BC-BID-24-06

CLASS 4-8 TRUCKS

PLEASE NOTE THAT THERE ARE MULTIPLE TABS TO THIS WORKBOOK

Please complete each worksheet and upload to 24-06 PRICE INFORMATION SHEET on the bergenbids portal (bonfire) as an excel document.

WORKBOOK COVER TAB - BASIC INFO

CHASSIS~PICKUP

BODIES

ACCESSORIES & PARTS/REPAIR

COOP AGREEMENT

DELIVERY

BC-BID-24-06

CLASS 4-8 TRUCKS

VENDOR	Hudson County Motors	Insert Authorized Signature (must also s	Insert Authorized Signature (must also submit Esignature form)		
MANUFACTURER	NAME & DATE PRICE LISTS	BASE UNIT DISCOUNT (%)	BASE UNIT DISCOUNT (%) OPTION PRICING DISCOUNT (%)		OPTION EQUIPMENT NOT LISTED MARKUP (%)
Sample Entry					
AUTOCAR		,			
Model 123	Model 123 Pricing 10/01/2024	\$500.00	30.0%	30.0%	10.0%
Model 345	Model 345 Priciing 10/01/2024	\$500.00	30.0%	30.0%	10.0%
VOLVO					
VHD 42 B/F 300	12/4/2024	29.0%	29.0%	20.0%	n/a
VHD 64 B/F 300	12/4/2024	30.0%	30.0%	20.0%	n/a
VHD 84 B/F 300	12/4/2024	30.0%	30.0%	20.0%	n/a
VHD 84T B/F 300	12/4/2024	30.0%	30.0%	20.0%	n/a
VNR 42 300	12/4/2024	36.0%	36.0%	20.0%	n/a
VNR 62T 300	12/4/2024	36.0%	36.0%	20.0%	n/a
VNR 64 300	12/4/2024	36.0%	36.0%	20.0%	n/a
VNR 64T 300	12/4/2024	36.0%	36.0%	20.0%	n/a
VOLVO VNRE 62T300	12/4/2024	20.0%	20.0%	20.0%	n/a
VOLVO VNRE 64T300	12/4/2024	20.0%	20.0%	20.0%	n/a
VOLVO VNRE 42300	12/4/2024	20.0%	20.0%	20.0%	n/a

^{**}Surcharges from the OEM are permitted

^{**}No discount on surcharges

^{**}No discount on extended warranty

^{**}If payment of chassis is not made when delivered to body installer, a finance charge to the buyer of \$1,200 per month will be added from 30 days after time of receipt at body installer. Please allow for this in your budget.

BC-BID-24-06

CLASS 4-8 TRUCKS

VENDOR	Insert Bidders Name	Insert Authorized Signature (must also su	bmit Esignature form)	Insert Date	
MANUFACTURER	NAME & DATE PRICE LISTS	BASE UNIT DISCOUNT (%)	BASE UNIT DISCOUNT (%) OPTION PRICING DISCOUNT (%)		OPTION EQUIPMENT NOT LISTED MARKUP (%)
Sample Entry					
AUTOCAR					
Model 123	Model 123 Pricing 10/01/2024	\$500.00	30.0%	30.0%	10.0%
Model 345	Model 345 Priciing 10/01/2024	\$500.00	30.0%	30.0%	10.0%
WESTERN STAR					
47X	7/25/2024	37.0%	37.0%	20.0%	n/a
49X	7/25/2024	42.0%	42.0%	20.0%	n/a

^{**}Surcharges from the OEM are permitted

^{**}No discount on surcharges

^{**}No discount on extended warranty

^{**}If payment of chassis is not made when delivered to body installer, a finance charge to the buyer of \$1,200 per month will be added from 30 days after time of receipt at body installer. Please allow for this in your budget.

BC-BID-24-06

CLASS 4-8 TRUCKS

VENDOR	Insert Bidders Name	Insert Authorized Signature (must also su	Insert Authorized Signature (must also submit Esignature form)		
MANUFACTURER	NAME & DATE PRICE LISTS	BASE UNIT DISCOUNT (%)	OPTION PRICING DISCOUNT (%)	PARTS PRICE DISCOUNT (%)	OPTION EQUIPMENT NOT LISTED MARKUP (%)
Sample Entry					
AUTOCAR					
	Model 123 Priciing 10/01/2024	\$500.00	30.0%	30.0%	10.0%
Model 345	Model 345 Priciing 10/01/2024	\$500.00	30.0%	30.0%	10.0%
AUTOCAR					
ACMD42	6/28/2024	16.0%	16.0%	20.0%	n/a
ACMD64	6/28/2024	16.0%	16.0%	20.0%	n/a
ACX42	6/28/2024	15.0%	15.0%	20.0%	n/a
ACX64	6/28/2024	15.0%	15.0%	20.0%	n/a

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^{**}No discount on surcharges

^{**}No discount on extended warranty

^{**}If payment of chassis is not made when delivered to body installer, a finance charge to the buyer of \$1,200 per month will be added from 30 days after time of receipt at body installer. Please allow for this in your budget.

HUDSON COUNTY MOTORS

NEW JERSEY COOPERATIVE PURCHASING ALLIANCE #CK04

BC-BID-24-06 CLASS 4-8 TRUCKS

VENDOR	Insert Bidders Name	Inpart Authorized Signatu			
MANUFACTURER	NAME & DATE PRICE LISTS	BASE UNIT DISCOUNT (%)	OPTION PRICING DISCOUNT (%)	PARTS PRICE DISCOUNT (%)	OPTION EQUIPMENT NOT LISTED MARKUP (%)
Sample Entry					
AUTOCAR Model 123	Model 123 Pricing 10/01/2024	\$500.00	30.0%	30.0%	10.0%
Model 345	Model 345 Pricing 10/01/2024	\$500.00	30.0%	30.0%	10.0%
MOTIV Battery Electric					
EPIC4 Shuttle Bus base model (158" Wheelbase	12/10/2024	9.0%	n/a	20.0%	n/a
EPIC4 Shuttle Bus base model (176" Wheelbase	12/10/2024	9.0%	n/a	20.0%	n/a
EPIC4 School Bus base model (158" Wheelbase)	12/10/2024	9.0%	n/a	20.0%	n/a
EPIC4 Electric Step Van base model (176" Wheelbase/ 15,500 GVWR)	12/10/2024	9.0%	n/a	20.0%	n/a
Standard Electric Step Van base model (178" Wheelbase/ 22,000 GVWR)	12/10/2024	9.0%	n/a	20.0%	n/a
Standard Electric Step Van base model (208" Wheelbase/ 19,500 GVWR)	12/10/2024	9.0%	n/a	20.0%	n/a
Standard Electric Step Van base model (208" Wheelbase/ 22,000 GVWR)	12/10/2024	9.0%	n/a	20.0%	n/a
Premium Electric Step Van base model (178" Wheelbase/ 22,000 GVWR)	12/10/2024	9.0%	n/a	20.0%	n/a
Premium Electric Step Van base model (208" Wheelbase/ 22,000 GVWR)	12/10/2024	9.0%	n/a	20.0%	n/a
EPIC4 Box Delivery Truck base model (158" Wheelbase)	12/10/2024	9.0%	n/a	20.0%	n/a
EPIC4 Box Delivery Truck base model (176" Wheelbase	12/10/2024	9.0%	n/a	20.0%	n/a
EPIC4 Work Truck base model (158" Wheelbase)	12/10/2024	9.0%	n/a	20.0%	n/a
EPIC4 Work Truck base model (176" Wheelbase)	12/10/2024	9.0%	n/a	20.0%	n/a
Optional Vehicle Equipment					
DC Fast Charge port	12/10/2024	n/a	5.0%	20.0%	n/a
Vehicle Alert System		n/a	5.0%	20.0%	n/a
Vehicle Alert System	12/10/2024	n/a	5.0%	20.0%	n/a
Cab AG	12/10/2024	n/a	5.0%	20.0%	n/a
Rear AC Connector	12/10/2024	n/a	5.0%	20.0%	n/a
Rear Heat Connector		n/a	5.0%	20.0%	n/a
Optional liftgate (box truck models)	12/10/2024	n/a	5.0%	20.0%	n/a
Optional liftgate (step van models)	12/10/2024	n/a	5.0%	20.0%	n/a
Optional Level 2 charger	12/10/2024	n/a	5.0%	20.0%	n/a
Optional ADA (shuttle and school bus models)	12/10/2024	n/a	5.0%	20.0%	n/a
Optional Wheelchair lift (shuttle and school bus models)	12/10/2024	n/a	5.0%	20.0%	n/a
Optional Dual AC/ Heat Compressor	12/10/2024	n/a	5.0%	20.0%	n/a
Optional Rear Heater	12/10/2024	n/a	5.0%	20.0%	n/a

^{**}Surcharges from the OEM are permitted

^{**}No discount on surcharge

^{**}No discount on extended warranty

^{**}If payment of chassis is not made when delivered to body installer, a finance charge to the buyer of \$1,200 per month will be added from 30 days after time of receipt at body installer. Please allow for this in your budget.

| NEW JERSEY COOPERATIVE PURCHASING ALLIANCE #CK04 BC-BID-24-06 CLASS 4-8 TRUCKS

CLASS 4-8 TRUCKS						
TRUCK BODIES	Vendors should insert rows beneath Each Ma	nufacturer for Models Offere	Please make sure	model names are r	ight aligned in the cell	
VENDOR	Insert Bidders Name		Authorized Signature (m.	ust also submit Esignatu	re form)	Insert Date
MANUFACTURER	NAME & DATE PRICE LISTS	BASE UNIT DISCOUNT (%)	OPTION PRICING DISCOUNT (%)	PARTS PRICE DISCOUNT (%)	OPTION EQUIPMENT- NOT LISTED- MARKET QUOTE- MARKUP (%)	HOURLY UPFIT/REPAIR LABOR RATE (\$
Sample Entry						
ABC Company						
123 Animal Transport	Animal Transport Price List 10/01/2024	\$1,500.00	15.0%	25.0%	10.0%	\$165.00
AIRFLO						
ALTEC						
AMERICAN ROLL-OFF						
AMPLIROLL						
AQUATECH						
ARBORTECH						
AXION LIFT						
BEAUROC						
BONNELL						
BRANDON BRIDGEPORT MANUFACTURING						
BUCHER						
CIMLINE						
CRYSTEEL						
CURBTENDER						
DEJANA TRUCK BODIES						
DURACLASS						
DURAMAG						
DYNA VAC						
ELGIN						
EVEREST						
GALBREATH						
SALION						
GAPVAX GODWIN						
GRADALL INDUSTRIES INC.						
HOOK-N-HAUL						
&J						
(NAPHEIDE						
ABRIE						
EACH						
OADMASTER						
MAINTAINER						
MICKEY TRUCK BODIES						
MILLER INDUSTRIES						
MONROE						
NEW LEADER NEW WAY						
ODRA						
OLD DOMINION BRUSH						
PACIFIC TEK						
PALFINGER						
PARKHURST						
PRESVAC SYSTEMS LTD						
READING						
RKI						
RS-GODWIN						
RUGBY						
SCHWARZE-SWEEPERS SEWER EQUIPMENT						
SEWER EQUIPMENT SH TRUCK BODY						
SMITH METAL WORKS						
SPAULDING						
STAHL UTILITY						
TELLAR						
STEPP MFG						
SUPER PRODUCTS						
SWAPLOADER USA						
SWENSON						
SWITCH N GO						
ENCO						
YMCO						
TYMCO US TRUCK BODY						
AC CON						
/ENTURO						
/ERSALIFT						
/SI						
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(-VAC						
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NEW JERSEY COOPERATIVE PURCHASING ALLIANCE #CK04 BC-BID-24-06 CLASS 4-8 TRUCKS

CLASS 4-8 TRUCKS				
ACCESSORIES / PARTS AND VENDOR		s beneath Each Manufacturer for Models Off	ered. Please make sure model names are right aligned in the c	ell
MANUFACTURER	NAME & DATE PRICE LISTS	DISCOUNT OFF INITIAL PURCHASE -	Insert Authorized Signature (Engineere Form Hast Also Se Submitted) ADDITIONAL PARTS (NOT LISTED) FOR REPAIRS	UPFIT/REPAIR LABOR
	NAME & DATE PRICE EISTS	LIST PRICE (%)	SERVICES MARKUP(%)	CHARGE PER HOUR
H.A. DeHART & SON HARPER - DEWEZE				
HATHORN				
HAVIS				
HENKE MANUFACTURING				
HG2 HINT				
HIPPO MULTIPOWER SYSTEM				
ICEMASTER SYSTEM				
JAMESON TOOL PRODUCTS KURIYAMA				
KUSSMAUL				
LIFTMOORE CRANE				
LINE-X LINK LIFT AXLES				
MAGNETIC MIC				
MAGNUM				
MAILHOT INDUSTRIES MASON DYNAMICS				
MAXON				
MEYER				
MILLER ENPAK				
MOUNTAIN TARP MUNCIE POWER PRODUCTS				
ON SPOT				
PACE EDWARDS				
PERKINS PIONEER				
PLASTIC TECHNIQUES, INC.				
PROGUARD				
QUANTUM FUEL SYSTEMS LLC RAUSCH				
RC INDUSTRIES				
REED SYSTEMS, LTD				
REEL CRAFT				
REESE HITCHES ROCKLAND				
ROLL RITE				
ROTOBEC				
SCHAEFER PRICE LIST SCHMIDT				
SEC ACCESSORY PRICE LIST				
SENSATA TECHNOLOGIES				
SETINA SHO-ME ABLE-2				
SOUNDOFF SIGNAL				
SPARTAN TOOLS				
SPRAYER SPECIALITIES				
STANLEY HYDRAULIC TOOLS STAR				
STREAMLIGHT				
SUBSITE				
TECNIQ TENCO				
THIEMAN				
TIMBREN				
TOMMY GATE TREMCO				
TRIO-VISION				
TRIUS				
TRUCK LITE TRUCKVAULT				
TUTHILL				
UNITY				
US TARP USB-USA				
VALK PLOW				
VALLEY ENTERPRISE				
VANAIR				
VARITECH INDUSTRIES VIKING CIVES				
VMAC				
WALTCO				
WAUSAU WEATHERGUARD				
WEATHER TECH				
WESTERN				
WESTIN WHELEN				
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BC-BID-24-06

CLASS 4-8 TRUCKS

COOP AGREEMENT

VENDOR	Insert Bidder Name	Insert Authorized Signature (Esignature Form Must Also Be Submitted)	Insert Date

Acknowledgement: We acknowledge that the requirements as set forth in this RFB Proposal Form A will be incorporated as part of our contract with Bergen County Cooperative members upon award. We have enclosed with our bid a copy of our dealer license, signed manufacturer's letter(s) of authorization showing counties served or any other appropriate documentation that proves that we have the authority to sell the brands included in our bid. When submitting a letter of authorization from the manufacturer(s), it must be on their letterhead. This letter must be directly from the manufacturer, not a representative. In addition, price lists submitted are made available electronically on a flash drive and will be posted on our website. We have signed and attached Bid Proposal Forms A, E, and F as well as Bid Proposal Forms B, C, and D as needed with our pricing and original signatures. Failure to sign bid forms may render the bid non-responsive.

If you are offering uniform pricing to all counties in the State, please check the appropriate box. You may reproduce this form to submit different pricing for different counties. You may not submit more than one bid per County. Include Bergen County Admin Fees in your pricing. The administrative fee may not appear as a separate line item in any invoice to any customer. This award may be extended as permitted by law, in concurrence with Bergen County and the awarded vendor. Please take this into account when applying your discount to the price-sheets submitted for each instance.

COUNTY NAME	AGREE TO EXTEND TO COOP	AGREE TO EXTEND TO COOP
	Yes	No
NORTH JERSEY	Yes	
Bergen	Yes	
Exssex	Yes	
Hudson	Yes	
Morris	Yes	
Passaic	Yes	
Sussex	Yes	
Warren	Yes	
CENTRAL JERSEY	Yes	
Hunterdon	Yes	
Mercer	Yes	
Middlesex	Yes	
Monmouth	Yes	
Ocean	Yes	
Somerset	Yes	
Union	Yes	
SOUTH JERSEY	Yes	
Atlantic	Yes	
Burlington	Yes	
Camden	Yes	
Cape May	Yes	
Cumberland	Yes	
Gloucester	Yes	
Salem	Yes	

HUDSON COUNTY MOTORS

HUDSON COUNTY MOTORS

NEW JERSEY COOPERATIVE PURCHASING ALLIANCE #CK04

BC-BID-24-06

CLASS 4-8 TRUCKS

ACCESSORIES

VENDOR	Insert Bidder Name	Insert Authorized Signature (Esignature Form Must Also Be Submitted) Insert Dat	te
	COOP DELIVER	RY CHARGE TO USING AGENCY	
		ict and include the optional delivery charge for each county to which you will deliver; if you cho at your location at no charge or to accept delivery at their location for the charge you list below	
COUNTY		DELIVERY CHARGE	
ATLANTIC		\$300.00	
BERGEN		No Charge	
BURLINGTON		No Charge	
CAMDEN		\$300.00	
CAPE MAY		\$300.00	
CUMBERLAND		\$300.00	
ESSEX		No Charge	
GLOUCESTER		\$300.00	
HUDSON		No Charge	
HUNTERDON		No Charge	
MERCER		No Charge	
MIDDLESEX		No Charge	
MONMOUTH		No Charge	
MORRIS		No Charge	
OCEAN		No Charge	
PASSAIC		No Charge	
SALEM		\$300.00	
SOMERSET		No Charge	
SUSSEX		No Charge	
UNION		No Charge	
WARREN		No Charge	

BC-BID-24-06

CLASS 4-8 TRUCKS

PLEASE NOTE THAT THERE ARE MULTIPLE TABS TO THIS WORKBOOK

Please complete each worksheet and upload to 24-06 PRICE INFORMATION SHEET on the bergenbids portal (bonfire) as an excel document.



BC-BID-24-06 CLASS 4-8 TRUCKS

VENDOR	United Ford	Insert Authorized Signatu	ıre (must also submit Esigna	12/17/24	
MANUFACTURER	NAME & DATE PRICE LISTS	BASE UNIT DISCOUNT (%)	OPTION PRICING DISCOUNT (%)	PARTS PRICE DISCOUNT (%)	OPTION EQUIPMENT NOT LISTED MARKUP (%)
FORD					
F450 PICKUP-14,000 GVW	12/7/2024	11.0%	5.0%	20.0%	20.0%
F450 CHASSIS	12/7/2024	9.2%	5.0%	20.0%	20.0%
F550 CHASSIS	12/7/2024	9.3%	5.0%	20.0%	20.0%
F600 CHASSIS	12/7/2024	9.3%	5.0%	20.0%	20.0%
F59 STRIPPED CHASSIS	12/7/2024	13.0%	5.0%	20.0%	20.0%
E450 STRIPPED & CUTAWAY	12/7/2024	13.0%	5.0%	20.0%	20.0%
F650 GAS CHASSIS	12/7/2024	17.3%	5.0%	20.0%	20.0%
F650 DIESEL CHASSIS	12/7/2024	15.3%	5.0%	20.0%	20.0%
F750 GAS CHASSIS	12/7/2024	17.2%	5.0%	20.0%	20.0%
F750 DIESEL CHASSIS	12/7/2024	15.2%	5.0%	20.0%	20.0%

^{**}Surcharges from the OEM are permitted

^{**}No discount on surcharges

^{**}No discount on extended warranty

^{**}If payment of chassis is not made when delivered to body installer, a finance charge to the buyer of \$1,200 per month will be added from 30 days after time of receipt at body installer. Please allow for this in your budget.

BC-BID-24-06 CLASS 4-8 TRUCKS

TRUCK BODIES	CK BODIES Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the co					
VENDOR	Insert Bidders Name	ders Name Authorized Sienature (must also submit Esienature form)		Authorized Signature (must also submit Esignature form)		
MANUFACTURER	NAME & DATE PRICE LISTS	BASE UNIT DISCOUNT (%)	OPTION PRICING DISCOUNT (%)	PARTS PRICE DISCOUNT (%)	OPTION EQUIPMENT- NOT LISTED- MARKET QUOTE- MARKUP (%)	HOURLY UPFIT/REPAIR LABOR RATE (\$)
Sample Entry						
ABC Company						
123 Animal Transport	Animal Transport Price List 10/01/2024	\$1,500.00	15.0%	25.0%	10.0%	\$165.00
AIRFLO	,					
ALTEC						
AMERICAN ROLL-OFF						
AMPLIROLL						
AQUATECH						
ARBORTECH						
AXION LIFT						
BEAUROC						
BONNELL						
BRANDON						
BRIDGEPORT MANUFACTURING						
BUCHER						
CIMLINE						
CRYSTEEL						
CURBTENDER						
DEJANA TRUCK BODIES						
DURACLASS						
DURAMAG						
DYNA VAC						
ELGIN						
EVEREST						
GALBREATH						
GALION						
GAPVAX						
GODWIN						
GRADALL INDUSTRIES INC.						
HOOK-N-HAUL						
J&J						
KNAPHEIDE						
LABRIE						
LEACH						
LOADMASTER						
MAINTAINER						
MICKEY TRUCK BODIES						
MILLER INDUSTRIES						
MONROE						
NEW LEADER						
NEW WAY						
ODRA						
OLD DOMINION BRUSH						
PACIFIC TEK						
PALFINGER						

United Ford LLC

PARKHURST			
PRESVAC SYSTEMS LTD			
READING			
RKI			
RS-GODWIN			
RUGBY			
SCHWARZE-SWEEPERS			
SEWER EQUIPMENT			
SH TRUCK BODY			
SMITH METAL WORKS			
SPAULDING			
STAHL UTILITY			
STELLAR			
STEPP MFG			
SUPER PRODUCTS			
SWAPLOADER USA			
SWENSON			
SWITCH N GO			
TENCO			
TRUCKCRAFT			
TYMCO			
US TRUCK BODY			
VAC CON			
VENTURO			
VERSALIFT			
VSI			
WITTKE			
X-VAC			
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NEW JERSEY COOPERATIVE PURCHASING ALLIANCE #CK04 BC-BID-24-06

CLASS 4-8 TRUCKS

ACCESSORIES / PARTS AND REPAIRS Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell

VENDOR	Insert Bidder Name		fered. Please make sure model names are right aligned in th	Insert Date
		DISCOUNT OFF INITIAL PURCHASE -	ADDITIONAL PARTS (NOT LISTED) FOR REPAIRS	UPFIT/REPAIR LABOR CHARGE
MANUFACTURER	NAME & DATE PRICE LISTS	LIST PRICE (%)	SERVICES MARKUP(%)	PER HOUR
H.A. DeHART & SON				
HARPER - DEWEZE				
HATHORN				
HAVIS				
HENKE MANUFACTURING				
HG2				
HINT				
HIPPO MULTIPOWER SYSTEM				
ICEMASTER SYSTEM				
JAMESON TOOL PRODUCTS				
KURIYAMA				
KUSSMAUL				
LIFTMOORE CRANE				
LINE-X				
LINK LIFT AXLES				
MAGNETIC MIC				
MAGNUM				
MAILHOT INDUSTRIES				
MASON DYNAMICS				
MAXON				
MEYER				
MILLER ENPAK				
MOUNTAIN TARP				
MUNCIE POWER PRODUCTS				
ON SPOT				
PACE EDWARDS				
PERKINS				
PIONEER				
PLASTIC TECHNIQUES, INC.				
PROGUARD				
QUANTUM FUEL SYSTEMS LLC				
RAUSCH				
RC INDUSTRIES				
REED SYSTEMS, LTD				
REEL CRAFT				
REESE HITCHES				
ROCKLAND				
ROLL RITE				
ROTOBEC				
SCHAEFER PRICE LIST				
SCHMIDT				
SEC ACCESSORY PRICE LIST				
SENSATA TECHNOLOGIES				
SETINA				
SHO-ME ABLE-2				
SOUNDOFF SIGNAL				
SPARTAN TOOLS				
SPRAYER SPECIALITIES				
STANLEY HYDRAULIC TOOLS				
STAR				
STREAMLIGHT				
SUBSITE				
TECNIQ				
TENCO				
THIEMAN				
TIMBREN				
TOMMY GATE				
TREMCO				
TRIO-VISION				
TRIUS				
TRUCK LITE				
TRUCKVAULT				
TUTHILL				
UNITY				
US TARP				

USB-USA	1		
VALK PLOW			
VALLEY ENTERPRISE			
VANAIR			
VARITECH INDUSTRIES			
VIKING CIVES			
VMAC			
WALTCO			
WAUSAU			
WEATHERGUARD			
WEATHER TECH			
WESTERN			
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BC-BID-24-06 CLASS 4-8 TRUCKS

COOP AGREEMENT

VENDOR Insert Bidder Name Insert Authorized Signature (Esignature Form Must Also Be Submitted)	
--	--

Acknowledgement: We acknowledge that the requirements as set forth in this RFB Proposal Form A will be incorporated as part of our contract with Bergen County Cooperative members upon award. We have enclosed with our bid a copy of our dealer license, signed manufacturer's letter(s) of authorization showing counties served or any other appropriate documentation that proves that we have the authority to sell the brands included in our bid. When submitting a letter of authorization from the manufacturer(s), it must be on their letterhead. This letter must be directly from the manufacturer, not a representative. In addition, price lists submitted are made available electronically on a flash drive and will be posted on our website. We have signed and attached Bid Proposal Forms A, E, and F as well as Bid Proposal Forms B, C, and D as needed with our pricing and original signatures. Failure to sign bid forms may render the bid non-responsive.

