

3/25/2019

## **FORD SHIP-THRU/FREIGHT RE-ENTRY PROGRAM**

**Ship-Thru** provides the ability to deliver completed dealer ordered units within Ford's national vehicle transportation system.

**Ordering Procedure-** contact your Reading Distributor to obtain a quote on the equipment to be upfitted, along with chassis information. When placing an order for a ship-thru unit, the appropriate ship thru codes must be entered on your chassis order for the appropriate ship-thru location (contact Reading Distributor for appropriate codes). You must also provide the factory order number, full vin and estimated time of arrival at ship-thru location. A signed quote is required for all pool unit orders. Reading Truck Body will not be responsible or liable for units being shipped to the wrong destination based on inaccurate information.

**Products Available for Ship-Thru** - due to the "envelope" parameters of Ford's transportation system we are limited to the following products:

- Open Service Bodies— 8', 9', 11'
- Platform Bodies – 8-12 foot. Bulkheads and sides are to be banded to the platform for shipment. It is the responsibility of the dealer to arrange for these items to be installed after receipt of unit.
- Classic Service Van –
  - Kansas City for Transit. All models can ship thru Kansas City (57, 72, SW and DW)
  - Pontiac and Louisville for E-Series. 57" high and SW models only.

Please note: loose items (ie: extra bumpers, tool boxes, etc) will not be allowed to accompany units shipped via ship thru/freight re-entry.

**Ship-Thru Costs:**  
\$200 Per Vehicle

**Freight Re-Entry** provides the ability to deliver completed pool units within Ford's national vehicle transportation system directly to any dealer in the United States.

When placing an order for a freight re-entry pool unit, you must specify that unit is to ship "freight re-entry" on your purchase order/signed quote. We also require the "Bill to" and "ship to" dealer codes.

**Pool Unit Availability-** Only pool units located at Reading's approved Louisville, Pontiac and Kansas City locations are available for re-entry. Dealer stock units or drop ship units do not qualify for this re-entry program. Visit Reading's website at [www.readingbody.com](http://www.readingbody.com) for chassis availability.

**Freight Re-entry Costs:**

Louisville, KY- \$150 on dealer invoice/\$75 local transportation fee  
Pontiac, MI - \$150 on dealer invoice/\$125 local transportation fee  
Kansas City, MO- \$150 on dealer invoice/\$220 local transportation fee

**Lead Times** - Once the unit is completed and entered into Ford traffic, shipping lead times for are approximately two - three weeks. Consult your Reading Distributor for installation lead times

**Questions** - All questions or comments should be forwarded to your Reading Distributor or Reading Customer Service Dept. 800-458-2226.



**READING TRUCK BODY  
BODY TRANSFER FREIGHT PRICE SCHEDULE**

Reading Truck Body will maintain stock bodies at several satellite locations. These bodies will be used for chassis pool mounting and for surrounding distributors to purchase loose.

To purchase a body mounted on a pool unit:

- A - Contact Customer Service Department at Reading Truck Body
- B - Same procedure as purchasing a mounted pool unit from a Reading pool location

To purchase a loose body from a satellite location:

- A - Submit a purchase order for the equipment required and a preferred pickup date to your Customer Service Rep at Reading Truck Body.
- B - Customer Support will process a sales order for the equipment and include the handling charge of \$125.00 and the freight cost as noted below. They will also contact the satellite location to schedule a pickup date.
- C - It is the distributor's responsibility to pick up the equipment at the satellite location.

The following freight charges apply:

- Category #1 - Service Bodies, Stake Bodies, Platform Bodies, Redi-Deks, Dump Bodies
- Category #2 - Panel Bodies, Spacemaster Bodies, RVSLs, CSVs, Landscape Bodies
- Category #3 - RVSL for TRANSIT

LOCATION	F.O.B. Reading, PA		F.O.B. Claremore, OK
	CATEGORY #1	CATEGORY #2	CATEGORY #3
Chesapeake, VA	\$94	\$285	\$835
Claremore, OK	\$239	\$715	--
Clinton, MD	\$88	\$264	\$835
Columbus, OH	\$109	\$311	\$495
Council Bluffs, IA	\$207	\$621	\$325
Indianapolis, IN	\$182	\$383	\$390
Kansas City, MO	\$197	\$570	\$225
Louisville, KY	\$114	\$358	\$400
Nashville, TN	\$192	\$435	\$400
Oklahoma City, OK	\$264	\$797	\$180
Pontiac, MI	\$104	\$311	\$580
Reading, PA	--	--	\$828
Salt Lake City, UT	\$414	\$1,191	\$935
Wentzville, MO	\$166	\$492	\$285

**NOTE: \$125 HANDLING CHARGE WILL APPLY TO EACH LOOSE BODY IN ADDITION TO THE FREIGHT COST**