If you are offering uniform pricing to all counties in the State, please check the appropriate box. You may reproduce this form to submit different pricing for different counties. You may not submit more than one bid per County. Include Bergen County Admin Fees in your pricing. The administrative fee may not appear as a separate line item in any invoice to any customer. This award may be extended as permitted by law, in concurrence with Bergen County and the awarded vendor. Please take this into account when applying your discount to the price-sheets submitted for each instance.

COUNTY NAME	AGREE TO EXTEND TO COOP	AGREE TO EXTEND TO COOP
	Yes	No
NORTH JERSEY	Yes	
Bergen	Yes	
Exssex	Yes	
Hudson	Yes	
Morris	Yes	
Passaic	Yes	
Sussex	Yes	
Warren	Yes	
CENTRAL JERSEY	Yes	
Hunterdon	Yes	
Mercer	Yes	
Middlesex	Yes	
Monmouth	Yes	
Ocean	Yes	
Somerset	Yes	
Union	Yes	
SOUTH JERSEY	Yes	
Atlantic	Yes	
Burlington	Yes	
Camden	Yes	
Cape May	Yes	
Cumberland	Yes	
Gloucester	Yes	
Salem	Yes	

BC-BID-24-06

CLASS 4-8 TRUCKS

ACCESSORIES

VENDOR	Insert Bidder Name	Insert Authorized Signature (Esignature Form Must Also Be Submitted)	Insert Date		
COOP DELIVERY CHARGE TO USING AGENCY					

Below, please indicate the county(ies) to which you agree to deliver your product and include the optional delivery charge for each county to which you will deliver; if you choose free delivery, please so indicate. Customers have the right to pick up products at your location at no charge or to accept delivery at their location for the charge you list below.

free delivery, please so indicate. Customers have the right to pick up products at your location at no charge or to accept delivery at their location for the charge y		
COUNTY	DELIVERY CHARGE	
ATLANTIC	\$300.00	
BERGEN	\$150.00	
BURLINGTON	\$150.00	
CAMDEN	\$300.00	
CAPE MAY	\$300.00	
CUMBERLAND	\$300.00	
ESSEX	\$150.00	
GLOUCESTER	\$300.00	
HUDSON	\$150.00	
HUNTERDON	\$150.00	
MERCER	\$150.00	
MIDDLESEX	\$150.00	
MONMOUTH	\$150.00	
MORRIS	\$150.00	
OCEAN	\$150.00	
PASSAIC	\$150.00	
SALEM	\$300.00	
SOMERSET	\$150.00	
SUSSEX	\$150.00	
UNION	\$150.00	
WARREN	\$150.00	

BC-BID-24-06

CLASS 4-8 TRUCKS

PLEASE NOTE THAT THERE ARE MULTIPLE TABS TO THIS WORKBOOK

Please complete each worksheet and upload to 24-06 PRICE INFORMATION SHEET on the bergenbids portal (bonfire) as an excel document.



BC-BID-24-06 CLASS 4-8 TRUCKS

		Vendors should inservious beneath Eden Fla				
FORD		ROUTE 23 AUTOMALL LLC	SCOTT BARNA 12/	/18/24		
MANUFACTURER		NAME & DATE PRICE LISTS	BASE UNIT DISCOUNT (%)	OPTION PRICING DISCOUNT (%)	PARTS PRICE DISCOUNT (%)	OPTION EQUIPMENT NOT LISTED MARKUP (%)
Sample Entry						
AUTOCAR						
		Model 123 Priciing 10/01/2024	\$500.00	30.0%	30.0%	10.0%
	Model 345	Model 345 Priciing 10/01/2024	\$500.00	30.0%	30.0%	10.0%
FORD						
CLASS 4 4X2	F450	CLASS 4 4X2 12/18/24	4.0%	7.0%	32.0%	10.0%
CLASS 4 4X4	F450	CLASS 4 4X4 12/18/24	4.0%	7.0%	32.0%	10.0%
CLASS 5 4X2	F550	CLASS 5 4X2 12/18/24	4.0%	7.0%	32.0%	10.0%
CLASS 5 4X4	F550	CLASS 5 4X4 12/18/24	4.0%	7.0%	32.0%	10.0%
CLASS 6 4X2	F600	CLASS 6 4X2 12/18/24	4.0%	7.0%	32.0%	10.0%
CLASS 6 4X4	F600	CLASS 6 4X4 12/18/24	4.0%	7.0%	32.0%	10.0%
CLASS 6	F650	CLASS 6 F650 12/18/24	12.0%	11.5%	32.0%	10.0%
CLASS 7	F750	CLASS 7 F750 12/18/24	12.0%	11.5%	32.0%	10.0%

BC-BID-24-06

CLASS 4-8 TRUCKS

TRUCK BODIES

VENDOR	Insert Bidders Name		Authorized Signature (must also submit Esignature form)			Insert Date
MANUFACTURER	NAME & DATE PRICE LISTS	BASE UNIT DISCOUNT (%)	OPTION PRICING DISCOUNT (%)	PARTS PRICE DISCOUNT (%)	OPTION EQUIPMENT- NOT LISTED- MARKET QUOTE- MARKUP (%)	HOURLY UPFIT/REPAIR LABOR RATE (\$)
Sample Entry						
ABC Company						
123 Animal Transport	Animal Transport Price List 10/01/2024	\$1,500.00	15.0%	25.0%	10.0%	\$165.00

BC-BID-24-06 CLASS 4-8 TRUCKS

FORD		ROUTE 23 AUTOMALL LL	С	SCOTT BARNA 12/18/24	Insert Date
MANUFACTURER		NAME & DATE PRICE LISTS	DISCOUNT OFF INITIAL PURCHASE - LIST PRICE (%)	ADDITIONAL PARTS (NOT LISTED) FOR REPAIRS SERVICES MARKUP(%)	UPFIT/REPAIR LABOR CHARGE PER HOUR
FORD			4.0%	10	
CLASS 4 4X2	F450	CLASS 4 4X2 12/18/24	4.0%	10	115
CLASS 4 4X4	F450	CLASS 4 4X4 12/18/24	4.0%	10	115
CLASS 5 4X2	F550	CLASS 5 4X2 12/18/24	4.0%	10	115
CLASS 5 4X4	F550	CLASS 5 4X4 12/18/24	4.0%	10	115
CLASS 6 4X2	F600	CLASS 6 4X2 12/18/24	4.0%	10	115
CLASS 6 4X4	F600	CLASS 6 4X4 12/18/24	4.0%	10	115
CLASS 6	F650	CLASS 6 F650 12/18/24	11.5%	10	115
CLASS 7	F750	CLASS 7 F750 12/18/24	11.5%	10	115

BC-BID-24-06 CLASS 4-8 TRUCKS

COOP AGREEMENT

		Insert Authorized Signature (Esignature Form Must Also Be	
VENDOR	Insert Bidder Name	Submitted)	Insert Date

Acknowledgement: We acknowledge that the requirements as set forth in this RFB Proposal Form A will be incorporated as part of our contract with Bergen County Cooperative members upon award. We have enclosed with our bid a copy of our dealer license, signed manufacturer's letter(s) of authorization showing counties served or any other appropriate documentation that proves that we have the authority to sell the brands included in our bid. When submitting a letter of authorization from the manufacturer(s), it must be on their letterhead. This letter must be directly from the manufacturer, not a representative. In addition, price lists submitted are made available electronically on a flash drive and will be posted on our website. We have signed and attached Bid Proposal Forms A, E, and F as well as Bid Proposal Forms B, C, and D as needed with our pricing and original signatures. Failure to sign bid forms may render the bid non-responsive.

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COUNTY NAME	AGREE TO EXTEND TO COOP	AGREE TO EXTEND TO COOP
	Yes	No
NORTH JERSEY	YES	
Bergen	YES	
Exssex	YES	
Hudson	YES	
Morris	YES	
Passaic	YES	
Sussex	YES	
Warren	YES	
CENTRAL JERSEY	YES	
Hunterdon	YES	
Mercer	YES	
Middlesex	YES	
Monmouth	YES	
Ocean	YES	
Somerset	YES	
Union	YES	
SOUTH JERSEY	YES	
Atlantic	YES	
Burlington	YES	
Camden	YES	
Cape May	YES	
Cumberland	YES	
Gloucester	YES	
Salem	YES	

Route 23 Automall LLC

BC-BID-24-06

CLASS 4-8 TRUCKS

ACCESSORIES

VENDOR	Insert Bidder Name	Insert Authorized Signature (Esignature Form Must Also Be Submitted) Insert Date			
COOP DELIVERY CHARGE TO USING AGENCY					
	Below, please indicate the county(ies) to which you agree to deliver your product and include the optional delivery charge for each county to which you will deliver; if you choose free delivery, please so indicate. Customers have the right to pick up products at your location at no charge or to accept delivery at their location for the charge you list below.				
COUNTY		DELIVERY CHARGE			
ATLANTIC		360			
BERGEN		110			
BURLINGTON		260			
CAMDEN		240			
САРЕ МАУ		360			
CUMBERLAND		310			
ESSEX		150			
GLOUCESTER		280			
HUDSON		180			
MERCER		180			
MIDDLESEX		150			
моммоитн		210			
MORRIS		120			
OCEAN		240			
PASSAIC		120			
SOMERSET		140			
SUSSEX		120			
UNION		180			
WARREN		140			

BC-BID-24-06

CLASS 4-8 TRUCKS

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Gabrielli Truck Sales

NEW JERSEY COOPERATIVE PURCHASING ALLIANCE #CK04

BC-BID-24-06 CLASS 4-8 TRUCKS

VENDOR	0-1-1-16-16-16-16-16-16-16-16-16-16-16-16	T		40.40.0004	
MANUFACTURER	Gabrielli Kenworth of NJ LLC NAME & DATE PRICE LISTS	BASE UNIT DISCOUNT (%)	OPTION PRICING DISCOUNT (%)	PARTS PRICE DISCOUNT (%)	OPTION EQUIPMENT NOT LISTED MARKUP (%)
AUTOCAR					
CHEVROLET					
FORD					
FREIGHTLINER					
FREIGHTLINER CUSTOM CHASSIS					
INTERNATIONAL					
ISUZU					
NPR GAS	26DB_Sec03_NPR_NPR-HD_Gas_Pricing_2024-11-20	16.0%	16.0%	20.0%	10.0%
NPR-HD GAS	26DB_Sec03_NPR_NPR-HD_Gas_Pricing_2024-11-20	16.0%	16.0%	20.0%	10.0%
NPR-HD DIESEL	26DB_Sec05_NPR-HD-Diesel_Pricing_2024-11-20	16.0%	16.0%	20.0%	10.0%
NPR-XD DIESEL	26DB_Sec06_NPR-XD-Diesel_Pricing_2024-11-20	16.0%	16.0%	20.0%	10.0%
NRR-GAS	26DB_Sec04_NQR_NRR_Gas_Pricing_2024-11-20	16.0%	16.0%	20.0%	10.0%
NRR-DIESEL	26DB_Sec07_NRR-Diesel_Pricing_2024-11-20	16.0%	16.0%	20.0%	10.0%
NQR- GAS	26DB_Sec04_NQR_NRR_Gas_Pricing_2024-11-20	16.0%	16.0%	20.0%	10.0%
NRR-EV	25DB_Sec08_NRR_EV_Pricing_2024-07-18	16.0%	16.0%	20.0%	10.0%
FTR-DIESEL	26DB_Sec20_FTR_Pricing_2024-10-28	16.0%	16.0%	20.0%	10.0%
FVR DIESEL	26DB_Sec21_FVR_Pricing_2024-10-28	16.0%	16.0%	20.0%	10.0%
FVR-DERATE	26DB_Sec22_FVR_DERATE_Pricing_2024-10-28	16.0%	16.0%	20.0%	10.0%
KENWORTH					
T180	T180 Data Book 1_1_2024 RevO	5.0%	5.0%	29.0%	15.0%
T280	T280 Data Book 1_1_2024 RevO	5.0%	5.0%	29.0%	15.0%
T380	T380 Data Book 1_1_2024 RevO	5.0%	5.0%	29.0%	15.0%
T480	T480 Data Book 1_1_2024 RevO	10.0%	10.0%	29.0%	15.0%
T680	T680 Data Book 1_1_2024 RevO	29.0%	29.0%	29.0%	15.0%
T880	T880 Data Book 1_1_2024 RevO	29.0%	29.0%	29.0%	15.0%
W990	W990 Data Book 1_1_2024 RevO	29.0%	29.0%	29.0%	15.0%
L770	L770 Data Book 1_1_2024 RevO	26.0%	26.0%	29.0%	15.0%
K270	K270 Data Book 1_1_2024 RevO	1.0%	1.0%	29.0%	15.0%
K370	K370 Data Book 1_1_2024 RevO	1.0%	1.0%	29.0%	15.0%
MACK					
Granite	Mack Granite-2024-08-12	20.0%	20.0%	29.0%	15.0%
Pinnacle	Mack Anthem and Pinnacle-2024-08-12	20.0%	20.0%	29.0%	15.0%
Anthem	Mack Anthem and Pinnacle-2024-08-12	20.0%	20.0%	29.0%	15.0%
LR	Mack LR-2024-08-12	20.0%	20.0%	29.0%	15.0%
LR-E	Mack LRE-2024-08-12	9.0%	9.0%	29.0%	15.0%
TE	Mack TE-2024-08-12	20.0%	20.0%	29.0%	15.0%
MD6	Mack MD6 and MD7-2024-08-12	0.5%	0.5%	29.0%	15.0%
MD7	Mack MD7 and MD7-2024-08-12	0.5%	0.5%	29.0%	15.0%
MD-E	Mack MD-E-2024-08-12	0.5%	0.5%	29.0%	15.0%

Gabrielli Truck Sales

RAM					
VOLVO					
VNL	Volvo VNL-2024-10-14	24.5%	24.5%	29.0%	15.0%
VNR	Volvo VNR-2024-10-14	24.5%	24.5%	29.0%	15.0%
VNR-E Tractor	Volvo VNR Electric TRACTOR-2024-10-14	9.0%	9.0%	29.0%	15.0%
VNR-E Chassis	Volvo VNR Electric CHASSIS-2024-10-14	9.0%	9.0%	29.0%	15.0%
VHD	Volvo VHD-2024-10-14	24.5%	24.5%	29.0%	15.0%
WESTERN STAR					
Other - Enter MFG name					
Other - Enter MFG name					
Other - Enter MFG name					
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Other - Enter MFG name					
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BC-BID-24-06 CLASS 4-8 TRUCKS

TRUCK BODIES	Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell					
VENDOR	Insert Bidders Name		Authorized Signature (must also submit Esignature form)			
MANUFACTURER	NAME & DATE PRICE LISTS	BASE UNIT DISCOUNT (%)	OPTION PRICING DISCOUNT (%)	PARTS PRICE DISCOUNT (%)	OPTION EQUIPMENT- NOT LISTED- MARKET QUOTE- MARKUP (%)	HOURLY UPFIT/REPAIR LABOR RATE (\$)
Sample Entry						
ABC Company						
	Animal Transport Price List 10/01/2024	\$1,500.00	15.0%	25.0%	10.0%	\$165.00
AIRFLO						
ALTEC						
AMERICAN ROLL-OFF						
AMPLIROLL						
AQUATECH						
ARBORTECH						
AXION LIFT						
BEAUROC						
BONNELL						
BRANDON						
BRIDGEPORT MANUFACTURING						
BUCHER						
CIMLINE						
CRYSTEEL CURBTENDER						
DEJANA TRUCK BODIES						
DURACLASS DURAMAG						
DYNA VAC						
ELGIN						
EVEREST GALBREATH						
GALION						
GAPVAX						
GODWIN						
GRADALL INDUSTRIES INC.						
HOOK-N-HAUL						
J&J						
KNAPHEIDE						
LABRIE						
LEACH						
LOADMASTER						
MAINTAINER MICKEY TRI ICK BODIES						
MICKEY TRUCK BODIES						
MILLER INDUSTRIES						
MONROE						
NEW LEADER						
NEW WAY						
ODRA						
OLD DOMINION BRUSH						
PACIFIC TEK						
PALFINGER						

Gabrielli Truck Sales

PARKHURST					
PRESVAC SYSTEMS LTD					
READING					
RKI					
RS-GODWIN					
RUGBY					
SCHWARZE-SWEEPERS					
SEWER EQUIPMENT					
SH TRUCK BODY					
SMITH METAL WORKS					
SPAULDING					
STAHL UTILITY					
STELLAR					
STEPP MFG					
SUPER PRODUCTS					
SWAPLOADER USA					
SWENSON					
SWITCH N GO					
TENCO					
TRUCKCRAFT					
TYMCO					
US TRUCK BODY					
VAC CON					
VENTURO					
VERSALIFT					
VSI					
WITTKE					
X-VAC					
Other - Enter MFG name					
Other - Enter MFG name					
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NEW JERSEY COOPERATIVE PURCHASING ALLIANCE #CK04 BC-BID-24-06

CLASS 4-8 TRUCKS

ACCESSORIES /PARTS AND REPAIRS vendors should insert

ACCESSORIES /PARTS AND REPAIRS Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell VENDOR ### Authorized Signature Form Must Also Be Submitted ### DEPAIRS VENDOR #### DEPAIRS VENDOR #### DEPAIRS VENDOR #### DEPAIRS VENDOR ###################################					
MANUFACTURER	NAME & DATE PRICE LISTS	DISCOUNT OFF INITIAL PURCHASE -	ADDITIONAL PARTS (NOT LISTED) FOR REPAIRS	UPFIT/REPAIR LABOR CHARGE	
MANUFACTURER	NAME & DATE PRICE LISTS	LIST PRICE (%)	SERVICES MARKUP(%)	PER HOUR	
H.A. DeHART & SON					
HARPER - DEWEZE					
HATHORN					
HAVIS					
HENKE MANUFACTURING					
HG2					
HINT					
HIPPO MULTIPOWER SYSTEM ICEMASTER SYSTEM					
JAMESON TOOL PRODUCTS KURIYAMA					
KUSSMAUL					
LIFTMOORE CRANE					
LINE-X					
LINK LIFT AXLES					
MAGNETIC MIC					
MAGNUM					
MAILHOT INDUSTRIES					
MASON DYNAMICS					
MAXON					
MEYER					
MILLER ENPAK					
MOUNTAIN TARP					
MUNCIE POWER PRODUCTS					
ON SPOT					
PACE EDWARDS					
PERKINS					
PIONEER					
PLASTIC TECHNIQUES, INC.					
PROGUARD					
QUANTUM FUEL SYSTEMS LLC					
RAUSCH					
RC INDUSTRIES					
REED SYSTEMS, LTD					
REEL CRAFT					
REESE HITCHES					
ROCKLAND					
ROLL RITE					
ROTOBEC					
SCHAEFER PRICE LIST					
SCHMIDT					
SEC ACCESSORY PRICE LIST					
SENSATA TECHNOLOGIES					
SETINA					
SHO-ME ABLE-2					
SOUNDOFF SIGNAL					
SPARTAN TOOLS					
SPRAYER SPECIALITIES					
STANLEY HYDRAULIC TOOLS					
STAR					
STREAMLIGHT					
SUBSITE					
TECNIQ					
TENCO					
THIEMAN					
TIMBREN					
TOMMY GATE					
TREMCO					
TRIO-VISION					
TRIUS					
TRUCK LITE					
TRUCKVAULT					
TUTHILL					
UNITY	I	1			

Gabrielli Truck Sales

US TARP		
USB-USA		
VALK PLOW		
VALLEY ENTERPRISE		
VANAIR		
VARITECH INDUSTRIES		
VIKING CIVES		
VMAC		
WALTCO		
WAUSAU		
WEATHERGUARD		
WEATHER TECH		
WESTERN		
WESTIN		
WHELEN		
Other - Enter MFG name		
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BC-BID-24-06 CLASS 4-8 TRUCKS

COOP AGREEMENT

VENDOR Gabrielli Kenworth of NJ LLC Tony Musciotto \$45,645.00

Acknowledgement: We acknowledge that the requirements as set forth in this RFB Proposal Form A will be incorporated as part of our contract with Bergen County Cooperative members upon award. We have enclosed with our bid a copy of our dealer license, signed manufacturer's letter(s) of authorization showing counties served or any other appropriate documentation that proves that we have the authority to sell the brands included in our bid. When submitting a letter of authorization from the manufacturer(s), it must be on their letterhead. This letter must be directly from the manufacturer, not a representative. In addition, price lists submitted are made available electronically on a flash drive and will be posted on our website. We have signed and attached Bid Proposal Forms A, E, and F as well as Bid Proposal Forms B, C, and D as needed with our pricing and original signatures. Failure to sign bid forms may render the bid non-responsive.

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COUNTY NAME	AGREE TO EXTEND TO COOP	AGREE TO EXTEND TO COOP
	Yes	No
NORTH JERSEY	Yes	
Bergen	Yes	
Exssex	Yes	
Hudson	Yes	
Morris	Yes	
Passaic	Yes	
Sussex	Yes	
Warren	Yes	
CENTRAL JERSEY	Yes	
Hunterdon	Yes	
Mercer	Yes	
Middlesex	Yes	
Monmouth	Yes	
Ocean	Yes	
Somerset	Yes	
Union	Yes	
SOUTH JERSEY	Yes	
Atlantic	Yes	
Burlington	Yes	
Camden	Yes	
Cape May	Yes	
Cumberland	Yes	
Gloucester	Yes	
Salem	Yes	

BC-BID-24-06

CLASS 4-8 TRUCKS

ACCESSORIES

VENDOR	Gabrielli Kenwoth NJ LLC	Tony Musciotto	12-16-2024
	COOP DELIVERY CHARG	E TO USING AGENCY	
		e the optional delivery charge for each county to which you will d on at no charge or to accept delivery at their location for the char	
COUNTY		DELIVERY CHARGE	
ATLANTIC			\$500
BERGEN			\$500
BURLINGTON			\$500
CAMDEN			\$500
CAPE MAY			\$500
CUMBERLAND			\$500
ESSEX			\$500
GLOUCESTER			\$500
HUDSON			\$500
MERCER			\$500
MIDDLESEX			\$500
MONMOUTH			\$500
MORRIS			\$500
OCEAN			\$500
PASSAIC			\$500
SOMERSET			\$500
SUSSEX			\$500
UNION			\$500
WARREN			\$500

BC-BID-24-06

CLASS 4-8 TRUCKS

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North Jersey Truck Sales

NEW JERSEY COOPERATIVE PURCHASING ALLIANCE #CK04

BC-BID-24-06

CLASS 4-8 TRUCKS

VENDOR	North Jersey Truck Center	Jack Licata			
MANUFACTURER	NAME & DATE PRICE LISTS	BASE UNIT DISCOUNT %	BASE UNIT DISCOUNT % OPTION PRICING DISCOUNT (%)		OPTION EQUIPMENT NOT LISTED MARKUP (%)
FREIGHTLINER					
M2-106	Freightliner Data Book Version 5.40 Price level 29M	26%	22.5%	10.0%	25.0%
<u>M2-112</u>	Freightliner Data Book Version 5.40 Price level 29M	31%	22.5%	10.0%	25.0%
108SD	Freightliner Data Book Version 5.40 Price level 29M	33%	22.5%	10.0%	25.0%
114SD	Freightliner Data Book Version 5.40 Price level 29M	35%	22.5%	10.0%	25.0%
CASCADIA	Freightliner Data Book Version 5.40 Price level 29M	36%	22.5%	10.0%	25.0%
EM2	Freightliner Data Book Version 5.40 Price level 29M	27%	23%	10%	25%
ECASCADIA	Freightliner Data Book Version 5.40 Price level 29M	18%	22.5%	10.0%	25.0%
FREIGHTLINER CUSTOM CHASSIS	ALL MODELS				
ALL MODELS	Freightliner Data Book Version 5.40 Price level 29M	8%	15.0%	10.0%	25.0%

North Jersey Truck Sales

NEW JERSEY COOPERATIVE PURCHASING ALLIANCE #CK04

BC-BID-24-06 CLASS 4-8 TRUCKS

TRUCK BODIES	Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cel					
VENDOR	Insert Bidders Name	Authorized Signature (mi	ust also submit Esignatui	re form)		
MANUFACTURER	NAME & DATE PRICE LISTS	BASE UNIT DISCOUNT (\$)	OPTION PRICING DISCOUNT (%)	PARTS PRICE DISCOUNT (%)	OPTION EQUIPMENT- NOT LISTED- MARKET QUOTE- MARKUP (%)	HOURLY UPFIT/REPAIR LABOR RATE (\$)
Sample Entry						
ABC Company						
123 Animal Transport	Animal Transport Price List 10/01/2024	\$1,500.00	15.0%	25.0%	10.0%	\$165.00
AIRFLO		7-,				+=====
ALTEC						
AMERICAN ROLL-OFF						
AMPLIROLL						
AQUATECH						
ARBORTECH						
AXION LIFT						
BEAUROC						
BONNELL						
BRANDON						
BRIDGEPORT MANUFACTURING						
BUCHER						
CIMLINE						
CRYSTEEL						
CURBTENDER						
DEJANA TRUCK BODIES						
DURACLASS						
DURAMAG						
DYNA VAC						
ELGIN						
EVEREST						
GALBREATH						
GALION						
GAPVAX						
GODWIN						
GRADALL INDUSTRIES INC.						
HOOK-N-HAUL						
1&1						
KNAPHEIDE						
LABRIE						
LEACH						
LOADMASTER						
MAINTAINER						
MICKEY TRUCK BODIES						
MILLER INDUSTRIES						
MONROE						
NEW LEADER						
NEW WAY						
ODRA						
OLD DOMINION BRUSH						
PACIFIC TEK						
PALFINGER						

North Jersey Truck Sales

PARKHURST			
PRESVAC SYSTEMS LTD			
READING			
RKI			
RS-GODWIN			
RUGBY			
SCHWARZE-SWEEPERS			
SEWER EQUIPMENT			
SH TRUCK BODY			
SMITH METAL WORKS			
SPAULDING			
STAHL UTILITY			
STELLAR			
STEPP MFG			
SUPER PRODUCTS			
SWAPLOADER USA			
SWENSON			
SWITCH N GO			
TENCO			
TRUCKCRAFT			
ТҮМСО			
US TRUCK BODY			
VAC CON			
VENTURO			
VERSALIFT			
VSI			
WITTKE			
X-VAC			
Other - Enter MFG name			
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Other - Enter MFG name			

NEW JERSEY COOPERATIVE PURCHASING ALLIANCE #CK04 BC-BID-24-06

CLASS 4-8 TRUCKS

VENDOR		s peneath Each Manutacturer for Models Of	fered. Please make sure model names are right aligned in th	e ceu
VENDOR	Insert Bidder Name	DICCOUNT OFF INITIAL BURGUAGE	Insert Authorized Signature (Esignature Form Must Also Be Submitted)	Insert Date
MANUFACTURER	NAME & DATE PRICE LISTS	DISCOUNT OFF INITIAL PURCHASE - LIST PRICE (\$)	ADDITIONAL PARTS (NOT LISTED) FOR REPAIRS SERVICES MARKUP(%)	UPFIT/REPAIR LABOR CHARG PER HOUR
H.A. DeHART & SON		,,,		
HARPER - DEWEZE				
HATHORN				
HAVIS				
HENKE MANUFACTURING				
HG2				
HINT				
HIPPO MULTIPOWER SYSTEM				
ICEMASTER SYSTEM				
JAMESON TOOL PRODUCTS				
KURIYAMA				
KUSSMAUL				
LIFTMOORE CRANE				
LINE-X				
LINK LIFT AXLES				
MAGNETIC MIC				
MAGNUM				
MAILHOT INDUSTRIES				
MASON DYNAMICS				
MAXON				
MEYER				
MILLER ENPAK				
MOUNTAIN TARP				
MUNCIE POWER PRODUCTS				
ON SPOT				
PACE EDWARDS				
PERKINS				
PIONEER				
PLASTIC TECHNIQUES, INC.				
PROGUARD				
QUANTUM FUEL SYSTEMS LLC				
RAUSCH				
RC INDUSTRIES				
REED SYSTEMS, LTD				
REEL CRAFT				
REESE HITCHES				
ROCKLAND				
ROLL RITE				
ROTOBEC				
SCHAEFER PRICE LIST				
SCHMIDT				
SEC ACCESSORY PRICE LIST SENSATA TECHNOLOGIES				
SETINA				
SHO-ME ABLE-2				
SOUNDOFF SIGNAL				
SPARTAN TOOLS				
SPRAYER SPECIALITIES				
STANLEY HYDRAULIC TOOLS				
STAR STREAMLIGHT				
SUBSITE				
TECNIQ				
TENCO				
THIEMAN				
TIMBREN				
TOMMY GATE				
TREMCO				
TRIO-VISION				
TRIUS				
TRUCK LITE				
TRUCKVAULT				
TUTHILL				
UNITY	1			I

North Jersey Truck Sales

US TARP		
USB-USA		
VALK PLOW		
VALLEY ENTERPRISE		
VANAIR		
VARITECH INDUSTRIES		
VIKING CIVES		
VMAC		
WALTCO		
WAUSAU		
WEATHERGUARD		
WEATHER TECH	 	
WESTERN		
WESTIN		
WHELEN		
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Other - Enter MFG name		

North Jersey Truck Sales

NEW JERSEY COOPERATIVE PURCHASING ALLIANCE #CK04

BC-BID-24-06 CLASS 4-8 TRUCKS

COOP AGREEMENT

Acknowledgement: We acknowledge that the requirements as set forth in this RFB Proposal Form A will be incorporated as part of our contract with Bergen County Cooperative members upon award. We have enclosed with our bid a copy of our dealer license, signed manufacturer's letter(s) of authorization showing counties served or any other appropriate documentation that proves that we have the authority to sell the brands included in our bid. When submitting a letter of authorization from the manufacturer(s), it must be on their letterhead. This letter must be directly from the manufacturer, not a representative. In addition, price lists submitted are made available electronically on a flash drive and will be posted on our website. We have signed and attached Bid Proposal Forms A, E, and F as well as Bid Proposal Forms B, C, and D as needed with our pricing and original signatures. Failure to sign bid forms may render the bid non-responsive.

If you are offering uniform pricing to all counties in the State, please check the appropriate box. You may reproduce this form to submit different pricing for different counties. You <u>may not</u> submit more than one bid per County. Include Bergen County Admin Fees in your pricing. The administrative fee may not appear as a separate line item in any invoice to any customer. This award may be extended as permitted by law, in concurrence with Bergen County and the awarded vendor. Please take this into account when applying your discount to the price-sheets submitted for each instance.

COUNTY NAME	AGREE TO EXTEND TO COOP	AGREE TO EXTEND TO COOP
	Yes	No
NORTH JERSEY	x	
Bergen		
Exssex		
Hudson		
Morris		
Passaic		
Sussex		
Warren		
CENTRAL JERSEY	х	
Hunterdon		
Mercer		
Middlesex		
Monmouth		
Ocean		
Somerset		
Union		
SOUTH JERSEY	х	
Atlantic		
Burlington		
Camden		
Cape May		
Cumberland		
Gloucester		
Salem		

BC-BID-24-06

CLASS 4-8 TRUCKS

ACCESSORIES

VENDOR	North Jersey Truck Center	Insert Authorized Signature (Esignature Form Must Also Be Submitted)			
	COOP DELIVERY CHARG	E TO USING AGENCY			
Below, please indicate the county(ies) to which you agree to deliver your product and include the optional delivery charge for each county to which you will deliver; if you choose free delivery, please so indicate. Customers have the right to pick up products at your location at no charge or to accept delivery at their location for the charge you list below.					
COUNTY		DELIVERY CHARGE			
ATLANTIC			\$500.00		
BERGEN	N/C				
BURLINGTON			\$500.00		
CAMDEN			\$500.00		
CAPE MAY			\$500.00		
CUMBERLAND			\$500.00		
ESSEX			\$500.00		
GLOUCESTER			\$500.00		
HUDSON			\$500.00		
MERCER			\$500.00		
MIDDLESEX			\$500.00		
MONMOUTH			\$500		
MORRIS	N/C				
OCEAN			\$500.00		
PASSAIC	N/C				
SOMERSET	N/C				
SUSSEX	N/C				
UNION	N/C				
WARREN	N/C				

BC-BID-24-06

CLASS 4-8 TRUCKS

PLEASE NOTE THAT THERE ARE MULTIPLE TABS TO THIS WORKBOOK

Please complete each worksheet and upload to 24-06 PRICE INFORMATION SHEET on the bergenbids portal (bonfire) as an excel document.



NEW JERSEY COOPERATIVE PURCHASING ALLIANCE #CK04
BC-BID-24-06
CLASS 4-8 TRUCKS
CHASSIS ~ PICKUP FORM Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell

VENDOR	Mark Anthony Chevrolet dtia Pellegrino Chevrolet Richard DiRengo				
MANUFACTURER	NAME & DATE PRICE LISTS	BASE UNIT DISCOUNT (\$)	OPTION PRICING DISCOUNT (%)	PARTS PRICE DISCOUNT (%)	OPTION EQUIPMENT NOT LISTED MARKUP (%)
Sample Entry					
AUTOCAR Model 123	Model 123 Priciing 10/01/2024	\$500.00	30.0%	30.0%	10.0%
Model 345	Model 345 Priciing 10/01/2024	\$500.00	30.0%	30.0%	10.0%
AUTOCAR					
CHEVROLET					
CC56403	8/23/2024	3%	2.0%	5.0%	15.0%
CC56043	8/23/2024	3%	2.0%	5.0%	15.0%
CK56403	8/23/2024	3%	2.0%	5.0%	15.0%
CK56043	8/23/2024	3%	2.0%	5.0%	15.0%
3500 HG LCF GAS	12/2/2024	3%	2.0%	5.0%	15.0%
4500 HD LCF DIESEL	12/2/2024	3%	2.0%	5.0%	15.0%
4500 HG LCF GAS	12/2/2024	3%	2.0%	5.0%	15.0%
4500 XD LCF DIESEL	12/2/2024	3%	2.0%	5.0%	15.0%
5500 HG LCF GAS	12/2/2024	3%	2.0%	5.0%	15.0%
5500 XD LCF DIESEL	12/2/2024	3%	2.0%	5.0%	15.0%
5500 XG LCF GAS	12/2/2024	3%	2.0%	5.0%	15.0%
6500 XD LCF DIESEL	12/2/2024	3%	2.0%	5.0%	15.0%
7500 XD LCF DIESEL	12/2/2024	3%	2.0%	5.0%	15.0%
4500 HD LCF DIESEL	12/2/2024	3%	2.0%	5.0%	15.0%
FORD					
FREIGHTLINER					
FREIGHTLINER CUSTOM CHASSIS					
INTERNATIONAL					
ISUZU					
KENWORTH					
MACK					
RAM					
VOLVO					
WESTERN STAR					
Other - Enter MFG name					
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BC-BID-24-06 CLASS 4-8 TRUCKS

TRUCK BODIES

Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell

TRUCK BODIES	Vendors should insert rows beneath Each Ma	nufacturer for Models Offere	d. Please make sur	e model names are	right aligned in the cell	
VENDOR	Insert Bidders Name		Authorized Signature (mi	ıst also submit Esignatur	e form)	
MANUFACTURER	NAME & DATE PRICE LISTS	BASE UNIT DISCOUNT (\$)	OPTION PRICING DISCOUNT (%)	PARTS PRICE DISCOUNT (%)	OPTION EQUIPMENT- NOT LISTED- MARKET QUOTE- MARKUP (%)	HOURLY
Sample Entry						
ABC Company						
	Animal Transport Price List 10/01/2024	\$1,500.00	15.0%	25.0%	10.0%	\$165.00
1207iiiiida Tunopoit	Tillinat Transport Tree Elst 10/01/2024	φ1,000.00	10.070	20.070	10.070	φ100.00
AK EQUIP	2023	10%	5%	5%	15%	\$110.00
ALTEC						
AMERICAN ROLL-OFF						
AMPLIROLL						
AQUATECH						
ARBORTECH						
AXION LIFT						
BEAUROC						
BONNELL						
BRANDON						
BRIDGEPORT MANUFACTURING						
BUCHER						
CIMLINE						
CRYSTEEL						
CURBTENDER						
DEJANA TRUCK BODIES						
DURACLASS						
DURAMAG						
DYNA VAC						
ELGIN						
EVEREST						
GALBREATH						
GALION						
GAPVAX						
GODWIN						
GRADALL INDUSTRIES INC.						
HOOK-N-HAUL						
J&J						
KNAPHEIDE						
LABRIE						
LEACH						
LOADMASTER						
MAINTAINER						
MICKEY TRUCK BODIES						
MILLER INDUSTRIES						
MONROE						
NEW LEADER						
NEW WAY						
ODRA						
OLD DOMINION BRUSH						

Pellegrino Chevrolet

DAOIFIO TEI/			
PACIFIC TEK			
PALFINGER			
PARKHURST			
PRESVAC SYSTEMS LTD			
READING			
RKI			
RS-GODWIN			
RUGBY			
SCHWARZE-SWEEPERS			
SEWER EQUIPMENT			
SH TRUCK BODY			
SMITH METAL WORKS			
SPAULDING			
STAHL UTILITY			
STELLAR			
STEPP MFG	 		
SUPER PRODUCTS			
SWAPLOADER USA			
SWENSON			
SWITCH N GO			
TENCO			
TRUCKCRAFT			
TYMCO			
US TRUCK BODY			
VAC CON			
VENTURO			
VERSALIFT			
VSI			
WITTKE			
X-VAC			
Other - Enter MFG name			
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NEW JERSEY COOPERATIVE PURCHASING ALLIANCE #CK04 BC-BID-24-06

CLASS 4-8 TRUCKS

ACCESSORIES / PARTS AND REPAIRS Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell

ACCESSORIES / PARTS AND REPAIRS Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell VENDOR Mark Anthony Chewrolet das Pellegimo Chewrolet Richard DiRengo						
		DISCOUNT OFF INITIAL PURCHASE -	ADDITIONAL PARTS (NOT LISTED) FOR REPAIRS	UPFIT/REPAIR LABOR CHARGE		
MANUFACTURER	NAME & DATE PRICE LISTS	LIST PRICE (\$)	SERVICES MARKUP(%)	PER HOUR		
H.A. DeHART & SON						
HARPER - DEWEZE						
HATHORN						
HAVIS	12/24-electronic	20%	15%	\$ 110.00		
HENKE MANUFACTURING						
HG2	2024	20%	15%	\$ 110.00		
HINT						
HIPPO MULTIPOWER SYSTEM						
ICEMASTER SYSTEM						
JAMESON TOOL PRODUCTS						
KURIYAMA						
KUSSMAUL	2024	15%	15%	\$ 110.00		
LIFTMOORE CRANE						
LINE-X	no catalog	5%	15%	\$ 110.00		
LINK LIFT AXLES						
MAGNETIC MIC	ON LINE	3%	15%	\$ 110.00		
MAGNUM						
MAILHOT INDUSTRIES						
MASON DYNAMICS						
MAXON						
MEYER						
MILLER ENPAK						
MOUNTAIN TARP						
MUNCIE POWER PRODUCTS						
ON SPOT						
PACE EDWARDS						
PERKINS						
PIONEER						
PLASTIC TECHNIQUES, INC.						
PROGUARD	2024	24%	15%	\$ 110.00		
QUANTUM FUEL SYSTEMS LLC						
RAUSCH						
RC INDUSTRIES						
REED SYSTEMS, LTD						
REEL CRAFT						
REESE HITCHES						
ROCKLAND	2024	8.10%	15%	\$ 110.00		
ROLL RITE						
ROTOBEC						
SCHAEFER PRICE LIST						
SCHMIDT						
SEC ACCESSORY PRICE LIST						
SENSATA TECHNOLOGIES						
SETINA	2024	10%	15%	\$ 110.00		
SHO-ME ABLE-2	2024	38%	15%	\$ 110.00		
SOUNDOFF SIGNAL	2024	25%	15%	\$ 110.00		
SPARTAN TOOLS						
SPRAYER SPECIALITIES						
STANLEY HYDRAULIC TOOLS						
STAR	2024	20%	15%	\$ 110.00		
STREAMLIGHT	2024	19%	15%	\$ 110.00		
SUBSITE						
TECNIQ						
TENCO						
THIEMAN						
TIMBREN						
TOMMY GATE	2023	10%	15%	\$ 110.00		
TREMCO						
TRIO-VISION						
TRIUS						
TRUCK LITE						
TRUCKVAULT	2024	9%	15%	\$ 110.00		
TUTHILL						
UNITY						
US TARP						

Pellegrino Chevrolet

USB-USA				
VALK PLOW				
VALLEY ENTERPRISE				
VANAIR		_		
VARITECH INDUSTRIES				
VIKING CIVES				
VMAC				
WALTCO				
WAUSAU				
WEATHERGUARD	2024	15%	15%	\$ 110.00
WEATHER TECH	2024	10%	15%	\$ 110.00
WESTERN	2024	3%	15%	\$ 110.00
WESTIN	2024	14%	15%	\$ 110.00
WHELEN	2024	44%	15%	\$ 110.00
BROOKINGS	2024	20%	15%	\$ 110.00
DEALER ACCY	2024	15%	15%	\$ 110.00
AMERICAN ALUMINUM	2024	5%	15%	\$ 110.00
AUTOFX	2024	5%	15%	\$ 110.00
Other - Enter MFG name				
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BC-BID-24-06 CLASS 4-8 TRUCKS

COOP AGREEMENT

VENDOR

Mark Anthony Chevrolet dba Pellegrino Chevrolet

Richard DiRengo

\$45,650.00

Acknowledgement: We acknowledge that the requirements as set forth in this RFB Proposal Form A will be incorporated as part of our contract with Bergen County Cooperative members upon award. We have enclosed with our bid a copy of our dealer license, signed manufacturer's letter(s) of authorization showing counties served or any other appropriate documentation that proves that we have the authority to sell the brands included in our bid. When submitting a letter of authorization from the manufacturer(s), it must be on their letterhead. This letter must be directly from the manufacturer, not a representative. In addition, price lists submitted are made available electronically on a flash drive and will be posted on our website. We have signed and attached Bid Proposal Forms A, E, and F as well as Bid Proposal Forms B, C, and D as needed with our pricing and original signatures. Failure to sign bid forms may render the bid non-responsive.

If you are offering uniform pricing to all counties in the State, please check the appropriate box. You may reproduce this form to submit different pricing for different counties. You <u>may not</u> submit more than one bid per County. Include Bergen County Admin Fees in your pricing. The administrative fee may not appear as a separate line item in any invoice to any customer. This award may be extended as permitted by law, in concurrence with Bergen County and the awarded vendor. Please take this into account when applying your discount to the price-sheets submitted for each instance.

COUNTY NAME	AGREE TO EXTEND TO COOP	AGREE TO EXTEND TO COOP
	Yes	No
NORTH JERSEY		
Bergen	YES	
Exssex	YES	
Hudson	YES	
Morris	YES	
Passaic	YES	
Sussex	YES	
Warren	YES	
CENTRAL JERSEY		
Hunterdon	YES	
Mercer	YES	
Middlesex	YES	
Monmouth	YES	
Ocean	YES	
Somerset	YES	
Union	YES	
SOUTH JERSEY		
Atlantic	YES	
Burlington	YES	
Camden	YES	
Cape May	YES	
Cumberland	YES	
Gloucester	YES	
Salem	YES	

600.00

NEW JERSEY COOPERATIVE PURCHASING ALLIANCE #CK04

\$

BC-BID-24-06

WARREN

CLASS 4-8 TRUCKS

ACCESSORIES

VENDOR	Insert Bidder Name	Insert Authorized Signature (Esignature Form Must Also Be Submitted)	Insert Date
	COOP DELIVE	RY CHARGE TO USING AGENCY	
		duct and include the optional delivery charge for each county to which you will outs at your location at no charge or to accept delivery at their location for the cha	
COUNTY		DELIVERY CHARGE	
ATLANTIC	\$		350.00
BERGEN	\$		600.00
BURLINGTON	\$		350.00
CAMDEN	\$		250.00
CAPE MAY	\$		600.00
CUMBERLAND	\$		500.00
ESSEX	\$		600.00
GLOUCESTER	\$		250.00
HUDSON	\$		600.00
MERCER	\$		500.00
MIDDLESEX	\$		500.00
MONMOUTH	\$		500.00
MORRIS	\$		600.00
OCEAN	\$		600.00
PASSAIC	\$		600.00
SOMERSET	\$		600.00
SUSSEX	\$		600.00
UNION	\$		600.00

BC-BID-24-06

CLASS 4-8 TRUCKS

PLEASE NOTE THAT THERE ARE MULTIPLE TABS TO THIS WORKBOOK

Please complete each worksheet and upload to 24-06 PRICE INFORMATION SHEET on the bergenbids portal (bonfire) as an excel document.



Tony Sanchez Ltd. 1685 U.S. Rt. 46 Ledgewood, New Jersey 07852

BC-BID-24-06 CLASS 4-8 TRUCKS

CHASSIS ~ PICKUP FORM Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell

VENDOR					
VENDOR	Insert Bidders Name	Insert Authorized Signature (must also s	OPTION PRICING	PARTS PRICE	OPTION EQUIPMENT NOT
MANUFACTURER	NAME & DATE PRICE LISTS	BASE UNIT DISCOUNT (\$)	DISCOUNT (%)	DISCOUNT (%)	LISTED MARKUP (%)
Sample Entry AUTOCAR					
Model 123	Model 123 Priciing 10/01/2024	\$500.00	30.0%	30.0%	10.0%
Model 345	Model 345 Pricing 10/01/2024	\$500.00	30.0%	30.0%	10.0%
AUTOCAR					
CHEVROLET					
FORD					
FREIGHTLINER					
FREIGHTLINER CUSTOM CHASSIS					
INTERNATIONAL					
ISUZU					
KENWORTH					
MACK					
RAM					
VOLVO					
WESTERN STAR					
Other - Enter MFG name					
Other - Enter MFG name					
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BC-BID-24-06 CLASS 4-8 TRUCKS

TRUCK BODIES Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell

TRUCK BODIES Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right alignment of the surface of the					right aligned in the cell	
VENDOR	Insert Bidders Name		Authorized Signature (mu	ıst also submit Esignature	e form)	
MANUFACTURER	NAME & DATE PRICE LISTS	BASE UNIT DISCOUNT (%)	OPTION PRICING DISCOUNT (%)	PARTS PRICE DISCOUNT (%)	OPTION EQUIPMENT- NOT LISTED- MARKET QUOTE- MARKUP (%)	HOURLY UPFIT/REPAIR LABOR RATE (\$)
Sample Entry						
ABC Company						
123 Animal Transport	Animal Transport Price List 10/01/2024	\$1,500.00	15.0%	25.0%	10.0%	\$165.00
AIRFLO						
ALTEC						
AMERICAN ROLL-OFF						
AMPLIROLL	Marrell /Ampliroll 2024	5% Discount \$0.00	5.0%	5.0%	30.0%	\$110.00
AQUATECH	Transaction and the second	570 B1800 ann \$4000	0.070	01070	001070	\$11010
ARBORTECH						
AXION LIFT						
BEAUROC	Beauroc List Price 2024	5% Discount \$0.00	5.0%	5.0%	30.0%	\$110.00
BONNELL		,				
BRANDON						
BRIDGEPORT MANUFACTURING						
BUCHER						
CIMLINE						
CRYSTEEL						
CURBTENDER						
DEJANA TRUCK BODIES						
DURACLASS						
DURAMAG						
DYNA VAC						
ELGIN						
EVEREST						
GALBREATH						
GALION						
GAPVAX						
GODWIN						
GRADALL INDUSTRIES INC.						
HOOK-N-HAUL	HOOk n Haul 2024 List	5% Discount \$0.00	5.0%	5.0%	30.0%	\$110.00
J&J						
KNAPHEIDE						
LABRIE						
LEACH						
LOADMASTER						
MAINTAINER						
MICKEY TRUCK BODIES						
MILLER INDUSTRIES						
MONROE						
NEW LEADER						
NEW WAY						
ODRA						
OLD DOMINION BRUSH						
PACIFIC TEK						
PALFINGER						

PARKHURST						
PRESVAC SYSTEMS LTD						
READING						
RKI	RKI List Book 2022	5% Discount \$0.00	5.0%	5.0%	30.0%	\$110.00
RS-GODWIN			51515		50.0.0	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
RUGBY						
SCHWARZE-SWEEPERS						
SEWER EQUIPMENT						
SH TRUCK BODY						
SMITH METAL WORKS						
SPAULDING						
STAHL UTILITY						
STELLAR						
STEPP MFG						
SUPER PRODUCTS						
SWAPLOADER USA						
SWENSON						
SWITCH N GO	Switch N Go 1/23/2024	5% Discount \$0.00	5.0%	5.0%	30.0%	\$110.00
TENCO						
TRUCKCRAFT						
TYMCO						
US TRUCK BODY						
VAC CON						
VENTURO						
VERSALIFT						
VSI						
WITTKE						
X-VAC						
MG Twin Equipment Comp	MG Twin Euip 2024	5% Discount \$0.00	5.0%	5.0%	30.0%	\$110.00
Other - Enter MFG name						
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NEW JERSEY COOPERATIVE PURCHASING ALLIANCE #CK04 BC-BID-24-06

CLASS 4-8 TRUCKS

ACCESSORIES / PARTS AND REPAIRS Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell

ACCESSORIES / PARTS AND REPAIRS Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right alligned in the cell VENDOR Insert Bilder Name Insert Bilder Name				
		DISCOUNT OFF INITIAL PURCHASE -	ADDITIONAL PARTS (NOT LISTED) FOR REPAIRS	UPFIT/REPAIR LABOR CHARGE
MANUFACTURER	NAME & DATE PRICE LISTS	LIST PRICE (\$)	SERVICES MARKUP(%)	PER HOUR
H.A. DeHART & SON				
HARPER - DEWEZE				
HATHORN				
HAVIS				
HENKE MANUFACTURING				
HG2				
HINT				
HIPPO MULTIPOWER SYSTEM				
ICEMASTER SYSTEM				
JAMESON TOOL PRODUCTS				
KURIYAMA				
KUSSMAUL				
LIFTMOORE CRANE				
LINE-X				
LINK LIFT AXLES				
MAGNETIC MIC				
MAGNUM				
MAILHOT INDUSTRIES				
MASON DYNAMICS				
MAXON				
MEYER				
MILLER ENPAK				
MOUNTAIN TARP				
MUNCIE POWER PRODUCTS				
ON SPOT				
PACE EDWARDS				
PERKINS				
PIONEER				
PLASTIC TECHNIQUES, INC.				
PROGUARD				
QUANTUM FUEL SYSTEMS LLC				
RAUSCH				
RC INDUSTRIES				
REED SYSTEMS, LTD				
REEL CRAFT				
REESE HITCHES				
ROCKLAND				
ROLL RITE				
ROTOBEC				
SCHAEFER PRICE LIST				
SCHMIDT				
SEC ACCESSORY PRICE LIST				
SENSATA TECHNOLOGIES				
SETINA SHO-ME ABLE-2				
SHO-ME ABLE-2 SOUNDOFF SIGNAL				
SPARTAN TOOLS				
SPRAYER SPECIALITIES				
STANLEY HYDRAULIC TOOLS				
STAR				
STREAMLIGHT				
SUBSITE				
TECNIQ				
TENCO				
THIEMAN				
TIMBREN				
TOMMY GATE				
TREMCO				
TRIO-VISION				
TRIUS				
TRUCK LITE				
TRUCKVAULT				
TUTHILL				
UNITY				
US TARP				

	I	I		
USB-USA				
VALK PLOW				
VALLEY ENTERPRISE				
VANAIR				
VARITECH INDUSTRIES				
VIKING CIVES				
VMAC				
WALTCO				
WAUSAU				
WEATHERGUARD				
WEATHER TECH				
WESTERN				
WESTIN				
WHELEN				
Buyers Products	Buyers 2024	32%	5%	\$94.00
Force America	Force America 2024	25%	5%	\$120.00
Certifeid Power	Certifed Power 2023	15%	5%	\$120.00
Gled Hill	Gled Hill 2023	5%	5%	\$110.00
Bonnell	Bonnell 2024	5%	5%	\$110.00
LIFTMOORE CRANE	Liftmoore 2024	5%	5%	\$110.00
Other - Enter MFG name				
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Other - Enter MFG name Other - Enter MFG name				

BC-BID-24-06 CLASS 4-8 TRUCKS

COOP AGREEMENT

VENDOR	Insert Bidder Name	Insert Authorized Signature (Esignature Form Must Also Be Submitted)	

Acknowledgement: We acknowledge that the requirements as set forth in this RFB Proposal Form A will be incorporated as part of our contract with Bergen County Cooperative members upon award. We have enclosed with our bid a copy of our dealer license, signed manufacturer's letter(s) of authorization showing counties served or any other appropriate documentation that proves that we have the authority to sell the brands included in our bid. When submitting a letter of authorization from the manufacturer(s), it must be on their letterhead. This letter must be directly from the manufacturer, not a representative. In addition, price lists submitted are made available electronically on a flash drive and will be posted on our website. We have signed and attached Bid Proposal Forms A, E, and F as well as Bid Proposal Forms B, C, and D as needed with our pricing and original signatures. Failure to sign bid forms may render the bid non-responsive.

If you are offering uniform pricing to all counties in the State, please check the appropriate box. You may reproduce this form to submit different pricing for different counties. You <u>may not</u> submit more than one bid per County. Include Bergen County Admin Fees in your pricing. The administrative fee may not appear as a separate line item in any invoice to any customer. This award may be extended as permitted by law, in concurrence with Bergen County and the awarded vendor. Please take this into account when applying your discount to the price-sheets submitted for each instance.

COUNTY NAME	AGREE TO EXTEND TO COOP	AGREE TO EXTEND TO COOP
	Yes	No
NORTH JERSEY	Yes	
Bergen	Yes	
Exssex	Yes	
Hudson	Yes	
Morris	Yes	
Passaic	Yes	
Sussex	Yes	
Warren	Yes	
CENTRAL JERSEY	Yes	
Hunterdon	Yes	
Mercer	Yes	
Middlesex	Yes	
Monmouth	Yes	
Ocean	Yes	
Somerset	Yes	
Union	Yes	
SOUTH JERSEY	Yes	
Atlantic	Yes	
Burlington	Yes	
Camden	Yes	
Cape May	Yes	
Cumberland	Yes	
Gloucester	Yes	
Salem	Yes	

BC-BID-24-06

CLASS 4-8 TRUCKS

ACCESSORIES

VENDOR	Insert Bidder Name	Insert Authorized Signature (Esignature Form Must Also Be Submitted)	Insert Date				
COOP DELIVERY CHARGE TO USING AGENCY							
Below, please indicate the county(ies) to which you agree to deliver your product and include the optional delivery charge for each county to which you will deliver; if you choose							
free delivery, please so indicate. Customers have the right to pick up products at your location at no charge or to accept delivery at their location for the charge you list below.							

COUNTY **DELIVERY CHARGE** ATLANTIC No Charge BERGEN No Charge BURLINGTON No Charge CAMDEN No Charge CAPE MAY No Charge CUMBERLAND No Charge ESSEX No Charge No Charge GLOUCESTER HUDSON No Charge MERCER No Charge MIDDLESEX No Charge моммоитн No Charge MORRIS No Charge OCEAN No Charge PASSAIC No Charge SOMERSET No Charge SUSSEX No Charge UNION No Charge WARREN No Charge

BC-BID-24-06

CLASS 4-8 TRUCKS

PLEASE NOTE THAT THERE ARE MULTIPLE TABS TO THIS WORKBOOK

Please complete each worksheet and upload to 24-06 PRICE INFORMATION SHEET on the bergenbids portal (bonfire) as an excel document.

WORKBOOK COVER TAB - BASIC INFO
CHASSIS~PICKUP
BODIES
ACCESSORIES & PARTS/REPAIR
COOP AGREEMENT
DELIVERY

BC-BID-24-06

CLASS 4-8 TRUCKS

CHASSIS ~ PICKUP FORM Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell

CHASSIS " PICKUP FOR	det names are right atig	gned in the cett			
VENDOR	Insert Bidders Name	Insert Authorized Signature (must also st	ubmit Esignature form)	Insert Date	
MANUFACTURER	NAME & DATE PRICE LISTS	BASE UNIT DISCOUNT (%)	OPTION PRICING DISCOUNT (%)	PARTS PRICE DISCOUNT (%)	OPTION EQUIPMENT NOT LISTED MARKUP (%)
Sample Entry					
AUTOCAR					
Model 123	Model 123 Priciing 10/01/2024	\$500.00	30.0%	30.0%	10.0%
Model 345	Model 345 Priciing 10/01/2024	\$500.00	30.0%	30.0%	10.0%
AUTOCAR					
CHEVROLET					
FORD					
F450					
F4C	Ford PL520 11-22-24	12.20%	6.0%	20.0%	15.0%
F4D	Ford PL520 11-22-24	10.20%	6.0%	20.0%	15.0%
F4G	Ford PL520 11-22-24	10.20%	6.0%	20.0%	15.0%
F4H	Ford PL520 11-22-24	10.20%	6.0%	20.0%	15.0%
X4G	Ford PL520 11-22-24	10.20%	6.0%	20.0%	15.0%
х4н	Ford PL520 11-22-24	10.20%	6.0%	20.0%	15.0%

W4G	Ford PL520 11-22-24	10.20%	6.0%	20.0%	15.0%
W4H	Ford PL520 11-22-24	10.20%	6.0%	20.0%	15.0%
F550					
F5G	Ford PL520 12-6-24	10.20%	6.0%	20.0%	15.0%
F5H	Ford PL520 12-6-24	10.20%	6.0%	20.0%	15.0%
X5G	Ford PL520 12-6-24	10.20%	6.0%	20.0%	15.0%
Х5Н	Ford PL520 12-6-24	10.20%	6.0%	20.0%	15.0%
W5G	Ford PL520 12-6-24	10.20%	6.0%	20.0%	15.0%
W5H	Ford PL520 12-6-24	10.20%	6.0%	20.0%	15.0%
F600			6.0%	20.0%	15.0%
F6K	Ford PL520 11-21-24	10.20%	6.0%	20.0%	15.0%
F6L	Ford PL520 11-21-24	10.20%	6.0%	20.0%	15.0%
F650			6.0%	20.0%	15.0%
F6A	Ford	15.00%	6.0%	20.0%	15.0%
F6B	Ford	15.00%	6.0%	20.0%	15.0%
F6C	Ford	15.00%	6.0%	20.0%	15.0%

F0D		45.00%		22.20	45.00
F6D	Ford	15.00%	6.0%	20.0%	15.0%
F6E	Ford	15.00%	6.0%	20.0%	15.0%
W6A	Ford	15.00%	6.0%	20.0%	15.0%
W6B	Ford	15.00%	6.0%	20.0%	15.0%
W6C	Ford	15.00%	6.0%	20.0%	15.0%
W6D	Ford	15.00%	6.0%	20.0%	15.0%
W6E	Ford	15.00%	6.0%	20.0%	15.0%
F750			6.0%	20.0%	15.0%
F7A	Ford	15.00%	6.0%	20.0%	15.0%
F7D	Ford	15.00%	6.0%	20.0%	15.0%
W7A	Ford	15.00%	6.0%	20.0%	15.0%
W7D	Ford	15.00%	6.0%	20.0%	15.0%
Х7А	Ford	15.00%	6.0%	20.0%	15.0%
X7D	Ford	15.00%	6.0%	20.0%	15.0%
FREIGHTLINER					
FREIGHTLINER CUSTOM CHASSIS					
INTERNATIONAL					
ISUZU					

KENWORTH			
MACK			
RAM			
VOLVO			
WESTERN STAR			
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	Omer - Emer Mr G name			

BC-BID-24-06 CLASS 4-8 TRUCKS

TRUCK BODIES Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell

TRUCK BODIES	Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell								
VENDOR	Insert Bidders Name		Authorized Signature (must also submit Esignature form)			Authorized Signature (must also submit Esignature form)			
MANUFACTURER	NAME & DATE PRICE LISTS	BASE UNIT DISCOUNT (%)	OPTION PRICING DISCOUNT (%)	PARTS PRICE DISCOUNT (%)	OPTION EQUIPMENT- NOT LISTED- MARKET QUOTE- MARKUP (%)	HOURLY UPFIT/REPAIR LABOR RATE (\$)			
Sample Entry									
ABC Company									
123 Animal Transport	Animal Transport Price List 10/01/2024	\$1,500.00	15.0%	25.0%	10.0%	\$165.00			
AIRFLO									
ALTEC									
AMERICAN ROLL-OFF									
AMPLIROLL									
AQUATECH									
ARBORTECH									
AXION LIFT									
BEAUROC									
BONNELL									
BRANDON									
BRIDGEPORT MANUFACTURING									
BUCHER									
CIMLINE									
CRYSTEEL									
CURBTENDER									
DEJANA TRUCK BODIES	Dejana 12-12-24	5.00%	5.0%	5.0%	15.0%	\$130.00			
DURACLASS	- 5,				201011	7=2000			
DURAMAG									
DYNA VAC									
ELGIN									
EVEREST									
GALBREATH									
GALION									
GAPVAX									
GODWIN									
GRADALL INDUSTRIES INC.									
HOOK-N-HAUL									
J&J									
KNAPHEIDE									
LABRIE									
LEACH									
LOADMASTER									
MAINTAINER									
MICKEY TRUCK BODIES									
MILLER INDUSTRIES									
MONROE									
NEW LEADER				_					
NEW WAY									
ODRA									
OLD DOMINION BRUSH									
PACIFIC TEK									
PALFINGER									

Winner Ford

PARKHURST			
PRESVAC SYSTEMS LTD			
READING			
RKI			
RS-GODWIN			
RUGBY			
SCHWARZE-SWEEPERS			
SEWER EQUIPMENT			
SH TRUCK BODY			
SMITH METAL WORKS			
SPAULDING			
STAHL UTILITY			
STELLAR			
STEPP MFG			
SUPER PRODUCTS			
SWAPLOADER USA			
SWENSON			
SWITCH N GO			
TENCO			
TRUCKCRAFT			
TYMCO			
US TRUCK BODY			
VAC CON			
VENTURO			
VERSALIFT			
VSI			
WITTKE			
X-VAC			
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NEW JERSEY COOPERATIVE PURCHASING ALLIANCE #CK04 BC-BID-24-06

CLASS 4-8 TRUCKS

ACCESSORIES / PARTS AND REPAIRS Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell

VENDOR	S AND REPAIRS Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the Insert Bidder Name Insert Authorized Signature (Engineer Manuf Also Be Submitted)				
		DISCOUNT OFF INITIAL PURCHASE -	Insert Authorized Signature (Esignature Form Must Also Be Submitted) ADDITIONAL PARTS (NOT LISTED) FOR REPAIRS	UPFIT/REPAIR LABOR CHARGE	
MANUFACTURER	NAME & DATE PRICE LISTS	LIST PRICE (%)	SERVICES MARKUP(%)	PER HOUR	
H.A. DeHART & SON	H A DeHert12-19	5.00%	15.00%	130	
HARPER - DEWEZE					
HATHORN					
HAVIS	Master Price List 120624	35%	15%	\$95.00	
HENKE MANUFACTURING					
HG2					
HINT					
HIPPO MULTIPOWER SYSTEM					
ICEMASTER SYSTEM					
JAMESON TOOL PRODUCTS					
KURIYAMA					
KUSSMAUL					
LIFTMOORE CRANE					
LINE-X					
LINK LIFT AXLES					
MAGNETIC MIC					
MAGNUM					
MAILHOT INDUSTRIES					
MASON DYNAMICS					
MAXON					
MEYER MILLED ENDAY					
MILLER ENPAK					
MOUNTAIN TARP MUNCIE POWER PRODUCTS					
ON SPOT					
PACE EDWARDS					
PERKINS					
PIONEER					
PLASTIC TECHNIQUES, INC.					
PROGUARD					
QUANTUM FUEL SYSTEMS LLC					
RAUSCH					
RC INDUSTRIES					
REED SYSTEMS, LTD					
REEL CRAFT					
REESE HITCHES					
ROCKLAND					
ROLL RITE					
ROTOBEC					
SCHAEFER PRICE LIST					
SCHMIDT					
SEC ACCESSORY PRICE LIST					
SENSATA TECHNOLOGIES					
SETINA					
SHO-ME ABLE-2					
SOUNDOFF SIGNAL					
SPARTAN TOOLS					
SPRAYER SPECIALITIES					
STANLEY HYDRAULIC TOOLS					
STAR					
STREAMLIGHT					
SUBSITE					
TECNIQ					
TENCO					
THIEMAN					
TIMBREN					
TOMMY GATE					
TREMCO					
TRIO-VISION					
TRIUS					
TRUCK LITE					
TRUCKVAULT					
TUTHILL					
UNITY					
US TARP					

USB-USA				
VALK PLOW				
VALLEY ENTERPRISE				
VANAIR				
VARITECH INDUSTRIES				
VIKING CIVES				
VMAC				
WALTCO				
WAUSAU				
WEATHERGUARD				
WEATHER TECH				
WESTERN				
WESTIN				
WHELEN	PL 240WD	45%	15%	\$95.00
Other - Enter MFG name				
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BC-BID-24-06

CLASS 4-8 TRUCKS

COOP AGREEMENT

VENDOR	Insert Bidder Name	Insert Authorized Signature (Esignature Form Must Also Be Submitted)	Insert Date

Acknowledgement: We acknowledge that the requirements as set forth in this RFB Proposal Form A will be incorporated as part of our contract with Bergen County Cooperative members upon award. We have enclosed with our bid a copy of our dealer license, **signed** manufacturer's letter(s) of authorization showing counties served or any other appropriate documentation that proves that we have the authority to sell the brands included in our bid. When submitting a letter of authorization from the manufacturer(s), it must be on their letterhead. This letter must be directly from the manufacturer, not a representative. In addition, price lists submitted are made available electronically on a flash drive and will be posted on our website. We have signed and attached Bid Proposal Forms A, E, and F as well as Bid Proposal Forms B, C, and D as needed with our pricing and original signatures. Failure to sign bid forms may render the bid non-responsive.

If you are offering uniform pricing to all counties in the State, please check the appropriate box. You may reproduce this form to submit different pricing for different counties. You <u>may not</u> submit more than one bid per County. Include Bergen County Admin Fees in your pricing. The administrative fee may not appear as a separate line item in any invoice to any customer. This award may be extended as permitted by law, in concurrence with Bergen County and the awarded vendor. Please take this into account when applying your discount to the price-sheets submitted for each instance.

COUNTY NAME	AGREE TO EXTEND TO COOP	AGREE TO EXTEND TO COOP
	Yes	No
NORTH JERSEY	Yes	
Bergen	Yes	
Exssex	Yes	
Hudson	Yes	

Morris	Yes	
Passaic	Yes	
Sussex	Yes	
Warren	Yes	
CENTRAL JERSEY	Yes	
Hunterdon	Yes	
Mercer	Yes	
Middlesex	Yes	
Monmouth	Yes	
Ocean	Yes	
Somerset	Yes	
Union	Yes	
SOUTH JERSEY	Yes	
Atlantic	Yes	
Burlington	Yes	
Camden	Yes	
Cape May	Yes	
Cumberland	Yes	
Gloucester	Yes	
Salem	Yes	

200

NEW JERSEY COOPERATIVE PURCHASING ALLIANCE #CK04

BC-BID-24-06

WARREN

CLASS 4-8 TRUCKS

ACCESSORIES

VENDOR	Insert Bidder Name	Insert Authorized Signature (Esignature Form Must Also Be Submitted)	Insert Date
	COOP DELIVE	RY CHARGE TO USING AGENCY	
		oduct and include the optional delivery charge for each county to which you will o cts at your location at no charge or to accept delivery at their location for the cha	
COUNTY		DELIVERY CHARGE	
ATLANTIC			200
BERGEN			200
BURLINGTON			200
CAMDEN			200
CAPE MAY			200
CUMBERLAND			200
ESSEX			200
GLOUCESTER			200
HUDSON			200
MERCER			200
MIDDLESEX			200
MONMOUTH			200
MORRIS			200
OCEAN			200
PASSAIC			200
SOMERSET			200
SUSSEX			200
UNION			200

BC-BID-24-06

CLASS 4-8 TRUCKS

PLEASE NOTE THAT THERE ARE MULTIPLE TABS TO THIS WORKBOOK

Please complete each worksheet and upload to 24-06 PRICE INFORMATION SHEET on the bergenbids portal (bonfire) as an excel document.



Dejana Truck Equipment

NEW JERSEY COOPERATIVE PURCHASING ALLIANCE #CK04

BC-BID-24-06 CLASS 4-8 TRUCKS

CHASSIS ~ PICKUP FORM Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell

	Vendors should insert rows beneath				
VENDOR	Insert Bidders Name	Insert Authorized Signature (must also s	ubmit Esignature form)	Insert Date	
MANUFACTURER	NAME & DATE PRICE LISTS	BASE UNIT DISCOUNT (%)	OPTION PRICING DISCOUNT (%)	PARTS PRICE DISCOUNT (%)	OPTION EQUIPMENT NOT LISTED MARKUP (%)
Sample Entry					
AUTOCAR	M. / / 400 D : " 40 / 14 / 100 /	drag ag	00.007	00.00/	40.00
Model 123 Model 345	Model 123 Pricing 10/01/2024 Model 345 Pricing 10/01/2024	\$500.00 \$500.00	30.0% 30.0%	30.0% 30.0%	10.0% 10.0%
AUTOCAR					
CHEVROLET					
FORD					
FREIGHTLINER					
FREIGHTLINER CUSTOM CHASSIS					
INTERNATIONAL					
ISUZU					
KENWORTH					
MACK					
RAM					
VOLVO					
WESTERN STAR					
Other - Enter MFG name					
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Dejana Truck Equipment

NEW JERSEY COOPERATIVE PURCHASING ALLIANCE #CK04

BC-BID-24-06 CLASS 4-8 TRUCKS

TRUCK BODIES

Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell

TRUCK BODIES	Vendors should insert rows beneath Each N	ed. Please make sur	ett				
VENDOR	Insert Bidders Name		Authorized Signature (mo	ıst also submit Esignatur	e form)	Insert Date	
MANUFACTURER	NAME & DATE PRICE LISTS	BASE UNIT DISCOUNT (%)	OPTION PRICING DISCOUNT (%)	PARTS PRICE DISCOUNT (%)	OPTION EQUIPMENT- NOT LISTED- MARKET QUOTE- MARKUP (%)	HOURLY UPFIT/REPAIR LABOR RATE (\$)	
Sample Entry							
ABC Company							
123 Animal Transport	Animal Transport Price List 10/01/2024	150000.00%	15.0%	25.0%	10.0%	\$165.00	
AIRFLO							
ALTEC							
AMERICAN ROLL-OFF							
AMPLIROLL							
AQUATECH							
ARBORTECH							
AXION LIFT							
BEAUROC							
BONNELL	Commander Bodies January 1, 2025	10.00%	10.0%	5.0%	15.0%	\$130.00	
BRANDON							
BRIDGEPORT MANUFACTURING							
BUCHER							
CIMLINE							
CRYSTEEL	Crysteel MSRP Book 11-22-24	15.00%	10.0%	5.0%	15.0%	\$130.00	
CURBTENDER							
DEJANA TRUCK BODIES	Multiple Price Pages	10.00%	10.0%	5.0%	15.0%	\$130.00	
DURACLASS	Duraclass MSRP	17.00%	10.0%	5.0%	15.0%	\$130.00	
DURAMAG							
DYNA VAC							
ELGIN							
EVEREST							
GALBREATH							
GALION							
GAPVAX							
GODWIN							
GRADALL INDUSTRIES INC.							
HOOK-N-HAUL							
J&J							
KNAPHEIDE	Knapheide Product Guide 12/17/2024	10.00%	5.0%	5.0%	20.0%	\$130.00	
LABRIE							
LEACH							
LOADMASTER							
MAINTAINER							
MICKEY TRUCK BODIES							
MILLER INDUSTRIES							
MONROE							
NEW LEADER							
NEW WAY ODRA							
OLD DOMINION BRUSH							
PACIFIC TEK							
PALFINGER							

Dejana Truck Equipment

PARKHURST						
PRESVAC SYSTEMS LTD						
READING						
RKI						
RS-GODWIN						
RUGBY	2024 Price Pages	17.00%	10.0%	5.0%	15.0%	\$130.00
SCHWARZE-SWEEPERS						
SEWER EQUIPMENT						
SH TRUCK BODY						
SMITH METAL WORKS						
SPAULDING						
STAHL UTILITY						
STELLAR						
STEPP MFG						
SUPER PRODUCTS						
SWAPLOADER USA	Swaploader 12-15-2025	10.00%	5.0%	5.0%	15.0%	\$130.00
SWENSON						
SWITCH N GO	2024 Price Catalog	17.00%	5.0%	5.0%	15.0%	\$130.00
TENCO						
TRUCKCRAFT						
ТҮМСО						
US TRUCK BODY						
VAC CON						
VENTURO						
VERSALIFT						
VSI						
WITTKE						
X-VAC						
Multi Lift	2023 Price List	10.00%	5.0%	5.0%	20.0%	\$130.00
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NEW JERSEY COOPERATIVE PURCHASING ALLIANCE #CK04 BC-BID-24-06

CLASS 4-8 TRUCKS

ACCESSORIES / PARTS AND REPAIRS Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell

VENDOR	Insert Bidder Name		fered. Please make sure model names are right aligned in th	Insert Date
		DISCOUNT OFF INITIAL PURCHASE -	ADDITIONAL PARTS (NOT LISTED) FOR REPAIRS	UPFIT/REPAIR LABOR CHARGE
MANUFACTURER	NAME & DATE PRICE LISTS	LIST PRICE (%)	SERVICES MARKUP(%)	PER HOUR
H.A. DeHART & SON				
HARPER - DEWEZE				
HATHORN				
HAVIS				
HENKE MANUFACTURING				
HG2				
HINT				
HIPPO MULTIPOWER SYSTEM				
ICEMASTER SYSTEM				
JAMESON TOOL PRODUCTS				
KURIYAMA				
KUSSMAUL				
LIFTMOORE CRANE				
LINE-X				
LINK LIFT AXLES				
MAGNETIC MIC				
MAGNUM				
MAILHOT INDUSTRIES				
MASON DYNAMICS				
MAXON				
MEYER				
MILLER ENPAK				
MOUNTAIN TARP				
MUNCIE POWER PRODUCTS				
ON SPOT				
PACE EDWARDS				
PERKINS				
PIONEER				
PLASTIC TECHNIQUES, INC.				
PROGUARD				
QUANTUM FUEL SYSTEMS LLC				
RAUSCH				
RC INDUSTRIES				
REED SYSTEMS, LTD				
REEL CRAFT				
REESE HITCHES				
ROCKLAND				
ROLL RITE				
ROTOBEC				
SCHAEFER PRICE LIST				
SCHMIDT				
SEC ACCESSORY PRICE LIST				
SENSATA TECHNOLOGIES				
SETINA				
SHO-ME ABLE-2				
SOUNDOFF SIGNAL				
SPARTAN TOOLS				
SPRAYER SPECIALITIES				
STANLEY HYDRAULIC TOOLS				
STAR				
STREAMLIGHT				
SUBSITE				
TECNIQ				
TENCO				
THIEMAN				
TIMBREN				
TOMMY GATE				
TREMCO				
TRIO-VISION				
TRIUS				
TRUCK LITE				
TRUCKVAULT				
TUTHILL				
UNITY				
US TARP				

Dejana Truck Equipment

USB-USA				
VALK PLOW				
VALLEY ENTERPRISE				
VANAIR				
VARITECH INDUSTRIES				
VIKING CIVES				
VMAC				****
WALTCO	Copy of 2024 Price list	5.00%	5.00%	\$130.00
WAUSAU				
WEATHERGUARD				
WEATHER TECH				
WESTERN	In Season Truck Equipment Price	35.00%	20.00%	\$130.00
WESTIN				
WHELEN				
CERTIFIED CIRUS HYDRAULICS	2025 Price Sheets	10.00%	20.00%	\$130.00
DEJANA ACCESSORIES		10.00%	20.00%	\$130.00
FORCE AMERICA	FA List Price Sheet 2025	15.00%	20.00%	\$130.00
BONNELL INDUSTRIES	SECTION C - PLOWS	10.00%	5.00%	\$130.00
BONNELL INDUSTRIES	SECTION D - HITCHES	10.00%	5.00%	\$130.00
BONNELL INDUSTRIES	SECTION E - WINGS	10.00%	5.00%	\$130.00
BONNELL INDUSTRIES	SECTION F - SCRAPERS	10.00%	5.00%	\$130.00
BONNELL INDUSTRIES	SECTION G - V BOXES	10.00%	5.00%	\$130.00
BONNELL INDUSTRIES	SECTION H - UTG SPREADERS	10.00%	5.00%	\$130.00
BONNELL INDUSTRIES	SECTION K - PREWET	10.00%	5.00%	\$130.00
Buyers Products	Price List 2024	20.00%	5.00%	\$130.00
Certified Cirus Hydraulics	Cirus Hydraulic Price Sheets 2025	10.00%	10.00%	\$130.00
Varitech Industries	Varitech Price Sheet 2025	15.00%	20.00%	\$130.00
Dejana Accessories	12/18/2024 Price List	10.00%	5.00%	\$130.00
Venturo Cranes	Price List ET, HT, Light Duty	10.00%	5.00%	\$130.00
Other - Enter MFG name				
Other - Enter MFG name				
Other - Enter MFG name				
Other - Enter MFG name				_
Other - Enter MFG name				_
Other - Enter MFG name				
Other - Enter MFG name				

Dejana Truck Equipment

NEW JERSEY COOPERATIVE PURCHASING ALLIANCE #CK04

BC-BID-24-06 CLASS 4-8 TRUCKS

COOP AGREEMENT

VENDOR	Insert Bidder Name	

Acknowledgement: We acknowledge that the requirements as set forth in this RFB Proposal Form A will be incorporated as part of our contract with Bergen County Cooperative members upon award. We have enclosed with our bid a copy of our dealer license, signed manufacturer's letter(s) of authorization showing counties served or any other appropriate documentation that proves that we have the authority to sell the brands included in our bid. When submitting a letter of authorization from the manufacturer(s), it must be on their letterhead. This letter must be directly from the manufacturer, not a representative. In addition, price lists submitted are made available electronically on a flash drive and will be posted on our website. We have signed and attached Bid Proposal Forms A, E, and F as well as Bid Proposal Forms B, C, and D as needed with our pricing and original signatures. Failure to sign bid forms may render the bid non-responsive.

If you are offering uniform pricing to all counties in the State, please check the appropriate box. You may reproduce this form to submit different pricing for different counties. You <u>may not</u> submit more than one bid per County. Include Bergen County Admin Fees in your pricing. The administrative fee may not appear as a separate line item in any invoice to any customer. This award may be extended as permitted by law, in concurrence with Bergen County and the awarded vendor. Please take this into account when applying your discount to the price-sheets submitted for each instance.

COUNTY NAME	AGREE TO EXTEND TO COOP	AGREE TO EXTEND TO COOP
	Yes	No
NORTH JERSEY	Х	
Bergen	Х	
Exssex	x	
Hudson	х	
Morris	х	
Passaic	х	
Sussex	x	
Warren	x	
CENTRAL JERSEY	х	
Hunterdon	х	
Mercer	x	
Middlesex	х	
Monmouth	x	
Ocean	x	
Somerset	х	
Union	х	
SOUTH JERSEY	x	
Atlantic	x	
Burlington	x	
Camden	X	
Cape May	Х	
Cumberland	Х	
Gloucester	Х	
Salem	Х	

BC-BID-24-06

CLASS 4-8 TRUCKS

ACCESSORIES

VENDOR	Insert Bidder Name	Insert Authorized Signature (Esignature Form Must Also Be Submitted)	
	COOP DELIVE	RY CHARGE TO USING AGENCY	
		oduct and include the optional delivery charge for each county to which you will delivers at your location at no charge or to accept delivery at their location for the charge y	
COUNTY		DELIVERY CHARGE	
ATLANTIC			\$250
BERGEN			\$500
BURLINGTON			\$150
CAMDEN			\$150
САРЕ МАУ			\$300
CUMBERLAND			\$300
ESSEX			\$350
GLOUCESTER			\$200
HUDSON			\$300
MERCER			\$150
MIDDLESEX			\$200
моммоитн			\$200
MORRIS			\$300
OCEAN			\$200
PASSAIC			\$500
SOMERSET			\$250
SUSSEX			\$500
UNION			\$300
WARREN			\$300

BC-BID-24-06

CLASS 4-8 TRUCKS

PLEASE NOTE THAT THERE ARE MULTIPLE TABS TO THIS WORKBOOK

Please complete each worksheet and upload to 24-06 PRICE INFORMATION SHEET on the bergenbids portal (bonfire) as an excel document.



BC-BID-24-06 CLASS 4-8 TRUCKS

CHASSIS ~ PICKUP FORM Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell

	Vendors should insert rows beneath				
VENDOR	Insert Bidders Name	Insert Authorized Signature (must also s	Insert Authorized Signature (must also submit Esignature form)		
MANUFACTURER	NAME & DATE PRICE LISTS	BASE UNIT DISCOUNT (%)	OPTION PRICING DISCOUNT (%)	PARTS PRICE DISCOUNT (%)	OPTION EQUIPMENT NOT LISTED MARKUP (%)
Sample Entry					
AUTOCAR	M. / / 400 D : " 40 / 14 / 100 /	drag ag	00.007	00.00/	40.00
Model 123 Model 345	Model 123 Pricing 10/01/2024 Model 345 Pricing 10/01/2024	\$500.00 \$500.00	30.0% 30.0%	30.0% 30.0%	10.0% 10.0%
AUTOCAR					
CHEVROLET					
FORD					
FREIGHTLINER					
FREIGHTLINER CUSTOM CHASSIS					
INTERNATIONAL					
ISUZU					
KENWORTH					
MACK					
RAM					
VOLVO					
WESTERN STAR					
Other - Enter MFG name					
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BC-BID-24-06 CLASS 4-8 TRUCKS

TRUCK BODIES Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell

TRUCK BUDIES	Vendors should insert rows beneath Each Manufacturer for Models Offered. Please n		nake sure model nar			
VENDOR	Insert Bidders Name		Authorized Signature (m	ust also submit Esignatu	re form)	Insert Date
MANUFACTURER	NAME & DATE PRICE LISTS	BASE UNIT DISCOUNT (%)	OPTION PRICING DISCOUNT (%)	PARTS PRICE DISCOUNT (%)	OPTION EQUIPMENT- NOT LISTED- MARKET QUOTE- MARKUP (%)	HOURLY UPFIT/REPAIR LABOR RATE (\$)
Sample Entry						
ABC Company						
123 Animal Transport	Animal Transport Price List 10/01/2024	\$1,500.00	15.0%	25.0%	10.0%	\$165.00
AIRFLO						
ALTEC						
AMERICAN ROLL-OFF	American Rolloff Price List 2023 - 10/1/23	5.0%	5.0%	5.0%	20.0%	\$140.00
AMPLIROLL						
AQUATECH						
ARBORTECH	Arbortech Price List 2023 - 2/14/23	8.0%	8.0%	8.0%	20.0%	\$140.00
AXION LIFT	Authorition Line Line Line Line Line Line Line Lin	0.070	0.070	0.0%	201070	Ψ110100
BEAUROC						
BONNELL						
BRANDON						
BRIDGEPORT MANUFACTURING						
BUCHER						
CIMLINE						
CRYSTEEL						
CURBTENDER						
DEJANA TRUCK BODIES						
DURACLASS						
	Duramas Drian Lint 2004 1/20/04	20.00/	20.00/	20.00/	20.00/	\$1.40.00
DURAMAG	Duramag Price List 2024 - 1/30/24	36.0%	36.0%	36.0%	20.0%	\$140.00
DYNA VAC						
ELGIN						
EVEREST						
GALBREATH						4
GALION	Galion 2023 Price List - 1/1/23	27.0%	27.0%	27.0%	20.0%	\$140.00
GAPVAX						
GODWIN	Godwin Price List 2023 - 4/1/23	3.0%	3.0%	3.0%	20.0%	\$140.00
GRADALL INDUSTRIES INC.						
HOOK-N-HAUL						
J&J						
KNAPHEIDE						
LABRIE						
LEACH						
LOADMASTER						
MAINTAINER						
MICKEY TRUCK BODIES						
MILLER INDUSTRIES						
MONROE	Monroe Truck Equipment Price List 2023 - 1/1/23	10.0%	10.0%	10.0%	20.0%	\$140.00
NEW LEADER						
NEW WAY						
ODRA						
OLD DOMINION BRUSH						
PACIFIC TEK						
PALFINGER	Palfinger Price List 2023 - 10/1/23	5.0%	5.0%	5.0%	20.0%	\$140.00
PARKHURST	Parkhurst Manufacturing Price List 2022 - 5/15/22	15.0%	15.0%	15.0%	20.0%	\$140.00
PRESVAC SYSTEMS LTD						

Cliffside Body Corp

READING	Reading Price List 2023 - 2/14/23	20.0%	20.0%	20.0%	20.0%	\$140.00
RKI						
RS-GODWIN	RS Price List 2023 - 2/30/23	10.0%	10.0%	10.0%	20.0%	\$140.00
RUGBY						
SCHWARZE-SWEEPERS						
SEWER EQUIPMENT						
SH TRUCK BODY						
SMITH METAL WORKS	Smith Metal Works Price List 2023 - 9/1/23	15.0%	15.0%	15.0%	20.0%	\$140.00
SPAULDING						
STAHL UTILITY	Stahl Price Book 2024 - 2/1/24	15.0%	10.0%	15.0%	20.0%	\$140.00
STELLAR	Stellar Price List 2023 - 5/25/23	13.0%	13.0%	13.0%	20.0%	\$140.00
STEPP MFG						
SUPER PRODUCTS						
SWAPLOADER USA						
SWENSON						
SWITCH N GO						
TENCO						
TRUCKCRAFT	TruckCraft Price List 2022 - 5/1/22	18.0%	18.0%	18.0%	20.0%	\$140.00
тумсо						
US TRUCK BODY	US Truck Body Price List 2023 - 2/16/23	10.0%	10.0%	10.0%	20.0%	\$140.00
VAC CON						
VENTURO	Venturo Price List 2024 - 1/23/24	20.0%	15.0%	2.0%	20.0%	\$140.00
VERSALIFT						
VSI						
WITTKE						
X-VAC						
AUTO CRANE	Auto Crane Pricelist 2024 - 3/14/24	12.0%	12.0%	12.0%	20.0%	\$140.00
BIBEAU	Bibeau List Pricing 2023 - 3/1/23	10.0%	10.0%	10.0%	20.0%	\$140.00
Other - Enter MFG name						
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BC-BID-24-06 CLASS 4-8 TRUCKS

ACCESSORIES / PARTS AND REPAIRS Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell

ACCESSORIES /PARTS AND REPAIRS Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell							
	Insert Bidder Name	DISCOUNT OFF INITIAL PURCHASE -	Insert Authorized Signature (Esignature Form Must Also Be Submitted) ADDITIONAL PARTS (NOT LISTED) FOR REPAIRS	UPFIT/REPAIR LABOR			
MANUFACTURER	NAME & DATE PRICE LISTS	LIST PRICE (%)	SERVICES MARKUP(%)	CHARGE PER HOUR			
H.A. DeHART & SON							
HARPER - DEWEZE							
HATHORN							
HAVIS							
HENKE MANUFACTURING							
HG2							
HINT							
HIPPO MULTIPOWER SYSTEM							
ICEMASTER SYSTEM							
JAMESON TOOL PRODUCTS							
KURIYAMA							
KUSSMAUL LIFTMOORE CRANE	Liftmoore Crane Price List 2024 - 6/15/24	5%	20%	\$140.00			
LINE-X	Elithoofe Clarie File Elst 2024 * 0/13/24	570	20%	\$140.00			
LINK LIFT AXLES							
MAGNETIC MIC							
MAGNUM	Magnum Price List 2023 - 9/18/23	10%	20%	\$140.00			
MAILHOT INDUSTRIES	Mailhot Price List 2024 - 6/1/24	5%	20%	\$140.00			
MASON DYNAMICS							
MAXON							
MEYER	Meyer Products Price List 2024 - 4/1/24	15%	20%	\$140.00			
MILLER ENPAK	Miller EnPak Price File 2024 - 3/5/24	10%	20%	\$140.00			
MOUNTAIN TARP				\$140.00			
MUNCIE POWER PRODUCTS							
ON SPOT	Onspot Price List 2023 - 3/15/23	20%	20%	\$140.00			
PACE EDWARDS							
PERKINS							
PIONEER							
PLASTIC TECHNIQUES, INC.							
PROGUARD							
QUANTUM FUEL SYSTEMS LLC							
RAUSCH							
RC INDUSTRIES	RC Industries Price List 2024 - 1/1/24	10%	20%	\$140.00			
REED SYSTEMS, LTD	Reelcraft Price List 2023 - 5/1/23	100/	20%	\$140.00			
REEL CRAFT REESE HITCHES	Reelcraft Price List 2023 - 5/1/23	10%	20%	\$140.00			
ROCKLAND							
ROLL RITE							
ROTOBEC							
SCHAEFER PRICE LIST							
SCHMIDT							
SEC ACCESSORY PRICE LIST							
SENSATA TECHNOLOGIES							
SETINA							
SHO-ME ABLE-2							
SOUNDOFF SIGNAL	Soundoff Signal Price List 2023 - 12/17/23	25%	20%	\$140.00			
SPARTAN TOOLS							
SPRAYER SPECIALITIES							
STANLEY HYDRAULIC TOOLS							
STAR							
STREAMLIGHT							
SUBSITE							
TECNIQ							
TENCO							
THIEMAN							
TOMMY CATE	Tommy Cata Briga List 2022 14 /4/22	504	2004	#4/0.00			
TOMMY GATE TREMCO	Tommy Gate Price List 2022 - 11/1/22	5%	20%	\$140.00			
TRIO-VISION							
TRIUS							
TRUCK LITE							
TRUCKVAULT							
TUTHILL							
UNITY							
US TARP	US Tarp Price List 2024 - 1/1/24	10%	20%	\$140.00			
USB-USA							
VALK PLOW							
VALLEY ENTERPRISE	Valley Enterprise Price List 2024 - 2/24/23	10%	20%	\$140.00			
	Vanair Price List 2025 - 12/5/24	3%	20%	\$140.00			
VANAIR							
VARITECH INDUSTRIES	VariTech Industries - List Price Sheet 2025 - 12/16/24	25%	20%	\$140.00			
			20%	\$140.00			

Cliffside Body Corp

WALTCO	Waltco Price List 2023 - 2/18/23	5%	20%	\$140.00
WAUSAU				
WEATHERGUARD	Weatherguard Price List 2024 - 9/3/24	10%	10%	\$140.00
WEATHER TECH				
WESTERN				
WESTIN				
WHELEN	Whelen Price List - Complete - 2024 - 12/14/23	10%	20%	\$140.00
ANTHONY LIFTGATE	Anthony Liftgates Price Book 2023 - 2/1/23	10%	20%	\$140.00
BOSS SNOWPLOW	Boss Air Price List 2023-2024 - 2/28/23	30%	20%	\$140.00
BOSSAIR	Boss Snowplow Price Book 2024 - 11/11/24	5%	20%	\$140.00
BUYERS PRODUCTS	Buyers Products List Price 2024 Bergen County - 11/1/24	10%	20%	\$140.00
CERTIFIED POWER SOLUTIONS	Certified Power Solutions Price List 2024 - 3/1/24	15%	20%	\$140.00
CLIFFSIDE BODY	Cliffside Body Corporation Price List 2023 - 2/1/23	10%	20%	\$140.00
FISHER ENGINEERING	Fisher Price List 2024 - 4/4/24	30%	20%	\$140.00
FORCE AMERICA	FORCE America List Price Sheet 2025 - 12/16/24	25%	20%	\$140.00
HANNAY REELS	Hannay Reels Price List 2024 - 12/9/24	10%	20%	\$140.00
Other - Enter MFG name				
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BC-BID-24-06 CLASS 4-8 TRUCKS

COOP AGREEMENT

VENDOR Insert Bidder Name Insert Authorized Signature (Esignature Form Must Also Be Submitted)	
--	--

Acknowledgement: We acknowledge that the requirements as set forth in this RFB Proposal Form A will be incorporated as part of our contract with Bergen County Cooperative members upon award. We have enclosed with our bid a copy of our dealer license, signed manufacturer's letter(s) of authorization showing counties served or any other appropriate documentation that proves that we have the authority to sell the brands included in our bid. When submitting a letter of authorization from the manufacturer(s), it must be on their letterhead. This letter must be directly from the manufacturer, not a representative. In addition, price lists submitted are made available electronically on a flash drive and will be posted on our website. We have signed and attached Bid Proposal Forms A, E, and F as well as Bid Proposal Forms B, C, and D as needed with our pricing and original signatures. Failure to sign bid forms may render the bid non-responsive.

If you are offering uniform pricing to all counties in the State, please check the appropriate box. You may reproduce this form to submit different pricing for different counties. You <u>may not</u> submit more than one bid per County. Include Bergen County Admin Fees in your pricing. The administrative fee may not appear as a separate line item in any invoice to any customer. This award may be extended as permitted by law, in concurrence with Bergen County and the awarded vendor. Please take this into account when applying your discount to the price-sheets submitted for each instance.

COUNTY NAME	AGREE TO EXTEND TO COOP	AGREE TO EXTEND TO COOP
	Yes	No
NORTH JERSEY		
Bergen	Yes	
Exssex	Yes	
Hudson	Yes	
Morris	Yes	
Passaic	Yes	
Sussex	Yes	
Warren	Yes	
CENTRAL JERSEY	Yes	
Hunterdon	Yes	
Mercer	Yes	
Middlesex	Yes	
Monmouth	Yes	
Ocean	Yes	
Somerset	Yes	
Union	Yes	
SOUTH JERSEY	Yes	
Atlantic	Yes	
Burlington	Yes	
Camden	Yes	
Cape May	Yes	
Cumberland	Yes	
Gloucester	Yes	
Salem	Yes	

NEW JERSEY COOPERATIVE PURCHASING ALLIANCE #CK04

BC-BID-24-06

CLASS 4-8 TRUCKS

ACCESSORIES

VENDOR	Insert Bidder Name	Insert Authorized Signature (Esignature Form Must Also Be Submitted)	Insert Date
	COOP DELIV	ERY CHARGE TO USING AGENCY	
		oduct and include the optional delivery charge for each county to which you will outs at your location at no charge or to accept delivery at their location for the char	
COUNTY		DELIVERY CHARGE	
ATLANTIC			\$500.00
BERGEN			\$200.00
BURLINGTON			\$500.00
CAMDEN			\$500.00
CAPE MAY			\$500.00
CUMBERLAND			\$500.00
ESSEX			\$300.00
GLOUCESTER			\$500.00
HUDSON			\$200.00
MERCER			\$400.00
MIDDLESEX			\$400.00
моммоитн			\$400.00
MORRIS			\$350.00
OCEAN			\$500.00
PASSAIC			\$300.00
SOMERSET			\$500.00
SUSSEX			\$400.00
UNION			\$350.00
WARREN			\$400.00

BC-BID-24-06

CLASS 4-8 TRUCKS

PLEASE NOTE THAT THERE ARE MULTIPLE TABS TO THIS WORKBOOK

Please complete each worksheet and upload to 24-06 PRICE INFORMATION SHEET on the bergenbids portal (bonfire) as an excel document.



BC-BID-24-06 CLASS 4-8 TRUCKS

CHASSIS ~ PICKUP FORM Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell

VENDOR	Nielsen Ford of Morristown Inc	Brian Regan	OPTION PRICING	12/19/2024 PARTS PRICE	OPTION EQUIPMENT NOT
MANUFACTURER	NAME & DATE PRICE LISTS	BASE UNIT DISCOUNT (%)	DISCOUNT (%)	DISCOUNT (%)	LISTED MARKUP (%)
Sample Entry					
AUTOCAR Model 123	Model 123 Priciing 10/01/2024	\$500.00	30.0%	30.0%	10.0%
Model 345	Model 345 Pricing 10/01/2024	\$500.00	30.0%	30.0%	10.0%
AUTOCAR					
CHEVROLET					
FORD					
F450	24-06 Nielsen Ford Bid Proposal CHASSIS pricing workbo	see F450 Tab	4.0%	20.0%	15.0%
F550	24-06 Nielsen Ford Bid Proposal CHASSIS pricing workbo	See F550 Tab	4.0%	20.0%	15.0%
	24-06 Nielsen Ford Bid Proposal CHASSIS pricing workbo		4.0%	20.0%	15.0%
	24-06 Nielsen Ford Bid Proposal CHASSIS pricing workbo		4.0%	20.0%	15.0%
	24-06 Nielsen Ford Bid Proposal CHASSIS pricing workbo		4.0%	20.0%	15.0%
	24-00 Nietsen Ford Bru Froposat OTASSIS pricing workbo	(See 1 000-730 Tab	4.070	20.070	13.0%
FREIGHTLINER					
FREIGHTLINER CUSTOM CHASSIS					
INTERNATIONAL					
ISUZU					
KENWORTH					
MACK					
RAM					
VOLVO					
WESTERN STAR					
Other - Enter MFG name					
Other - Enter MFG name					
Other - Enter MFG name					
Other - Enter MFG name					
Other - Enter MFG name					
Other - Enter MFG name					
Other - Enter MFG name					
Other - Enter MEG name					
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Other - Enter MFG name					

BC-BID-24-06

CLASS 4-8 TRUCKS

MANUFACTURES.		Base Unit Price	Option Price	Parts Price	Unlisted Optional Equipment
MANUFACTURER	Name and date of Price Lists	Discount S	Discount %	Discount %	Markup %
FORD					
Ford F450 Pickup					
F450 Reg Cab XL 4x2	2025MY SD 450 CC DRW	15.0%	4%	20%	15%
F450 Crew Cab XL 4x2	PL520_Price List 11-22-24 2025MY SD 450 CC DRW	14.6%	4%	20%	15%
	PL520_Price List 11-22-24 2025MY SD 450 CC DRW	_	+		
F450 Reg Cab XL 4x4	PL520_Price List 11-22-24 2025MY SD 450 CC DRW	13.2%	4%	20%	15%
F450 Reg Cab XLT 4x4	PL520_Price List 11-22-24 2025MY SD 450 CC DRW	13.0%	4%	20%	15%
F450 Crew Cab XL 4x4	PL520_Price List 11-22-24 2025MY SD 450 CC DRW	13.0%	4%	20%	15%
F450 Crew Cab XLT 4x4	PL520_Price List 11-22-24	12.9%	4%	20%	15%
F450 Crew Cab Lariat 4x4	2025MY SD 450 CC DRW PL520_Price List 11-22-24	13.7%	4%	20%	15%
F450 Crew Cab King Ranch 4x4	2025MY SD 450 CC DRW PL520_Price List 11-22-24	13.2%	4%	20%	15%
F450 Crew Cab Platinum 4x4	2025MY SD 450 CC DRW PL520_Price List 11-22-24	13.2%	4%	20%	15%
Ford F450 Chassis Cab					
XL 2WD Reg Cab 145" WB 60" CA	2025MY SD 450 CC DRW PL520 Price List 11-22-24	12.0%	4%	20%	15%
XLT 2WD Reg Cab 145" WB 60" CA	2025MY SD 450 CC DRW PL520_Price List 11-22-24	12.3%	4%	20%	15%
XL 2WD Reg Cab 169" WB 84" CA	2025MY SD 450 CC DRW PL520 Price List 11-22-24	12.0%	4%	20%	15%
XLT 2WD Reg Cab 169" WB 84" CA	2025MY SD 450 CC DRW PL520_Price List 11-22-24	12.3%	4%	20%	15%
XL 2WD Reg Cab 193" WB 108" CA	2025MY SD 450 CC DRW PL520 Price List 11-22-24	12.0%	4%	20%	15%
XLT 2WD Reg Cab 193" WB 108" CA	2025MY SD 450 CC DRW PL520 Price List 11-22-24	12.3%	4%	20%	15%
XL 2WD Reg Cab 205" WB 120" CA	2025MY SD 450 CC DRW PL520 Price List 11-22-24	12.0%	4%	20%	15%
XLT 2WD Reg Cab 205" WB 120" CA	2025MY SD 450 CC DRW PL520_Price List 11-22-24	12.3%	4%	20%	15%
XL 2WD SuperCab 168" WB 60" CA	2025MY SD 450 CC DRW PL520_Price List 11-22-24	11.9%	4%	20%	15%
XLT 2WD SuperCab 168" WB 60" CA	2025MY SD 450 CC DRW PL520 Price List 11-22-24	12.1%	4%	20%	15%
XL 2WD SuperCab 192" WB 84" CA	2025MY SD 450 CC DRW PL520 Price List 11-22-24	11.9%	4%	20%	15%
XLT 2WD SuperCab 192" WB 84" CA XLT	2025MY SD 450 CC DRW PL520 Price List 11-22-24	12.1%	4%	20%	15%
XL 2WD Crew Cab 179" WB 60" CA	2025MY SD 450 CC DRW PL520_Price List 11-22-24	11.9%	4%	20%	15%
XLT 2WD Crew Cab 179" WB 60" CA XLT	2025MY SD 450 CC DRW PL520_Price List 11-22-24	12.2%	4%	20%	15%
XL 2WD Crew Cab 203" WB 84" CA	2025MY SD 450 CC DRW PL520 Price List 11-22-24	11.9%	4%	20%	15%
XLT 2WD Crew Cab 203" WB 84" CA	2025MY SD 450 CC DRW PL520 Price List 11-22-24	12.2%	4%	20%	15%
XL 4WD Reg Cab 145" WB 60" CA	2025MY SD 450 CC DRW PL520 Price List 11-22-24	10.6%	4%	20%	15%
XLT 4WD Reg Cab 145" WB 60" CA XLT	2025MY SD 450 CC DRW PL520_Price List 11-22-24	11.4%	4%	20%	15%
XL 4WD Reg Cab 169" WB 84" CA	2025MY SD 450 CC DRW PL520 Price List 11-22-24	10.6%	4%	20%	15%
XLT 4WD Reg Cab 169" WB 84" CA	2025MY SD 450 CC DRW PL520 Price List 11-22-24	11.4%	4%	20%	15%
XL 4WD Reg Cab 193" WB 108" CA	2025MY SD 450 CC DRW PL520 Price List 11-22-24	10.6%	4%	20%	15%
XLT 4WD Reg Cab 193" WB 108" CA	2025MY SD 450 CC DRW PL520_Price List 11-22-24	11.4%	4%	20%	15%
XL 4WD Reg Cab 205" WB 120" CA	2025MY SD 450 CC DRW PL520_Price List 11-22-24	10.6%	4%	20%	15%
XLT 4WD Reg Cab 205" WB 120" CA	2025MY SD 450 CC DRW PL520 Price List 11-22-24	11.4%	4%	20%	15%
XL 4WD SuperCab 168" WB 60" CA	2025MY SD 450 CC DRW PL520_Price List 11-22-24	10.6%	4%	20%	15%
XLT 4WD SuperCab 168" WB 60" CA XLT	2025MY SD 450 CC DRW PL520 Price List 11-22-24	11.3%	4%	20%	15%
LARIAT 4WD SuperCab 168" WB 60" CA	2025MY SD 450 CC DRW PL520_Price List 11-22-24	11.8%	4%	20%	15%
XL 4WD SuperCab 192" WB 84" CA	2025MY SD 450 CC DRW PL520_Price List 11-22-24	10.6%	4%	20%	15%
XLT 4WD SuperCab 192" WB 84" CA	2025MY SD 450 CC DRW PL520 Price List 11-22-24	11.3%	4%	20%	15%
LARIAT 4WD SuperCab 192" WB 84" CA	2025MY SD 450 CC DRW PL520 Price List 11-22-24	11.8%	4%	20%	15%
XL 4WD Crew Cab 179" WB 60" CA	2025MY SD 450 CC DRW PL520 Price List 11-22-24	10.6%	4%	20%	15%
XLT 4WD Crew Cab 179" WB 60" CA	2025MY SD 450 CC DRW PL520 Price List 11-22-24	11.3%	4%	20%	15%
LARIAT 4WD Crew Cab 179" WB 60" CA	2025MY SD 450 CC DRW PL520_Price List 11-22-24	10.5%	4%	20%	15%
XL 4WD Crew Cab 203" WB 84" CA	2025MY SD 450 CC DRW PL520_Price List 11-22-24	10.6%	4%	20%	15%
XLT 4WD Crew Cab 203" WB 84" CA	2025MY SD 450 CC DRW PL520_Price List 11-22-24	11.3%	4%	20%	15%
LARIAT 4WD Crew Cab 203" WB 84" CA	2025MY SD 450 CC DRW PL520_Price List 11-22-24	10.5%	4%	20%	15%
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Nielsen Ford of Morristown, Inc.

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BC-BID-24-06

CLASS 4-8 TRUCKS

MANUFACTURER		Base Unit Price	Option Price	Parts Price	Unlisted Optional Equipment
PAROLACIONEN	Name and date of Price Lists	Discount S	Discount %	Discount %	Markup %
FORD					
Ford F550 Chassis Cab					
XL 2WD Reg Cab 145" WB 60" CA	2025MY SD 550 CC DRW PL520 RPA1 Price List 12-06-24	11.9%	4%	20%	15%
XLT 2WD Reg Cab 145" WB 60" CA	2025MY SD 550 CC DRW PL520 RPA1_Price List 12-06-24	12.3%	4%	20%	15%
XL 2WD Reg Cab 169" WB 84" CA	2025MY SD 550 CC DRW PL520	11.9%	4%	20%	15%
XLT 2WD Reg Cab 169" WB 84" CA	RPA1_Price List 12-06-24 2025MY SD 550 CC DRW PL520	12.3%	4%	20%	15%
XL 2WD Reg Cab 193" WB 108" CA	RPA1_Price List 12-06-24 2025MY SD 550 CC DRW PL520	11.9%	4%	20%	15%
XLT 2WD Reg Cab 193" WB 108" CA	RPA1_Price List 12-06-24 2025MY SD 550 CC DRW PL520	12.3%	4%	20%	15%
XL 2WD Reg Cab 205" WB 120" CA	RPA1_Price List 12-06-24 2025MY SD 550 CC DRW PL520	11.9%	4%	20%	15%
XLT 2WD Reg Cab 205" WB 120" CA	RPA1_Price List 12-06-24 2025MY SD 550 CC DRW PL520	12.3%	4%	20%	15%
XL 2WD Neg Cab 203 WB 120 CA XL 2WD SuperCab 168" WB 60" CA	RPA1_Price List 12-06-24 2025MY SD 550 CC DRW PL520	11.9%	4%	20%	15%
XLT 2WD SuperCab 168" WB 60" CA	RPA1_Price List 12-06-24 2025MY SD 550 CC DRW PL520	12.2%	4%	20%	15%
XL 2WD SuperCab 192" WB 84" CA	RPA1_Price List 12-06-24 2025MY SD 550 CC DRW PL520	11.9%	4%	20%	15%
XLT 2WD SuperCab 192" WB 84" CA	RPA1_Price List 12-06-24 2025MY SD 550 CC DRW PL520	12.2%	4%	20%	15%
XL 2WD Crew Cab 179" WB 60" CA	RPA1_Price List 12-06-24 2025MY SD 550 CC DRW PL520	11.9%	4%	20%	15%
	RPA1_Price List 12-06-24 2025MY SD 550 CC DRW PL520		-		_
XLT 2WD Crew Cab 179" WB 60" CA	RPA1_Price List 12-06-24 2025MY SD 550 CC DRW PL520	12.2%	4%	20%	15%
XL 2WD Crew Cab 203" WB 84" CA	RPA1_Price List 12-06-24 2025MY SD 550 CC DRW PL520	11.9%	4%	20%	15%
XLT 2WD Crew Cab 203" WB 84" CA	RPA1_Price List 12-06-24 2025MY SD 550 CC DRW PL520	12.2%	4%	20%	15%
XL 4WD Reg Cab 145" WB 60" CA	RPA1_Price List 12-06-24 2025MY SD 550 CC DRW PL520	10.6%	4%	20%	15%
XLT 4WD Reg Cab 145" WB 60" CA	RPA1_Price List 12-06-24 2025MV SD 550 CC DRW PL520	11.4%	4%	20%	15%
XL 4WD Reg Cab 169" WB 84" CA	RPA1_Price List 12-06-24 2025MV SD 550 CC DRW PL 520	10.6%	4%	20%	15%
XLT 4WD Reg Cab 169" WB 84" CA	RPA1_Price List 12-06-24 2025MY SD 550 CC DRW PL520	11.4%	4%	20%	15%
XL 4WD Reg Cab 193" WB 108" CA	RPA1_Price List 12-06-24 2025MY SD 550 CC DRW PL520	10.6%	4%	20%	15%
XLT 4WD Reg Cab 193" WB 108" CA	RPA1_Price List 12-06-24	11.4%	4%	20%	15%
XL 4WD Reg Cab 205" WB 120" CA	2025MY SD 550 CC DRW PL520 RPA1_Price List 12-06-24	10.6%	4%	20%	15%
XLT 4WD Reg Cab 205" WB 120" CA	2025MY SD 550 CC DRW PL520 RPA1_Price List 12-06-24	11.4%	4%	20%	15%
XL 4WD SuperCab 168" WB 60" CA	2025MY SD 550 CC DRW PL520 RPA1_Price List 12-06-24	10.6%	4%	20%	15%
XLT 4WD SuperCab 168" WB 60" CA	2025MY SD 550 CC DRW PL520 RPA1_Price List 12-06-24	11.3%	4%	20%	15%
LARIAT 4WD SuperCab 168" WB 60" CA	2025MY SD 550 CC DRW PL520 RPA1_Price List 12-06-24	10.5%	4%	20%	15%
XL 4WD SuperCab 192" WB 84" CA	2025MY SD 550 CC DRW PL520 RPA1_Price List 12-06-24	10.6%	4%	20%	15%
XLT 4WD SuperCab 192" WB 84" CA	2025MY SD 550 CC DRW PL520 RPA1_Price List 12-06-24	11.3%	4%	20%	15%
LARIAT 4WD SuperCab 192" WB 84" CA	2025MY SD 550 CC DRW PL520 RPA1_Price List 12-06-24	10.5%	4%	20%	15%
XL 4WD Crew Cab 179" WB 60" CA	2025MY SD 550 CC DRW PL520 RPA1_Price List 12-06-24	10.6%	4%	20%	15%
XLT 4WD Crew Cab 179" WB 60" CA	2025MY SD 550 CC DRW PL520 RPA1_Price List 12-06-24	11.3%	4%	20%	15%
LARIAT 4WD Crew Cab 179" WB 60" CA	2025MY SD 550 CC DRW PL520 RPA1_Price List 12-06-24	11.8%	4%	20%	15%
XL 4WD Crew Cab 203" WB 84" CA	2025MY SD 550 CC DRW PL520 RPA1_Price List 12-06-24	10.6%	4%	20%	15%
XLT 4WD Crew Cab 203" WB 84" CA	2025MY SD 550 CC DRW PL520 RPA1_Price List 12-06-24	11.3%	4%	20%	15%
LARIAT 4WD Crew Cab 203" WB 84" CA	2025MY SD 550 CC DRW PL520 RPA1_Price List 12-06-24	11.8%	4%	20%	15%
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BC-BID-24-06

CLASS 4-8 TRUCKS							
MANUFACTURER		Base Unit Price	Option Price	Parts Price	Unlisted Optional Equipment		
PAROPAGIONEN	Name and date of Price Lists	Discount \$	Discount %	Discount %	Markup %		
						<u></u>	
FORD						l	
Ford F600 Chassis Cab							
XL 2WD Reg Cab 145" WB 60" CA	2025MY SD 600 CC DRW PL520_Price List 11-	12.3%	4%	20%	15%		
XLT 2WD Reg Cab 145" WB 60" CA	2025MY SD 600 CC DRW PL520_Price List 11-	13.0%	4%	20%	15%		
XL 2WD Reg Cab 169" WB 84" CA	2025MY SD 600 CC DRW PL520_Price List 11- 22.24	12.3%	4%	20%	15%		
XLT 2WD Reg Cab 169" WB 84" CA	2025MY SD 600 CC DRW PL320_Price List 11- 22,24	13.0%	4%	20%	15%		
XL 2WD Reg Cab 193" WB 108" CA	2025MY SD 600 CC DRW PL320_Price List 11- 22,24	12.3%	4%	20%	15%		
XLT 2WD Reg Cab 193" WB 108" CA	2025MY SD 600 CC DRW PL520_Price List 11- 22-24	13.0%	4%	20%	15%		
XL 2WD Reg Cab 205" WB 120" CA	2025MY SD 600 CC DRW PL520_Price List 11- 22-24	12.3%	4%	20%	15%		
XLT 2WD Reg Cab 205" WB 120" CA	2025MY SD 600 CC DRW PL520_Price List 11- 22-24	13.0%	4%	20%	15%		
XL 4WD Reg Cab 145" WB 60" CA	2025MY SD 600 CC DRW PL520_Price List 11- 22-24	10.6%	4%	20%	15%		
XLT 4WD Reg Cab 145" WB 60" CA	2025MY SD 600 CC DRW PL520_Price List 11- 22-24	11.3%	4%	20%	15%		
XL 4WD Reg Cab 169" WB 84" CA	2025MY SD 600 CC DRW PL520_Price List 11- 22-24	10.6%	4%	20%	15%		
XLT 4WD Reg Cab 169" WB 84" CA	2025MY SD 600 CC DRW PL520_Price List 11- 22-24	11.3%	4%	20%	15%		
XL 4WD Reg Cab 193" WB 108" CA	2025MY SD 600 CC DRW PL520_Price List 11- 22-24	10.6%	4%	20%	15%		
XLT 4WD Reg Cab 193" WB 108" CA	2025MY SD 600 CC DRW PL520_Price List 11- 22-24	11.3%	4%	20%	15%		
XL 4WD Reg Cab 205" WB 120" CA	2025MY SD 600 CC DRW PL520_Price List 11- 22-24	10.6%	4%	20%	15%		
XLT 4WD Reg Cab 205" WB 120" CA	2025MY SD 600 CC DRW PL520_Price List 11- 22-24	11.3%	4%	20%	15%		
Ford F650 Chassis Cab							
F6A Reg Cab Gas	2026MY MD F650 Gas Reg Cab MSRP 12-17-24	19.1%	4%	20%	15%		
F6D Reg Cab Diesel	2026MY MD F650 Diesel Reg Cab MSRP 12-17-24	16.7%	4%	20%	15%		
X6A SuperCab Gas	2026MY MD F650 Gas Ext Cab MSRP 12-17-24	18.9%	4%	20%	15%		
X6D Super Cab Diesel	2026MY MD F650 Diesel Ext Cab MSRP 12-17-24	16.7%	4%	20%	15%		
W6A Crew Cab Gas	2026MY MD F650 Gas Crew Cab MSRP 12-17-24	18.8%	4%	20%	15%		
W6D Crew Cab Diesel	2026MY MD F650 Diesel Crew Cab MSRP 12-17-24	16.6%	4%	20%	15%		
Ford F750 Chassis Cab							
F7A Reg Cab Gas	2026MY MD F750 Gas Reg Cab MSRP 12-17-24	18.9%	4%	20%	15%		
F7D Reg Cab Diesel	2026MY MD F750 Diesel Reg Cab MSRP 12-17-24	16.7%	4%	20%	15%		
X7A Super Cab Gas	2026MY MD F750 Gas Ext Cab MSRP 12-17-24	18.8%	4%	20%	15%	ļ	
X7D Super Cab Diesel	2026MY MD F750 Diesel Ext Cab MSRP 12-17-24	16.6%	4%	20%	15%		
W7A Crew Cab Gas	2026MY MD F750 Gas Crew Cab MSRP 12-17-24	18.2%	4%	20%	15%		
W7D Crew Cab Diesel	2026MY MD F750 Diesel Crew Cab MSRP 12-17-24	16.6%	4%	20%	15%	<u></u>	
							
						 	
							
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BC-BID-24-06 CLASS 4-8 TRUCKS

TRUCK BODIES

Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell

TRUCK BODIES	Vendors should insert rows beneath Each M	anutacturer for Models Offere	d. Please make sur	e model names are	right aligned in the cell	
VENDOR	Nielsen Ford of Morristown Inc		Brian Regan			
MANUFACTURER	NAME & DATE PRICE LISTS	BASE UNIT DISCOUNT (%)	OPTION PRICING DISCOUNT (%)	PARTS PRICE DISCOUNT (%)	OPTION EQUIPMENT- NOT LISTED- MARKET QUOTE- MARKUP (%)	HOURLY UPFIT/REPAIR LABOR RATE (\$)
Sample Entry						
ABC Company						
	Animal Transport Price List 10/01/2024	150000.00%	15.0%	25.0%	10.0%	\$165.00
AIRFLO	,					·
ALTEC						
AMERICAN ROLL-OFF						
AMPLIROLL						
AQUATECH						
ARBORTECH						
AXION LIFT						
BEAUROC						
BONNELL						
BRANDON						
BRIDGEPORT MANUFACTURING						
BUCHER						
CIMLINE						
CRYSTEEL						
CURBTENDER						
DEJANA TRUCK BODIES						
DURACLASS						
DURAMAG						
DYNA VAC						
ELGIN						
EVEREST						
GALBREATH						
GALION						
GAPVAX						
GODWIN						
GRADALL INDUSTRIES INC.						
HOOK-N-HAUL						
J&J						
KNAPHEIDE						
LABRIE						
LEACH						
LOADMASTER						
MAINTAINER						
MICKEY TRUCK BODIES						
MILLER INDUSTRIES						
MONROE						
NEW LEADER						
NEW WAY						
ODRA						
OLD DOMINION BRUSH						
PACIFIC TEK						
PALFINGER						

Nielsen Ford of Morristown, Inc.

PARKHURST						
PRESVAC SYSTEMS LTD						
READING RKI						
RS-GODWIN						
RUGBY	2024-January_Rugby Price Sheets-Distributor	12.00%	10.0%	10.0%	20.0%	\$95.00
SCHWARZE-SWEEPERS						
SEWER EQUIPMENT						
SH TRUCK BODY						
SMITH METAL WORKS						
SPAULDING						
STAHL UTILITY	Stahl Price Book - Aug. 23, 2024	10.00%	10.0%	10.0%	20.0%	\$95.00
STELLAR						
STEPP MFG						
SUPER PRODUCTS						
SWAPLOADER USA						
SWENSON						
SWITCH N GO	Switch N Go 2024	12.00%	10.0%	10.0%	20.0%	\$95.00
TENCO						
TRUCKCRAFT						
TYMCO						
US TRUCK BODY						
VAC CON						
VENTURO						
VERSALIFT						
VSI						
WITTKE						
X-VAC						
Other - Enter MFG name						
Other - Enter MFG name						
Other - Enter MFG name						
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BC-BID-24-06

CLASS 4-8 TRUCKS

ACCESSORIES / PARTS AND REPAIRS Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell

		s beneath Each Manufacturer for Models Off	ered. Please make sure model names are right aligned in the	cell
VENDOR	Nielsen Ford of Morristown Inc	DISCOUNT OFF INITIAL PURCHASE -	ADDITIONAL PARTS (NOT LISTED) FOR REPAIRS	UPFIT/REPAIR LABOR CHARGE
MANUFACTURER	NAME & DATE PRICE LISTS	LIST PRICE (%)	SERVICES MARKUP(%)	PER HOUR
H.A. DeHART & SON				
HARPER - DEWEZE				
HATHORN				
HAVIS	Havis 2024	24.00%	20.00%	\$ 95.00
HENKE MANUFACTURING				
HG2				
HINT				
HIPPO MULTIPOWER SYSTEM				
JAMESON TOOL PRODUCTS				
KURIYAMA				
KUSSMAUL	Kussmaul 2024	14.00%	20.00%	\$ 95.00
LIFTMOORE CRANE	Russillaut 2024	14.00%	20.00%	33.00
LINE-X				
LINK LIFT AXLES				
MAGNETIC MIC				
MAGNUM				
MAILHOT INDUSTRIES				
MASON DYNAMICS				
MAXON				
MEYER				
MILLER ENPAK				
MOUNTAIN TARP				
MUNCIE POWER PRODUCTS				
ON SPOT				
PACE EDWARDS				
PERKINS				
PIONEER				
PLASTIC TECHNIQUES, INC.				
PROGUARD	ProGard 2024	23.00%	20.00%	\$ 95.00
QUANTUM FUEL SYSTEMS LLC				
RAUSCH				
RC INDUSTRIES				
REED SYSTEMS, LTD				
REEL CRAFT				
REESE HITCHES ROCKLAND	Dooldand 2024	8.00%	20.00%	\$ 95.00
ROLL RITE	Rockland 2024	6.00%	20.00%	\$ 95.00
ROTOBEC				
SCHAEFER PRICE LIST				
SCHMIDT				
SEC ACCESSORY PRICE LIST				
SENSATA TECHNOLOGIES				
SETINA	Setina 2024	13.00%	20.00%	\$ 95.00
SHO-ME ABLE-2	Sho me Able 2 2024	38.00%	20.00%	
SOUNDOFF SIGNAL				
SPARTAN TOOLS				
SPRAYER SPECIALITIES				
STANLEY HYDRAULIC TOOLS				
STAR	Star 2024	36.00%	20.00%	\$ 95.00
STREAMLIGHT	Streamlight 2024	19.00%	20.00%	\$ 95.00
SUBSITE				
TECNIQ				
TENCO				
THIEMAN				
TIMBREN				
TOMMY GATE	_			
TREMCO	Tremco 2024	4.00%	20.00%	\$ 95.00
TRIO-VISION				
TRIUS				
TRUCK LITE TRUCKVAULT	TruckVault 2024	9.00%	20.00%	\$ 95.00
TUTHILL	Truckvauit 2024	9.00%	20.00%	95.00
UNITY	Unity 2024	38.00%	20.00%	\$ 95.00
US TARP	Onity 2024	38.00%	20.00%	55.00

USB-USA VALK PLOW VALLEY ENTERPRISE VANUE VARIFECH INDUSTRIES VIKING CIVES VIKING CIVES VIKING CIVES VALICO WALICO WALICO WALISAJI WEATHER TECH WESTERN WESTER	95.00 95.00 95.00 95.00
VALIEY ENTERPRISE VANAIR VARIECH INDUSTRIES VARIECH INDUSTRIES VYMAC WALTCO WALSAU WEATHERGUARD WEATHERGUARD WESTERN WESTERN WESTERN WESTERN WESTERN WESTERN WESTERN WHELE WHelen 2024; Whelen Pioneer 2024 44.00% 20.00% \$ All Fiets Solutions All Fiets Solutions All Fiets Solutions Code3 2024 49.00% 20.00% \$ Code3 2024 49.00% 40.0	95.00 95.00 95.00
VANAIR VARITECH INDUSTRIES VIKING GUES VMAC WALTOO WALTOO WALISAU WEATHER TECH WESTIRN WESTIN Westin 2024 All Fleet Solutions All Fleet Solutions All Fleet Solutions Code3 Code3 Code3 2024 All 9,0% 20,00% \$ All Fleet Forme Code4 Code5 Code5 Code5 Code6 Code6 Code6 Code7	95.00 95.00 95.00
VARITECH INDUSTRIES VIKING CIVES VIKING CIVES WALTO WALTOO WALSAU WEATHER GUARD WEATHER TECH WESTERN W	95.00 95.00 95.00
VIKING CIVES VMAC WALTCO WAUSAU WEATHERGUARD WEATHER TECH WESTERN WESTIN WESTI	95.00 95.00 95.00
VMAC WALICO WALICO WALIFERGUARD WEATHERGUARD WEATHER TECH WESTERN WESTERN WESTEN Westin 2024 14.00% 20.00% \$ WHELEN Whelen 2024; Whelen Ploneer 2024 44.00% 20.00% \$ All Fleet Solutions All Fleet Solutions 2024 39.00% 20.00% \$ Code3 Code3 2024 49.00% 20.00% \$ GamberJohnson Gamber-Johnson 2024 33.00% 20.00% \$ Lund Lund 2024 14.00% 20.00% \$ Cother - Enter MFG name Cither - Enter MFG name 0 Other - Enter MFG name 0	95.00 95.00 95.00
WALTCO WAUSAU WEATHERGUARD WEATHER TECH WESTERN WESTIN WESTIN Westin 2024 14.00% 20.00% \$ WHELEN Whelen 2024; Whelen Pioneer 2024 44.00% All Fleet Solutions All Fleet Solutions 2024 39.00% 20.00% \$ Code3 Code3 2024 49.00% 20.00% \$ Gamber Johnson Gamber Johnson 2024 14.00% 20.00% \$ Lund Lund 2024 14.00% 20.00% \$ Cother - Enter MFG name Other - Enter MFG name	95.00 95.00 95.00
WASTHERGUARD WEATHER TECH WESTERN WESTIN WESTIN WHELEN Whelen 2024; Whelen Pioneer 2024 All Fleet Solutions Code3 Code3 2024 All Fleet Solutions Code3 2024 Gamber-Johnson 2024 Gamber-Johnson Gamber-Johnson 2024 Lund 2024 Lund 2024 14.00% 20.00% \$ Cother- Enter MFG name Chter- Enter MFG name	95.00 95.00 95.00
WEATHERGUARD WEATHERTECH WESTERN WESTIN WESTIN Westin 2024 14.00% 20.00% \$ WHELEN Whelen 2024; Whelen Pioneer 2024 44.00% 20.00% \$ All Fleet Solutions All Fleet Solutions 2024 39.00% 20.00% \$ Code3 Code3 2024 49.00% 20.00% \$ GamberJohnson Gamber-Johnson 2024 33.00% 20.00% \$ Lund Lund 2024 14.00% 20.00% \$ Other - Enter MFG name 0 <	95.00 95.00 95.00
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WESTERN WESTIN Westin 2024 14.00% 20.00% \$ WHELEN Whelen 2024; Whelen Pioneer 2024 44.00% 20.00% \$ All Fleet Solutions All Fleet Solutions 2024 39.00% 20.00% \$ Code3 Code3 2024 49.00% 20.00% \$ Gamber-Johnson Gamber-Johnson 2024 33.00% 20.00% \$ Lund Lund 2024 14.00% 20.00% \$ Other - Enter MFG name 0 0 Other - Enter MFG name 0 <td>95.00 95.00 95.00</td>	95.00 95.00 95.00
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WHELEN Whelen 2024; Whelen Ploneer 2024 44.0% 20.00% \$ All Fleet Solutions All Fleet Solutions 2024 39.00% 20.00% \$ Code3 Code3 2024 49.00% 20.00% \$ Camber Johnson Gamber Johnson 2024 33.00% 20.00% \$ Lund Lund 2024 14.00% 20.00% \$ Other - Enter MFG name 0 0 0 \$ Other - Enter MFG name 0	95.00 95.00 95.00
All Fleet Solutions	95.00 95.00
Code3 Code3 2024 49.00% 20.00% \$ GamberJohnson Gamber-Johnson 2024 33.00% 20.00% \$ Lund Lund 2024 14.00% 20.00% \$ Other - Enter MFG name Other - Enter MFG name Other - Enter MFG name Other - Enter MFG name Other - Enter MFG name Other - Enter MFG name Other - Enter MFG name Other - Enter MFG name Other - Enter MFG name Other - Enter MFG name Other - Enter MFG name Other - Enter MFG name Other - Enter MFG name	95.00
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Lund Lund 2024 14.00% 20.00% \$ Other - Enter MFG name <td< td=""><td></td></td<>	
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BC-BID-24-06 CLASS 4-8 TRUCKS

COOP AGREEMENT

VENDOR Nielsen Ford of Morristown, Inc. Brian Regan 12/19/2024

Acknowledgement: We acknowledge that the requirements as set forth in this RFB Proposal Form A will be incorporated as part of our contract with Bergen County Cooperative members upon award. We have enclosed with our bid a copy of our dealer license, signed manufacturer's letter(s) of authorization showing counties served or any other appropriate documentation that proves that we have the authority to sell the brands included in our bid. When submitting a letter of authorization from the manufacturer(s), it must be on their letterhead. This letter must be directly from the manufacturer, not a representative. In addition, price lists submitted are made available electronically on a flash drive and will be posted on our website. We have signed and attached Bid Proposal Forms A, E, and F as well as Bid Proposal Forms B, C, and D as needed with our pricing and original signatures. Failure to sign bid forms may render the bid non-responsive.

If you are offering uniform pricing to all counties in the State, please check the appropriate box. You may reproduce this form to submit different pricing for different counties. You may not submit more than one bid per County. Include Bergen County Admin Fees in your pricing. The administrative fee may not appear as a separate line item in any invoice to any customer. This award may be extended as permitted by law, in concurrence with Bergen County and the awarded vendor. Please take this into account when applying your discount to the price-sheets submitted for each instance.

COUNTY NAME	AGREE TO EXTEND TO COOP	AGREE TO EXTEND TO COOP
	Yes	No
NORTH JERSEY		
Bergen	Yes	
Exssex	Yes	
Hudson	Yes	
Morris	Yes	
Passaic	Yes	
Sussex	Yes	
Warren	Yes	
CENTRAL JERSEY		
Hunterdon	Yes	
Mercer	Yes	
Middlesex	Yes	
Monmouth	Yes	
Ocean	Yes	
Somerset	Yes	
Union	Yes	
SOUTH JERSEY		
Atlantic	Yes	
Burlington	Yes	
Camden	Yes	
Cape May	Yes	
Cumberland	Yes	
Gloucester	Yes	
Salem	Yes	

BC-BID-24-06

CLASS 4-8 TRUCKS

ACCESSORIES

VENDOR	Nielsen Ford of Morristown, Inc.	Brian Regan	12/19/2024
	COOP DELIVERY	CHARGE TO USING AGENCY	
		and include the optional delivery charge for each county to which y your location at no charge or to accept delivery at their location for	
COUNTY		DELIVERY CHARGE	
ATLANTIC			\$325.00
BERGEN			\$200.00
BURLINGTON			\$375.00
CAMDEN			\$375.00
CAPE MAY			\$375.00
CUMBERLAND			\$350.00
ESSEX			\$225.00
GLOUCESTER			\$375.00
HUDSON			\$235.00
HUNTERDON			\$225.00
MERCER			\$225.00
MIDDLESEX			\$225.00
MONMOUTH			\$225.00
MORRIS			\$200.00
OCEAN			\$375.00
PASSAIC			\$225.00
SOMERSET			\$225.00
SUSSEX			\$225.00
UNION			\$225.00
WARREN			\$250.00

BC-BID-24-06

CLASS 4-8 TRUCKS

PLEASE NOTE THAT THERE ARE MULTIPLE TABS TO THIS WORKBOOK

Please complete each worksheet and upload to 24-06 PRICE INFORMATION SHEET on the bergenbids portal (bonfire) as an excel document.



BC-BID-24-06

CLASS 4-8 TRUCKS

CHASSIS ~ PICKUP FORM Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell

	rei venuois siloutu liisert iows beneath Each Mai	M			
VENDOR	PARAMUS FORD, INC. d/b/a ALL AMERICAN FORD OF PARAMUS		· ·	12/18/2024	
MANUFACTURER	NAME & DATE PRICE LISTS	BASE UNIT DISCOUNT (%)	OPTION PRICING DISCOUNT (%)	PARTS PRICE DISCOUNT (%)	OPTION EQUIPMENT NOT LISTED MARKUP (%)
FORD					
F-450 CREW CAB PICKUP	PRICE LEVEL 520 - 11/22/24 (ALL MODELS)				
W4D - XL 4X4		6.00%	6.0%	25.0%	15.0%
W4D - XLT 4X4		6.00%	6.0%	25.0%	15.0%
W4D - LARIAT 4X4		6.00%	6.0%	25.0%	15.0%
W4D - KING RANCH 4X4		6.00%	6.0%	25.0%	15.0%
W4D - PLATINUM 4X4		6.00%	6.0%	25.0%	15.0%
W4C - XL 4X2		6.00%	6.0%	25.0%	15.0%
F-450 REGULAR CAB PICKUP	PRICE LEVEL 520 - 11/22/24 (ALL MODELS)				
F4D - XL 4X4		6.00%	6.0%	25.0%	15.0%
F4D - XLT 4X4		6.00%	6.0%	25.0%	15.0%
F4C - XL 4X2		6.00%	6.0%	25.0%	15.0%
F-450 CHASSIS - REG CAB	PRICE LEVEL 520 - 11/22/24 (ALL MODELS)				
F4G - 145" WB XL 4X2		6.00%	6.0%	25.0%	15.0%
F4G - 145" WB XLT 4X2		6.00%	6.0%	25.0%	15.0 %
F4G - 169" WB XL 4X2		6.00%	6.0%	25.0 %	15.0%
F4G - 169" WB XLT 4X2		6.00%	6.0%	25.0%	15.0 %
F4G - 193" WB XL 4X2		6.00%	6.0%	25.0%	15.0%
F4G - 193" WB XLT 4X2		6.00%	6.0%	25.0%	15.0%
F4G - 205" WB XL 4X2		6.00%	6.0%	25.0%	15.0%
F4G - 205" WB XLT 4X2		6.00%	6.0%	25.0%	15.0%
F4H - 145" WB XL 4X4		6.00%	6.0%	25.0%	15.0%
F4H - 145" WB XLT 4X4		6.00%	6.0%	25.0%	15.0%
F4H - 169" WB XL 4X4		6.00%	6.0%	25.0%	15.0%
F4H - 169" WB XLT 4X4		6.00%	6.0%	25.0%	15.0%
F4H - 193" WB XL 4X4		6.00%	6.0%	25.0%	15.0%
F4H - 193" WB XLT 4X4		6.00%	6.0%	25.0%	15.0%
F4H - 205" WB XL 4X4		6.00%	6.0%	25.0%	15.0%
F4H - 205" WB XLT 4X4		6.00%	6.0%	25.0%	15.0%
F-450 CHASSIS - SUPER CAB	PRICE LEVEL 520 - 11/22/24 (ALL MODELS)				

X4G - 168" WB XL 4X2		6.00%	6.0%	25.0%	15.0%
X4G - 168" WB XLT 4X2		6.00%	6.0%	25.0%	15.0%
X4G - 192" WB XL 4X2		6.00%	6.0%	25.0%	15.0%
X4G - 192" WB XLT 4X2		6.00%	6.0%	25.0 %	15.0%
X4H - 168" XL 4X4		6.00%	6.0%	25.0 %	15.0%
X4H - 168" XLT 4X4		6.00%	6.0%	25.0 %	15.0%
X4H - 192" XL 4X4		6.00%	6.0%	25.0 %	15.0%
X4H - 192" XLT 4X4		6.00%	6.0%	25.0 %	15.0%
F-450 CHASSIS - CREW CAB	PRICE LEVEL 520 - 11/22/24 (ALL MODELS)				
W4G - 179" WB XL 4X2		6.00%	6.0%	25.0%	15.0%
W4G - 179" WB XLT 4X2		6.00%	6.0%	25.0%	15.0%
W4G - 203" WB XL 4X2		6.00%	6.0%	25.0%	15.0%
W4G - 203" WB XLT 4X2		6.00%	6.0%	25.0%	15.0%
W4H - 179" WB XL 4X4		6.00%	6.0%	25.0%	15.0%
W4H - 179" WB XLT 4X4		6.00%	6.0%	25.0%	15.0%
W4H - 179" WB LARIAT 4X4		6.00%	6.0%	25.0%	15.0%
W4H - 203" WB XL 4X4		6.00%	6.0%	25.0%	15.0%
W4H - 203" WB XLT 4X4		6.00%	6.0%	25.0%	15.0%
W4H - 203" WB LARIAT 4X4		6.00%	6.0%	25.0%	15.0%
F-550 CHASSIS - REG CAB	PRICE LEVEL 520 - 12/6/24 (ALL MODELS)				
F5G - 145" WB XL 4X2		6.00%	6.0%	25.0%	15.0%
F5G - 145" WB XLT 4X2		6.00%	6.0%	25.0%	15.0%
F5G - 169" WB XL 4X2		6.00%	6.0%	25.0%	15.0%
F5G - 169" WB XLT 4X2		6.00%	6.0%	25.0%	15.0%
F5G - 193" WB XL 4X2		6.00%	6.0%	25.0%	15.0%
F5G - 193" WB XLT 4X2		6.00%	6.0%	25.0%	15.0%
F5G - 205" WB XL 4X2		6.00%	6.0%	25.0%	15.0%
F5G - 205" WB XLT 4X2		6.00%	6.0%	25.0%	15.0%
F5H - 145" WB XL 4X4		6.00%	6.0%	25.0%	15.0%
F5H - 145" WB XLT 4X4		6.00%	6.0%	25.0%	15.0%
F5H - 169" WB XL 4X4		6.00%	6.0%	25.0%	15.0%
F5H - 169" WB XLT 4X4		6.00%	6.0%	25.0%	15.0%
F5H - 193" WB XL 4X4		6.00%	6.0%	25.0%	15.0%
F5H - 193" WB XLT 4X4		6.00%	6.0%	25.0%	15.0%
F5H - 205" WB XL 4X4		6.00%	6.0%	25.0%	15.0%
F5H - 205" WB XLT 4X4		6.00%	6.0%	25.0%	15.0%
F-550 CHASSIS - SUPER CAB	PRICE LEVEL 520 - 12/6/24 (ALL MODELS)				
X5G - 168" WB XL 4X2		6.00%	6.0%	25.0%	15.0%
X5G - 168" WB XLT 4X2		6.00%	6.0%	25.0%	15.0%
X5G - 192" WB XL 4X2		6.00%	6.0%	25.0%	15.0%
X5G - 192" WB XLT 4X2		6.00%	6.0%	25.0%	15.0%
AGG TGZ WBAET 4AZ		0.0070	0.070	20.070	10.070

X5H - 168" WB XL 4X4		6.00%	6.0%	25.0%	15.0%
X5H - 168" WB XLT 4X4		6.00%	6.0%	25.0%	15.0%
X5H - 192" WB XL 4X4		6.00%	6.0%	25.0%	15.0%
X5H - 192" WB XLT 4X4		6.00%	6.0%	25.0%	15.0%
F-550 CHASSIS - CREW CAB	PRICE LEVEL 520 - 12/6/24 (ALL MODELS)				
W5G - 179" WB XL 4X2	,	6.00%	6.0%	25.0%	15.0%
W5G - 179" WB XLT 4X2		6.00%	6.0%	25.0%	15.0%
W5G - 203" WB XL 4X2		6.00%	6.0%	25.0%	15.0%
W5G - 203" WB XLT 4X2		6.00%	6.0%	25.0%	15.0%
W5H - 179" WB XL 4X4		6.00%	6.0%	25.0%	15.0%
W5H - 179" WB XLT 4X4		6.00%	6.0%	25.0%	15.0%
W5H - 179" WB LARIAT 4X4		6.00%	6.0%	25.0%	15.0%
W5H - 203" WB XL 4X4		6.00%	6.0%	25.0%	15.0%
W5H - 203" WB XLT 4X4		6.00%	6.0%	25.0%	15.0%
W5H - 203" WB LARIAT 4X4		6.00%	6.0%	25.0%	15.0%
F-600 CHASSIS CAB	PRICE LEVEL 520 - 11/22/24 (ALL MODELS)				
F6K - 145" WB XL 4X2	·	6.00%	6.0%	25.0%	15.0%
F6K - 145" WB XLT 4X2		6.00%	6.0%	25.0%	15.0%
F6K - 169" WB XL 4X2		6.00%	6.0%	25.0%	15.0%
F6K - 169" WB XLT 4X2		6.00%	6.0%	25.0%	15.0%
F6K - 193" WB XL 4X2		6.00%	6.0%	25.0%	15.0%
F6K - 193" WB XLT 4X2		6.00%	6.0%	25.0%	15.0%
F6K - 205" WB XL 4X2		6.00%	6.0%	25.0%	15.0%
F6K - 205" WB XLT 4X2		6.00%	6.0%	25.0%	15.0%
F6L - 145" WB XL 4X4		6.00%	6.0%	25.0%	15.0%
F6L - 145" WB XLT 4X4		6.00%	6.0%	25.0%	15.0%
F6L - 169" WB XL 4X4		6.00%	6.0%	25.0%	15.0%
F6L - 169" WB XLT 4X4		6.00%	6.0%	25.0%	15.0%
F6L - 193" WB XL 4X4		6.00%	6.0%	25.0%	15.0%
F6L - 193" WB XLT 4X4		6.00%	6.0%	25.0 %	15.0%
F6L - 205" WB XL 4X4		6.00%	6.0%	25.0%	15.0%
F6L - 205" WB XLT 4X4		6.00%	6.0%	25.0%	15.0%
F-650 CHASSIS	PRICE LEVEL 615 - 12/7/24 (ALL MODELS)				
F6A - REG CAB GAS 158" WB		11.50%	6.0%	25.0%	15.0%
F6D - REG CAB DIESEL 158" WB		11.50%	6.0%	25.0%	15.0%
X6A - SUP CAB GAS 179" WB		11.50%	6.0%	25.0%	15.0%
X6D - SUP CAB DIESEL 179" WB		11.50%	6.0%	25.0%	15.0%
W6A - CRW CAB GAS 194" WB		11.50%	6.0%	25.0%	15.0%
W6D - CRW CAB DIESEL 194" WB		11.50%	6.0%	25.0%	15.0%
F-750 CHASSIS	<u>PRICE LEVEL 615 - 12/7/24 (ALL MODELS)</u>				

Paramus Ford Inc.

F7A - REG CAB GAS 158" WB		11.50%	6.0%	25.0%	15.0%
F7D - REG CAB DIESEL 158" WB		11.50%	6.0%	25.0%	15.0%
X7A - SUP CAB GAS 179" WB		11.50%	6.0%	25.0%	15.0%
X7D - SUP CAB DIESEL 179" WB		11.50%	6.0%	25.0%	15.0%
W7A - CRW CAB GAS 194" WB		11.50%	6.0%	25.0%	15.0%
W7D - CRW CAB DIESEL 194" WB		11.50%	6.0%	25.0%	15.0%
E-450 CUTAWAY	PRICE LEVEL 615 - 10/15/24 (ALL MODELS)				
E4F - 158" WB 4X2		6.00%	6.0%	25.0%	15.0%
E4F - 176" WB 4X2		6.00%	6.0%	25.0%	15.0%
E-450 CHASSIS	PRICE LEVEL 615 - 10/15/24 (ALL MODELS)				
E4K - 158" WB 4X2		6.00%	6.0%	25.0%	15.0%
E4K - 176" WB 4X2		6.00%	6.0%	25.0%	15.0%
COMM. STRIPPED CHASSIS	PRICE LEVEL 515 - 10/15/2024 (ALL MODELS)				
F59 - 158" WB		6.00%	6.0%	25.0%	15.0%
F59 - 168" WB (PARCEL PKG)		6.00%	6.0%	25.0%	15.0%
F59 - 178" WB		6.00%	6.0%	25.0%	15.0%
F59 - 190" WB		6.00%	6.0%	25.0%	15.0%
F59 - 208" WB		6.00%	6.0%	25.0%	15.0%
100 200 WB		0.00%	0.070	25.0%	15.0%

BC-BID-24-06 CLASS 4-8 TRUCKS

TRUCK BODIES

Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell

TRUCK BODIES	Vendors should insert rows beneath Each Ma	anulacturer for Models Offere	d. Please make sur	e model names are	right aughed in the cett	
VENDOR	Insert Bidders Name		Authorized Signature (mi	ust also submit Esignatur	e form)	
MANUFACTURER	NAME & DATE PRICE LISTS	BASE UNIT DISCOUNT (%)	OPTION PRICING DISCOUNT (%)	PARTS PRICE DISCOUNT (%)	OPTION EQUIPMENT- NOT LISTED- MARKET QUOTE- MARKUP (%)	HOURLY UPFIT/REPAIR LABOR RATE (\$)
Sample Entry						
ABC Company						
123 Animal Transport	Animal Transport Price List 10/01/2024	\$1,500.00	15.0%	25.0%	10.0%	\$165.00
AIRFLO						
ALTEC						
AMERICAN ROLL-OFF						
AMPLIROLL						
AQUATECH						
ARBORTECH						
AXION LIFT						
BEAUROC						
BONNELL						
BRANDON						
BRIDGEPORT MANUFACTURING						
BUCHER						
CIMLINE						
CRYSTEEL						
CURBTENDER						
DEJANA TRUCK BODIES						
DURACLASS						
DURAMAG						
DYNA VAC						
ELGIN						
EVEREST						
GALBREATH						
GALION						
GAPVAX						
GODWIN						
GRADALL INDUSTRIES INC.						
HOOK-N-HAUL						
J&J						
KNAPHEIDE						
LABRIE						
LEACH						
LOADMASTER						
MAINTAINER						
MICKEY TRUCK BODIES						
MILLER INDUSTRIES						
MONROE						
NEW LEADER						
NEW WAY						
ODRA						
OLD DOMINION BRUSH						
PACIFIC TEK						
PALFINGER						

Paramus Ford Inc.

PARKHURST			
PRESVAC SYSTEMS LTD			
READING			
RKI			
RS-GODWIN			
RUGBY			
SCHWARZE-SWEEPERS			
SEWER EQUIPMENT			
SH TRUCK BODY			
SMITH METAL WORKS			
SPAULDING			
STAHL UTILITY			
STELLAR			
STEPP MFG			
SUPER PRODUCTS			
SWAPLOADER USA			
SWENSON			
SWITCH N GO			
TENCO			
TRUCKCRAFT			
тумсо			
US TRUCK BODY			
VAC CON			
VENTURO			
VERSALIFT			
VSI			
WITTKE			
X-VAC			
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NEW JERSEY COOPERATIVE PURCHASING ALLIANCE #CK04 BC-BID-24-06

CLASS 4-8 TRUCKS

ACCESSORIES / PARTS AND REPAIRS Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell

VENDOR	Insert Bidder Name		fered. Please make sure model names are right aligned in th	Insert Date
		DISCOUNT OFF INITIAL PURCHASE -	ADDITIONAL PARTS (NOT LISTED) FOR REPAIRS	UPFIT/REPAIR LABOR CHARGE
MANUFACTURER	NAME & DATE PRICE LISTS	LIST PRICE (%)	SERVICES MARKUP(%)	PER HOUR
H.A. DeHART & SON				
HARPER - DEWEZE				
HATHORN				
HAVIS				
HENKE MANUFACTURING				
HG2				
HINT				
HIPPO MULTIPOWER SYSTEM				
ICEMASTER SYSTEM				
JAMESON TOOL PRODUCTS				
KURIYAMA				
KUSSMAUL				
LIFTMOORE CRANE				
LINE-X				
LINK LIFT AXLES				
MAGNETIC MIC				
MAGNUM				
MAILHOT INDUSTRIES				
MASON DYNAMICS				
MAXON				
MEYER				
MILLER ENPAK				
MOUNTAIN TARP				
MUNCIE POWER PRODUCTS				
ON SPOT				
PACE EDWARDS				
PERKINS				
PIONEER				
PLASTIC TECHNIQUES, INC.				
PROGUARD				
QUANTUM FUEL SYSTEMS LLC				
RAUSCH				
RC INDUSTRIES				
REED SYSTEMS, LTD				
REEL CRAFT				
REESE HITCHES				
ROCKLAND				
ROLL RITE				
ROTOBEC				
SCHAEFER PRICE LIST				
SCHMIDT				
SEC ACCESSORY PRICE LIST				
SENSATA TECHNOLOGIES				
SETINA				
SHO-ME ABLE-2				
SOUNDOFF SIGNAL				
SPARTAN TOOLS				
SPRAYER SPECIALITIES				
STANLEY HYDRAULIC TOOLS				
STAR				
STREAMLIGHT				
SUBSITE				
TECNIQ				
TENCO				
THIEMAN				
TIMBREN				
TOMMY GATE				
TREMCO				
TRIO-VISION				
TRIUS				
TRUCK LITE				
TRUCKVAULT				
TUTHILL				
UNITY				
US TARP				

USB-USA VALEY ENTERPRISE VALLEY ENTERPRISE VALEY ENTERPRISE VANIR VARITECH INDUSTRIES VIKING CIVES VIKING CIVES VMAC WALTOO WAUSAU WEATHERGUARD WEATHERGUARD WEATHER TECH WESTERN WESTERN WESTERN WESTERN WESTERN WHELEN Other - Enter MFG name Other - Enter MFG name	
VALLEY ENTERPRISE VANAIR VARITECH INDUSTRIES VIKING CIVES VMAC WALTOO WALTOO WAUSAU WEATHERGUARD WEATHER TECH WESTERN WESTERN WESTERN WHELEN Other - Enter MFG name	
VANIR VARITECH INDUSTRIES VIKING CIVES VIKING CIVES VMAC WALTCO WAUSAU WEATHERGUARD WEATHERGUARD WEATHER TECH WESTERN WESTIN WESTIN WESTIN Other - Enter MFG name	
VARITECH INDUSTRIES VIKING CIVES VMAC WALTCO WAUSAU WEATHERGUARD WEATHER TECH WESTERN WESTIN WHELEN Other - Enter MFG name	
VIKING CIVES VMAC WALTCO WAUSAU WEATHERGUARD WEATHER TECH WESTERN WESTIN WHELEN Other - Enter MFG name	
VMAC WALTCO WAUSAU WEATHERGUARD WEATHER TECH WESTERN WESTIN WHELEN Other - Enter MFG name	
WALTCO WAUSAU WEATHERGUARD WEATHER TECH WESTERN WESTIN WHELEN Other - Enter MFG name	
WAUSAU WEATHERGUARD WEATHER TECH WESTERN WESTIN WHELEN Other - Enter MFG name	
WEATHERGUARD WEATHER TECH WESTERN WESTIN WHELEN Other - Enter MFG name	
WEATHER TECH WESTERN WESTIN WHELEN Other - Enter MFG name	
WESTERN WESTIN WHELEN Other - Enter MFG name	
WESTIN WHELEN Other - Enter MFG name	
WHELEN Other - Enter MFG name	
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BC-BID-24-06 CLASS 4-8 TRUCKS

COOP AGREEMENT

VENDOR	Insert Bidder Name	Insert Authorized Signature (Esignature Form Must Also Be Submitted)	
	4		

Acknowledgement: We acknowledge that the requirements as set forth in this RFB Proposal Form A will be incorporated as part of our contract with Bergen County Cooperative members upon award. We have enclosed with our bid a copy of our dealer license, signed manufacturer's letter(s) of authorization showing counties served or any other appropriate documentation that proves that we have the authority to sell the brands included in our bid. When submitting a letter of authorization from the manufacturer(s), it must be on their letterhead. This letter must be directly from the manufacturer, not a representative. In addition, price lists submitted are made available electronically on a flash drive and will be posted on our website. We have signed and attached Bid Proposal Forms A, E, and F as well as Bid Proposal Forms B, C, and D as needed with our pricing and original signatures. Failure to sign bid forms may render the bid non-responsive.

If you are offering uniform pricing to all counties in the State, please check the appropriate box. You may reproduce this form to submit different pricing for different counties. You may not submit more than one bid per County. Include Bergen County Admin Fees in your pricing. The administrative fee may not appear as a separate line item in any invoice to any customer. This award may be extended as permitted by law, in concurrence with Bergen County and the awarded vendor. Please take this into account when applying your discount to the price-sheets submitted for each instance.

COUNTY NAME	AGREE TO EXTEND TO COOP	AGREE TO EXTEND TO COOP
	Yes	No
NORTH JERSEY	YES	
Bergen	YES	
Exssex	YES	
Hudson	YES	
Morris	YES	
Passaic	YES	
Sussex	YES	
Warren	YES	
CENTRAL JERSEY	YES	
Hunterdon	YES	
Mercer	YES	
Middlesex	YES	
Monmouth	YES	
Ocean	YES	
Somerset	YES	
Union	YES	
SOUTH JERSEY	YES	
Atlantic	YES	
Burlington	YES	
Camden	YES	
Cape May	YES	
Cumberland	YES	
Gloucester	YES	
Salem	YES	

BC-BID-24-06

CLASS 4-8 TRUCKS

ACCESSORIES

VENDOR	Insert Bidder Name	Insert Authorized Signature (Esignature Form Must Also Be Submitted)	Insert Date	
COOP DELIVERY CHARGE TO USING AGENCY				
		duct and include the optional delivery charge for each county to which you will de tts at your location at no charge or to accept delivery at their location for the charg		
COUNTY		DELIVERY CHARGE		
ATLANTIC		\$475.00		
BERGEN		\$200.00		
BURLINGTON		\$450.00		
CAMDEN		\$475.00		
CAPE MAY		\$500.00		
CUMBERLAND		\$500.00		
ESSEX		\$350.00		
GLOUCESTER		\$475.00		
HUDSON		\$325.00		
MERCER		\$425.00		
MIDDLESEX		\$400.00		
MONMOUTH		\$425.00		
MORRIS		\$350.00		
OCEAN		\$450.00		
PASSAIC		\$325.00		
SALEM		\$500.00		
SOMERSET		\$400.00		
SUSSEX		\$400.00		
UNION		\$400.00		
WARREN		\$425.00		

BC-BID-24-06

CLASS 4-8 TRUCKS

PLEASE NOTE THAT THERE ARE MULTIPLE TABS TO THIS WORKBOOK

Please complete each worksheet and upload to 24-06 PRICE INFORMATION SHEET on the bergenbids portal (bonfire) as an excel document.



BC-BID-24-06 CLASS 4-8 TRUCKS

CHASSIS ~ PICKUP FORM Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell

VENDOR	Insert Bidders Name	Insert Authorized Signature (must also s	ubmit Esignature form)	Insert Date	
MANUFACTURER	NAME & DATE PRICE LISTS	BASE UNIT DISCOUNT (%)	OPTION PRICING DISCOUNT (%)	PARTS PRICE DISCOUNT (%)	OPTION EQUIPMENT NOT LISTED MARKUP (%)
Sample Entry					
AUTOCAR		4			
Model 123 Model 345	Model 123 Priciing 10/01/2024 Model 345 Priciing 10/01/2024	\$500.00 \$500.00	30.0% 30.0%	30.0% 30.0%	10.0%
AUTOCAR	U				
CHEVROLET					
FORD					
FREIGHTLINER					
FREIGHTLINER CUSTOM CHASSIS					
INTERNATIONAL					
ISUZU					
KENWORTH					
MACK					
RAM					
VOLVO					
WESTERN STAR					
Other - Enter MFG name					
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BC-BID-24-06 CLASS 4-8 TRUCKS

TRUCK BODIES Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell

TRUCK BODIES	Vendors should insert rows beneath Each Manufacturer for N	Models Offered. Please make	sure model names	are right aligned in	the cell	
VENDOR	Insert Bidders Name		Authorized Signature (mu	ıst also submit Esignatur	e form)	Insert Date
MANUFACTURER	NAME & DATE PRICE LISTS	BASE UNIT DISCOUNT (%)	OPTION PRICING DISCOUNT (%)	PARTS PRICE DISCOUNT (%)	OPTION EQUIPMENT- NOT LISTED- MARKET QUOTE- MARKUP (%)	HOURLY UPFIT/REPAIR LABOR RATE (\$)
BRANDON	Price List - Brandon 12.2024.pdf	5%	5%	5%	25%	\$125.00
DURACLASS	Price List - DuraClass 06.11.2024.pdf	10%	10%	10%	25%	\$125.00
EVEREST	Price List - Everest 12.18.2024.pdf	30%	30%	30%	25%	\$125.00
MULTILIFT	Price List - Multilift 03.01.2023.pdf	5%	5%	5%	25%	\$125.00
TWIN/MG	Price List - Twin Chipper Body 01.2024.pdf	5%	5%	5%	25%	\$125.00
TWIN/MG	Price List - Twin Dump Body 01.2024.pdf	5%	5%	5%	25%	\$125.00
TWIN/MG	Price List - Twin Dump Insert 01.2024.pdf	5%	5%	5%	25%	\$125.00
TWIN/MG	Price List - Twin High-Side Dump Price List 01.2024.pdf	5%	5%	5%	25%	\$125.00
TWIN/MG	Price List - Twin Light Duty Platform 01.2024.pdf	5%	5%	5%	25%	\$125.00
TWIN/MG	Price List - Twin MG Body 01.2024.pdf	5%	5%	5%	25%	\$125.00
TWIN/MG	Price List - Twin Platform 01.2024.pdf	5%	5%	5%	25%	\$125.00
TWIN/MG	Price List - Twin Side Tipper Body (3-Way) 01.2024.pdf	5%	5%	5%	25%	\$125.00
TWIN/MG	Price List - Twin Toolbox 01.2024.pdf	5%	5%	5%	25%	\$125.00
WARREN	Price List - Warren Flatbeds 12.18.2024.pdf	5%	5%	5%	25%	\$125.00
WARREN	Price List - Warren U-9_U-11 12.17.2024.pdf	5%	5%	5%	25%	\$125.00
WARREN	Price List - Warren WXL 12.17.2024.pdf	5%	5%	5%	25%	\$125.00
AIRFLO						
ALTEC						
AMERICAN ROLL-OFF						
AMPLIROLL						
AQUATECH						
ARBORTECH						
AXION LIFT						
BEAUROC						
BONNELL						
BRIDGEPORT MANUFACTURING						
BUCHER						
CIMLINE						
CRYSTEEL						
CURBTENDER						
DEJANA TRUCK BODIES						
DURAMAG						
DYNA VAC						
ELGIN						
GALBREATH						
GALION						
GAPVAX						
GODWIN						
GRADALL INDUSTRIES INC.						
HOOK-N-HAUL						
J&J						
KNAPHEIDE						
LABRIE						
LEACH						
LOADMASTER						
MAINTAINER						
MICKEY TRUCK BODIES						
MILLER INDUSTRIES						
MONROE						
NEW LEADER						
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Reed Systems LTD

NEW WAY			
ODRA			
OLD DOMINION BRUSH			
PACIFIC TEK			
PALFINGER			
PARKHURST			
PRESVAC SYSTEMS LTD			
READING			
RKI			
RS-GODWIN			
RUGBY			
SCHWARZE-SWEEPERS			
SEWER EQUIPMENT			
SH TRUCK BODY			
SMITH METAL WORKS			
SPAULDING			
STAHL UTILITY			
STELLAR			
STEPP MFG			
SUPER PRODUCTS			
SWAPLOADER USA			
SWENSON			
SWITCH N GO			
TENCO			
TRUCKCRAFT			
TYMCO			
US TRUCK BODY			
VAC CON			
VENTURO			
VERSALIFT			
VSI			
WITTKE			
X-VAC			
Other - Enter MFG name			
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| NEW JERSEY COOPERATIVE PURCHASING ALLIANCE #CK04 BC-BID-24-06 CLASS 4-8 TRUCKS

ACCESSORIES /PARTS AND REPAIRS Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell

VENDOR	Insert Bidder Name			Insert Date
MANUFACTURER	NAME & DATE PRICE LISTS	DISCOUNT OFF INITIAL PURCHASE -	ADDITIONAL PARTS (NOT LISTED) FOR REPAIRS	UPFIT/REPAIR LABOR CHARGE
		LIST PRICE (%)	SERVICES MARKUP(%)	PER HOUR
BUYERS	Price List - Buyers 2024.pdf	15%	15%	\$ 125.00
CERTIFIED POWER SOLUTIONS	Price List - Certified Power 2024.pdf	10%	10%	\$ 125.00
CONSHOCKEN STEEL	Price List - Conshocken Steel-06.2023.pdf	5%	5%	\$ 125.00
COTE	Price List - Cote 12.19.2024.pdf	5%	5%	\$ 125.00
EVEREST	Price List - Everest 12.18.2024.pdf	30%	30%	\$ 125.00
FORCE	Price List - FORCE America 2025.pdf	25%	25%	\$ 125.00
HARPER - DEWEZE	Price List - Harper DeWeze 10.2024.pdf	5%	5%	\$ 125.00
ON SPOT	Price List - Onspot 2024.pdf	5%	5%	\$ 125.00
REED SYSTEMS, LTD	Price List - Reed Systems 2024.pdf	5%	5%	\$ 125.00
ROLL RITE	Price List - Roll Rite 2025.pdf	2%	2%	\$ 125.00
TRUCK LITE	Price List - Truck Lite 2024.pdf	60%	60%	\$ 125.00
VARITECH INDUSTRIES	Price List - VariTech Industries - 12.16.2024.pdf	25%	25%	\$ 125.00
WALTCO	Price List - Waltco 2025.pdf	5%	5%	\$ 125.00
H.A. DeHART & SON				
HATHORN				
HAVIS				
HENKE MANUFACTURING				
HG2				
HINT				
HIPPO MULTIPOWER SYSTEM				
ICEMASTER SYSTEM				
JAMESON TOOL PRODUCTS				
KURIYAMA				
KUSSMAUL				
LIFTMOORE CRANE				
LINE-X				
LINK LIFT AXLES				
MAGNETIC MIC				
MAGNUM				
MAILHOT INDUSTRIES				
MASON DYNAMICS				
MAXON				
MEYER				
MILLER ENPAK				
MOUNTAIN TARP				
MUNCIE POWER PRODUCTS				
ON SPOT				
PACE EDWARDS				
PERKINS				
PIONEER				
PLASTIC TECHNIQUES, INC.				
PROGUARD				
QUANTUM FUEL SYSTEMS LLC				
RAUSCH				
RC INDUSTRIES				
REEL CRAFT				
REESE HITCHES				
ROCKLAND				
ROTOBEC				
SCHAEFER PRICE LIST				
SCHMIDT				
SEC ACCESSORY PRICE LIST				
SENSATA TECHNOLOGIES				
SETINA				
SHO-ME ABLE-2				
SOUNDOFF SIGNAL				
SPARTAN TOOLS				
SPRAYER SPECIALITIES				
STANLEY HYDRAULIC TOOLS				
STAR				
STREAMLIGHT				
SUBSITE				
TECNIQ				
TENCO				
THIEMAN				
THIEMAN TIMBREN				
TIMBREN				
TIMBREN				
TIMBREN TOMMY GATE				

TRUCKVAULT		
TUTHILL		
UNITY		
USTARP		
USB-USA		
VALK PLOW		
VALLEY ENTERPRISE		
VANAIR		
VIKING CIVES		
VMAC		
WAUSAU		
WEATHERGUARD		
WEATHER TECH		
WESTERN		
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BC-BID-24-06 CLASS 4-8 TRUCKS

COOP AGREEMENT

VENDOR	Insert Bidder Name	

Acknowledgement: We acknowledge that the requirements as set forth in this RFB Proposal Form A will be incorporated as part of our contract with Bergen County Cooperative members upon award. We have enclosed with our bid a copy of our dealer license, signed manufacturer's letter(s) of authorization showing counties served or any other appropriate documentation that proves that we have the authority to sell the brands included in our bid. When submitting a letter of authorization from the manufacturer(s), it must be on their letterhead. This letter must be directly from the manufacturer, not a representative. In addition, price lists submitted are made available electronically on a flash drive and will be posted on our website. We have signed and attached Bid Proposal Forms A, E, and F as well as Bid Proposal Forms B, C, and D as needed with our pricing and original signatures. Failure to sign bid forms may render the bid non-responsive.

If you are offering uniform pricing to all counties in the State, please check the appropriate box. You may reproduce this form to submit different pricing for different counties. You <u>may not</u> submit more than one bid per County. Include Bergen County Admin Fees in your pricing. The administrative fee may not appear as a separate line item in any invoice to any customer. This award may be extended as permitted by law, in concurrence with Bergen County and the awarded vendor. Please take this into account when applying your discount to the price-sheets submitted for each instance.

COUNTY NAME	AGREE TO EXTEND TO COOP	AGREE TO EXTEND TO COOP
	Yes	No
NORTH JERSEY	Yes	
Bergen	Yes	
Exssex	Yes	
Hudson	Yes	
Morris	Yes	
Passaic	Yes	
Sussex	Yes	
Warren	Yes	
CENTRAL JERSEY	Yes	
Hunterdon	Yes	
Mercer	Yes	
Middlesex	Yes	
Monmouth	Yes	
Ocean	Yes	
Somerset	Yes	
Union	Yes	
SOUTH JERSEY	Yes	
Atlantic	Yes	
Burlington	Yes	
Camden	Yes	
Cape May	Yes	
Cumberland	Yes	
Gloucester	Yes	
Salem	Yes	

Included

Included

BC-BID-24-06

UNION

WARREN

CLASS 4-8 TRUCKS

ACCESSORIES

ACCESSORIES			
VENDOR	Insert Bidder Name	Insert Authorized Signature (Esignature Form Must Also Be Submitted)	Insert Date
	COOP DELIVER	Y CHARGE TO USING AGENCY	
		ict and include the optional delivery charge for each county to which you will d at your location at no charge or to accept delivery at their location for the char	
COUNTY		DELIVERY CHARGE	
ATLANTIC	Included		
BERGEN	Included		
BURLINGTON	Included		
CAMDEN	Included		
САРЕ МАУ	Included		
CUMBERLAND	Included		
ESSEX	Included		
GLOUCESTER	Included		
HUDSON	Included		
MERCER	Included		
MIDDLESEX	Included		
моммоитн	Included		
MORRIS	Included		
OCEAN	Included		
PASSAIC	Included		
SOMERSET	Included		
SUSSEX	Included		

BC-BID-24-06

CLASS 4-8 TRUCKS

PLEASE NOTE THAT THERE ARE MULTIPLE TABS TO THIS WORKBOOK

Please complete each worksheet and upload to 24-06 PRICE INFORMATION SHEET on the bergenbids portal (bonfire) as an excel document.



BC-BID-24-06 CLASS 4-8 TRUCKS

CHASSIS ~ PICKUP FORM Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell

	Vendors should insert rows beneath				
VENDOR	Insert Bidders Name	Insert Authorized Signature (must also s	ubmit Esignature form)	Insert Date	
MANUFACTURER	NAME & DATE PRICE LISTS	BASE UNIT DISCOUNT (\$)	OPTION PRICING DISCOUNT (%)	PARTS PRICE DISCOUNT (%)	OPTION EQUIPMENT NOT LISTED MARKUP (%)
Sample Entry					
AUTOCAR	M. / / 400 D : " 40 / 14 / 100 /	drag ag	00.00/	00.00/	40.00
Model 123 Model 345	Model 123 Pricing 10/01/2024 Model 345 Pricing 10/01/2024	\$500.00 \$500.00	30.0% 30.0%	30.0% 30.0%	10.0% 10.0%
AUTOCAR					
CHEVROLET					
FORD					
FREIGHTLINER					
FREIGHTLINER CUSTOM CHASSIS					
INTERNATIONAL					
ISUZU					
KENWORTH					
MACK					
RAM					
VOLVO					
WESTERN STAR					
Other - Enter MFG name					
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BC-BID-24-06 CLASS 4-8 TRUCKS

TRUCK BODIES Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell

TRUCK BODIES	Vendors should insert rows beneath Each M	anuracturer for Models Offere	d. Please make sur	e model names are	right augheu in the cett	
VENDOR	Insert Bidders Name		Authorized Signature (mi	ust also submit Esignatur		
MANUFACTURER	NAME & DATE PRICE LISTS	BASE UNIT DISCOUNT (\$)	OPTION PRICING DISCOUNT (%)	PARTS PRICE DISCOUNT (%)	OPTION EQUIPMENT- NOT LISTED- MARKET QUOTE- MARKUP (%)	HOURLY UPFIT/REPAIR LABOR RATE (\$)
Sample Entry						
ABC Company						
123 Animal Transport	Animal Transport Price List 10/01/2024	\$1,500.00	15.0%	25.0%	10.0%	\$165.00
AIRFLO						
ALTEC						
AMERICAN ROLL-OFF						
AMPLIROLL						
AQUATECH						
ARBORTECH						
AXION LIFT						
BEAUROC						
BONNELL						
BRANDON						
BRIDGEPORT MANUFACTURING						
BUCHER						
CIMLINE						
CRYSTEEL						
CURBTENDER						
DEJANA TRUCK BODIES						
DURACLASS						
DURAMAG						
DYNA VAC						
ELGIN						
EVEREST						
GALBREATH						
GALION						
GAPVAX						
GODWIN						
GRADALL INDUSTRIES INC.						
J&J						
KNAPHEIDE						
Utility Body	Knapheide Pricing MSRP- December 2024		5.0%	5.0%	30.0%	\$160.00
Stake Body	Knapheide Pricing MSRP- December 2024 Knapheide Pricing MSRP- December 2024		5.0%	5.0%		\$160.00
Dump Body	Knapheide Pricing MSRP- December 2024		5.0%	5.0%		\$160.00
LABRIE	Thing Florit - December 2024		3.0%	3.070	50.070	Ψ100.00
LEACH						
LOADMASTER						
MAINTAINER						
MICKEY TRUCK BODIES						
MILLER INDUSTRIES						
MONROE						
NEW LEADER						
NEW WAY	Now Way MCDD December 2004		0.004	0.000	00.00	4404.00
Front Loader	New Way MSRP December 2024		3.0%	3.0%	30.0%	\$184.00

H.A. Dehart & Son Inc.

Auotmated Side Loader	New Way MSRP December 2024	3.0%	3.0%	30.0%	\$184.00
Rear Loader	New Way MSRP December 2024	3.0%	3.0%	30.0%	\$184.00
ODRA	Trow Way Floris Bosoniasi 202	0.0%	0.070	30.07	Ψ10 1100
OLD DOMINION BRUSH					
PACIFIC TEK					
PALFINGER					
PARKHURST					
PRESVAC SYSTEMS LTD					
READING					
RKI					
RS-GODWIN					
RUGBY					
SCHWARZE-SWEEPERS					
Mechanical Street Sweeper	Schwarze Industries December 2024	4.0%	4.0%	30.0%	\$184.00
Parking Lot Air Street Sweeper	Schwarze Industries December 2024	4.0%	4.0%	30.0%	\$184.00
Vacuum Air Street Sweeper	Schwarze Industries December 2024	4.0%	4.0%	30.0%	\$184.00
Regenative Air Street Sweeper	Schwarze Industries December 2024	4.0%	4.0%	30.0%	\$184.00
SEWER EQUIPMENT	Communica muusunes December 2024	4.0%	4.0%	30.0%	φ104.00
SH TRUCK BODY					
SMITH METAL WORKS					
SPAULDING					
STAHL UTILITY					
STELLAR					
STEPP MFG					
SUPER PRODUCTS					
SWAPLOADER USA					
SWENSON					
SWITCH N GO					
TENCO					
TRUCKCRAFT					
TYMCO					
US TRUCK BODY					
VAC CON					
VENTURO					
VERSALIFT					
VSI					
WITTKE					
X-VAC					
Other - Enter MFG name					
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Other - Enter MFG name					
Other - Enter MFG name					

NEW JERSEY COOPERATIVE PURCHASING ALLIANCE #CK04 BC-BID-24-06

CLASS 4-8 TRUCKS

ACCESSORIES / PARTS AND REPAIRS Vendors should insert rows beneath Each Manufacturer for Models Offered. Please make sure model names are right aligned in the cell

		s beneath Each Manufacturer for Models Of	fered. Please make sure model names are right aligned in th	e cell
VENDOR	Insert Bidder Name	DISCOUNT OFF INITIAL PURCHASE -	Insert Authorized Signature (Esignature Form Must Also Be Submitted) ADDITIONAL PARTS (NOT LISTED) FOR REPAIRS	UPFIT/REPAIR LABOR CHARGE
MANUFACTURER	NAME & DATE PRICE LISTS	LIST PRICE (\$)	SERVICES MARKUP(%)	PER HOUR
H.A. DeHART & SON				
HARPER - DEWEZE				
HATHORN				
HAVIS				
HENKE MANUFACTURING				
HG2				
HINT				
HIPPO MULTIPOWER SYSTEM				
ICEMASTER SYSTEM				
JAMESON TOOL PRODUCTS				
KURIYAMA				
KUSSMAUL LIFTMOORE CRANE				
LINE-X				
LINK LIFT AXLES				
MAGNETIC MIC				
MAGNUM				
MAILHOT INDUSTRIES				
MASON DYNAMICS				
MAXON				
MEYER				
MILLER ENPAK				
MOUNTAIN TARP				
MUNCIE POWER PRODUCTS				
ON SPOT				
PACE EDWARDS				
PERKINS				
PIONEER				
PLASTIC TECHNIQUES, INC.				
PROGUARD				
QUANTUM FUEL SYSTEMS LLC				
RAUSCH				
RC INDUSTRIES				
REED SYSTEMS, LTD				
REEL CRAFT REESE HITCHES				
ROCKLAND				
ROLL RITE				
ROTOBEC				
SCHAEFER PRICE LIST				
SCHMIDT				
SEC ACCESSORY PRICE LIST				
SENSATA TECHNOLOGIES				
SETINA				
SHO-ME ABLE-2				
SOUNDOFF SIGNAL				
SPARTAN TOOLS				
SPRAYER SPECIALITIES				
STANLEY HYDRAULIC TOOLS				
STAR				
STREAMLIGHT				
SUBSITE				
TECNIQ				
TENCO				
THIEMAN				
TIMBREN				
TOMMY GATE TREMCO				
TRIO-VISION				
TRIUS				
TRUCK LITE				
TRUCKVAULT				
TUTHILL				
UNITY				
US TARP				

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USB-USA				
VALK PLOW				
VALLEY ENTERPRISE				
VANAIR				
VARITECH INDUSTRIES				
VIKING CIVES				
VMAC				
WALTCO				
WAUSAU				
WEATHERGUARD				
WEATHER TECH				
WESTERN				
WESTIN				
WHELEN				
Scranton, New Way	Parts Price Tape New Way - Nov 2024	5	30	184
Schwarze industries	Schwarze Industries Parts Price Jan 2024	5	30	184
Other - Enter MFG name				
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BC-BID-24-06 CLASS 4-8 TRUCKS

COOP AGREEMENT

VENDOR	Insert Bidder Name	Insert Authorized Signature (Esignature Form Must Also Be Submitted)	

Acknowledgement: We acknowledge that the requirements as set forth in this RFB Proposal Form A will be incorporated as part of our contract with Bergen County Cooperative members upon award. We have enclosed with our bid a copy of our dealer license, signed manufacturer's letter(s) of authorization showing counties served or any other appropriate documentation that proves that we have the authority to sell the brands included in our bid. When submitting a letter of authorization from the manufacturer(s), it must be on their letterhead. This letter must be directly from the manufacturer, not a representative. In addition, price lists submitted are made available electronically on a flash drive and will be posted on our website. We have signed and attached Bid Proposal Forms A, E, and F as well as Bid Proposal Forms B, C, and D as needed with our pricing and original signatures. Failure to sign bid forms may render the bid non-responsive.

If you are offering uniform pricing to all counties in the State, please check the appropriate box. You may reproduce this form to submit different pricing for different counties. You <u>may not</u> submit more than one bid per County. Include Bergen County Admin Fees in your pricing. The administrative fee may not appear as a separate line item in any invoice to any customer. This award may be extended as permitted by law, in concurrence with Bergen County and the awarded vendor. Please take this into account when applying your discount to the price-sheets submitted for each instance.

COUNTY NAME	AGREE TO EXTEND TO COOP	AGREE TO EXTEND TO COOP	
	Yes	No	
NORTH JERSEY	х		
Bergen	х		
Exssex	X		
Hudson	Х		
Morris	X		
Passaic	X		
Sussex	X		
Warren	Х		
CENTRAL JERSEY	Х		
Hunterdon	Х		
Mercer	X		
Middlesex	X		
Monmouth	Х		
Ocean	Х		
Somerset	Х		
Union	Х		
SOUTH JERSEY	Х		
Atlantic	Х		
Burlington	X		
Camden	X		
Cape May	х		
Cumberland	Х		
Gloucester	X		
Salem	х		

Yes - Deliver \$300.00

Yes - Deliver \$500.00

BC-BID-24-06

CLASS 4-8 TRUCKS

OCEAN

PASSAIC

SOMERSET

SUSSEX

UNION

WARREN

VENDOR	Insert Bidder Name	Insert Authorized Signature (Esignature Form Must Also Be Submitted)	Insert Date			
COOP DELIVERY CHARGE TO USING AGENCY						
		uct and include the optional delivery charge for each county to which you will del				
ree delivery, please so indicate. Cu	stomers have the right to pick up product	s at your location at no charge or to accept delivery at their location for the charge	e you list below.			
COUNTY		DELIVERY CHARGE				
ATLANTIC	Yes- Deliver \$300.00					
BERGEN	Yes - Deliver \$500.00					
BURLINGTON	Yes - Deliver \$300.00					
CAMDEN	Yes - Deliver \$300.00					
CAPE MAY	Yes - Deliver \$300.00					
CUMBERLAND	Yes - Deliver \$300.00					
ESSEX	Yes - Deliver \$500.00					
GLOUCESTER	Yes - Deliver \$300.00					
HUDSON	Yes - Deliver \$500.00					
MERCER	Yes - Deliver \$300.00					
MIDDLESEX	Yes - Deliver \$300.00					
MONMOUTH	Yes - Deliver \$300.00					
MORRIS	Yes - Deliver \$500.00					
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